

### Your Tech-friendly Bank . . .





FINANCIAL RESULTS Q2: 2011-12

31.10.2011

Chennai



### Awards & Accolades



"Best Risk Master
Award" for Public
Sector Bank Category
from FIBAC in the
FICCI – IBA Conference
on 25.08.2011

Best Bank Award among the Public Sector Banks (II Rank) by the Financial Express for 2010-11 on 17.09.2011





Dun & Bradstreet

Banking Awards 2011

for Best Asset Quality
on 30.08.2011

CNBC – TV 18 Award for the Best Public Sector Bank in mid size category for Superior Quality of Assets, Profitability, Efficiency & Productivity on 12.09.2011.



- Adjudged third among the Public Sector Banks as the Best Service brand by Economic Times Brand equity.
- Listed among Top 150 Banks for Best RoA as per Banker Magazine.



## Higher Topline









Total Business crossed ₹2,00,000 cr to Reach ₹2,02,590 cr from ₹1,67,980 cr up by 20.6%. (Y-o-Y)

Total Deposits reached a level of ₹1,16,218 cr from ₹98,007 cr up by 18.6%. (Y-o-Y)

Total Credit
Increased
to
₹ 86,372 cr
from
₹69,973 cr
up by 23.4%
(Y-o-Y)

cD Ratio
at
74.3%
as against
71.4%
in the
previous
year.



## Improved bottomline - Q2

#### **Operating Profit**

• Up by 24.6% to ₹ 921 crore

**Net Profit** 

• Improved by 12.7% to ₹469 crore from ₹416 crore

**ROA** 

• at 1.42% (Q2) from 1.31%(Q1)

Return on equity

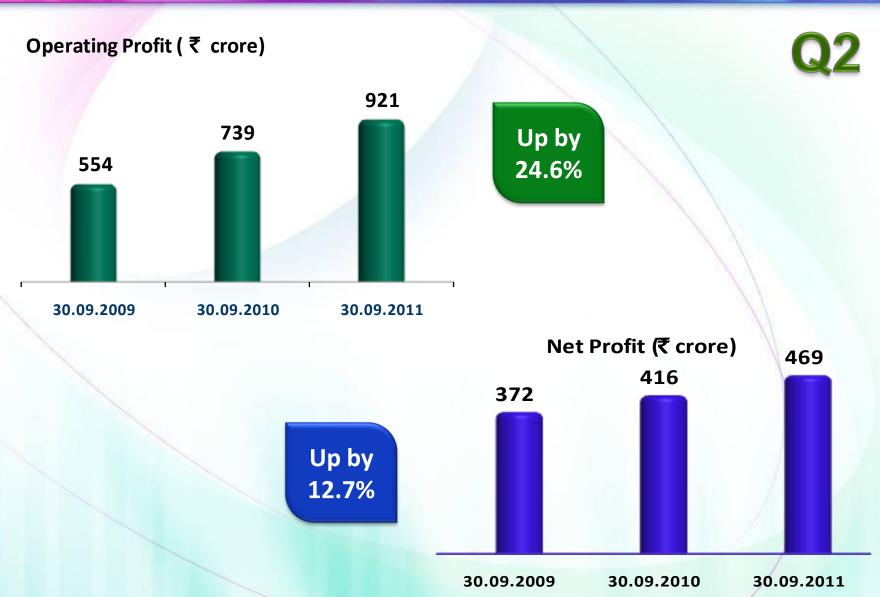
• at 20.91% from 19.08%(Q1)

**Cost Income Ratio** 

• at 37.68% from 41.67%

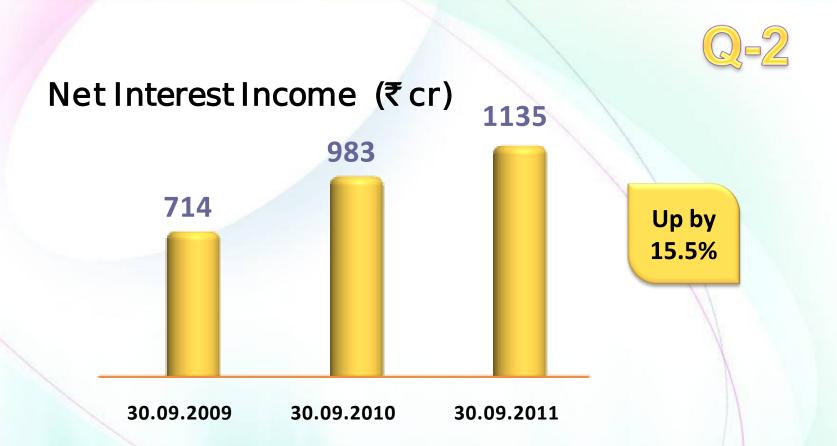


# **Profit**





### Net Interest Income







# Financial Snapshot

Particulars	Q2 2010-11	Q2 2011-12	Y-o-Y Growth %	YE 2010-11	H1 2010-11	H1 2011-12	Y-o-Y Growth %
Interest income	2275	3035	33	9361	4374	5816	33
Other Income	284	342	21	1182	662	592	-11
Total Income	2559	3377	32	10543	5037	6408	27
Interest Expenditure	1292	1899	47	5325	2488	3651	47
Operating expenditure	528	557	5	1926	972	1055	9
Total Expenditure	1820	2456	35	7251	3460	4706	36
Core Operating profit	680	861	27	3015	1398	1579	13
Net Profit	416	469	13	1714	784	876	12





