

PRESS RELEASE

**FINANCIAL RESULTS**  
**FOR THE FINANCIAL YEAR ENDED MARCH 31, 2016**

***Balance Sheet cleaned up***

**Domestic CASA level crossed ₹55000 crore mark**

**CASA % improved to 31.94%**

***Positioning as Retail & Mid Segment Bank***

- Indian Bank has announced the Financial Results for FY 2015 – 16. Shri. Mahesh Kumar Jain, Managing Director & CEO informed the press that the Bank has been consistently maintaining Top position amongst Public Sector Banks in Capital Adequacy Ratio (CRAR) under Basel III. As on 31<sup>st</sup> March 2016, CRAR stood at **13.20% (Tier I capital at 12.08%)**. The Bank has been self sustaining in terms of capital requirement.
- Share of CASA Deposits (Domestic) reached a level of **31.94%** as on 31<sup>st</sup> March 2016 from **29.68%** in the year ago period by recording a growth of **14.81% (YoY)** and touching **₹55153 crore**. Saving Bank Deposits (Domestic) grew at a strong YoY of **15.57%** to reach **₹46407 crore**.
- Bank has been continuously registering growth in Operating Profit on a quarterly basis and it increased sequentially by **8.79%** from ₹760.53 crore to ₹827.41 crore over the previous quarter. Operating Profit for FY 2015-16 stood at **₹3032 crore**.
- Net Profit for the quarter ended March 2016 grew by **99.74%** over Q3 2015-16 from ₹42.30 crore to ₹84.49 crore. However on a YoY basis, the same declined by ₹293.80 crore (29.23%) from ₹1005.18 crore to **₹711.38 crore** due to additional provision of AQR.
- Other income of the Bank registered a growth of **30.66%** for the year 2015-16 over the year ago period to reach **₹1781.42 crore**.
- Shri Jain informed that **Net interest margin (Global)** stood at **2.33%** as on March 31<sup>st</sup>, 2016, even after making full provisions for AQR.
- **Gross NPAs to Gross Advances** ratio and **Net NPAs to Net Advances** ratio stood at **6.66%** and **4.20%** respectively as on 31<sup>st</sup> March 2016 after clean up of the Balance sheet and full provisioning for AQR. The total stressed book reduced from 12.12% as on 31.03.2015 to 11.46% as on 31.03.2016.

- **Retail Deposits**, comprising of **CASA & Retail term deposits** registered a YoY growth of **14.74%** and **Retail Credit** grew by **8.35%** over the previous year.
- Bank has surpassed **National goals** under Priority Sector lending for each category viz., Level of 40.85% (Mandatory 40%) under Priority Sector advances, 18.68% (18%) in Agriculture, 11.30% (10%) for Advances to weaker section and 8.12% (7%) in lending to Micro Enterprises under MSME.
- Bank added **153 branches** during the Year to push up its total distribution network to 2565 branches with overseas presence in Singapore, Colombo and Jaffna as on 31.03.2016.
- **Transactions on Digital channels** (Mobile banking and Net banking) crossed the 50% mark to reach **52.69%**.
- **PRADHAN MANTRI MUDRA YOJANA (PMMY)**: Disbursements to the tune of ₹1484.35 crore was made to 1.83 lakh beneficiaries under various schemes of PMMY, viz., Shishu, Kishore and Tarun.
- Bank raised Basel III compliant Additional Tier I capital of ₹500 crore during the Year.

#### **GREEN INITIATIVES:**

- Bank adopted energy conservation measures by installing roof top Solar system and LED fixtures at Corporate Office and other Offices, resulting in saving of around 4-5% in energy consumption at Corporate Office alone.
- 1,20,273 saplings planted across the country as a Green initiative measure.
- As a part of Corporate Social Responsibility, Swachh Bharat campaign was taken up periodically at all levels with focus on a clean work environment.

#### **AWARDS AND ACCOLADES:**

- The Bank bagged the top award for SHG Bank Credit Linkage in the State of Tamil Nadu among all Public Sector Banks for the Year 2014 – 15.
- Awarded the 2nd Best Performing Bank in the Atal Pension Yojana among Public Sector Banks by Pension Fund Regulatory and Development Authority (PFRDA).
- Swept **4 NPCI (National Payments Corporation of India) Awards** from among 920 Participants:
  - **NACH – Winner Award (APB/NREGA Payments)**
  - **NFS – Joint Winner Award (ATM Operations)**
  - **CTS – Joint Winner Award (Cheque Truncation)**
  - **Special Award for Chennai Flood efforts**

- Received SKOCH Technology Innovation Award for “**IB Smart Remote**” Mobile Application.
- The Bank won 3 prestigious **Social Banking Excellence Awards** from ASSOCHAM under the following categories:
  - **Winner under Medium Bank Class for Agriculture Banking**
  - **Winner under Medium Bank Class for Urban Banking**
  - **Runner-up under Medium Bank Class for Rural Banking**
- Banking Frontier’s Finnoviti Award for the **Best Technology Innovation** was conferred on the Bank for the Technology product ‘**E-Purse**’.

#### **SOCIAL RESPONSIVENESS:**

- Bank was in the forefront in Flood relief measures during “**Chennai Flood**” and extended fresh loans amounting to ₹935 crore to 75518 flood affected victims, besides restructuring loans amounting to ₹675 crore.
- Arranged cash disbursement using Micro/Boat ATMs during the crisis period.
- **Special award** bestowed by NPCI on the Bank recognizing the above efforts.

#### **DIGITAL BANKING INITIATIVES:**

- **Pass book Kiosks** installed at 216 locations, resulting in migration of 24% of branch transactions and enhanced the customer convenience.
- Bank’s Mobile App **IndPay** attracted 4.88 lakh registrations since launch with monthly financial/non financial transactions crossing 30 lakh numbers. Bank has recently launched USSD based Mobile App ‘**Ind MobiEasy**’ and added QR based ‘**Scan and Pay**’ feature in its IndPay app.
- To ensure availability of basic banking services to customers on **24X7 basis**, e-Lounges with facility to deposit/withdraw cash have been made available at 102 locations.
- 440 new ATMs/ BNAs (Bunch Note Acceptors) installed during the year taking the total number of ATMs/BNAs to 2784 which resulted in migration of 59% of branch transactions facilitating convenience of banking.

#### **WAY FORWARD:**

- Bank envisages to position itself as a focused **Retail & Mid segment Bank**.
- Organisational reorientation, Human Resources Reforms and Business Process Engineering are being undertaken.
- Urban Financial inclusion is taken up as another focus area.

**Chennai**

**May 11, 2016**