# Market Share & Productivity (%)

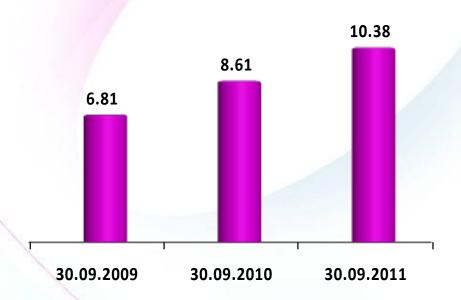
Parameters	Mar-11	Sep-11
Deposit Market Share(%)	1.94	1.95
Credit Market Share (%)	1.84	1.94
Parameters	Sep-10	Sep-11
Parameters  Business per Employee (₹in lakh)	Sep-10	Sep-11
Business per Employee (₹in lakh)	860.68	1038.22
	•	•

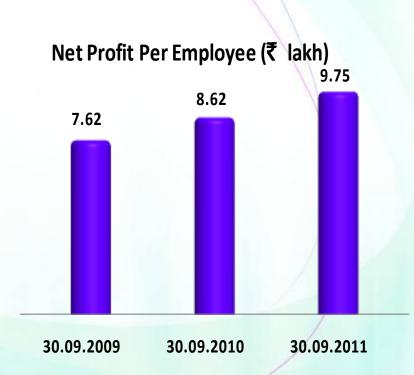




## Productivity-Q2

#### Increasing Business Per Employee (₹ crore)







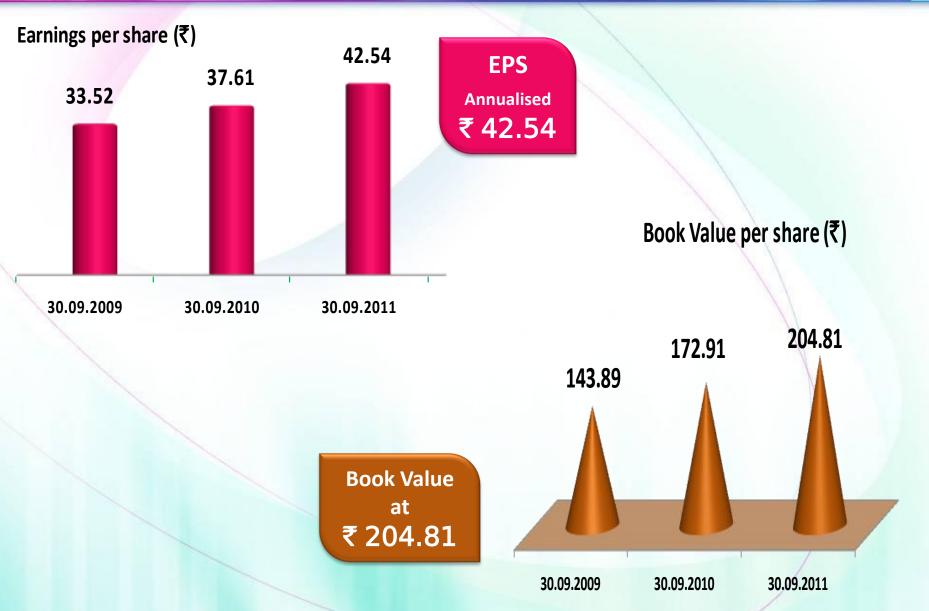
## Capital Adequacy Ratio

	Sept. 2010	Sept. 2011
Tier I	6988.28	8242.42
Tier II	1915.00	1948.06
Total Capital	8903.28	10190.48
Tier I (%)	10.18	9.89
Tier II (%)	2.78	2.34
CRAR as per BASEL II	12.96	12.23

- Headroom available in Tier II is
   ₹ 6294.36 crore.
- The Current year Profit is not taken for computation of CRAR under RBI norms, if the same is taken into account CRAR improves to 13.28 % (Tier I 10.94%).
- Net worth improved to ₹ 9,202 crore from ₹ 7,831 crore as on 30.09.2010.



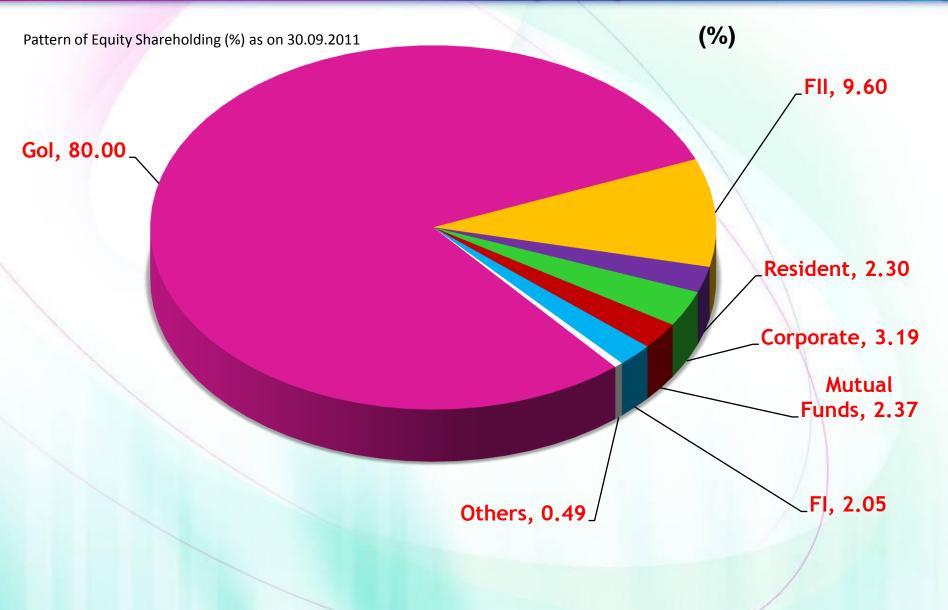
### Share Holders' Value







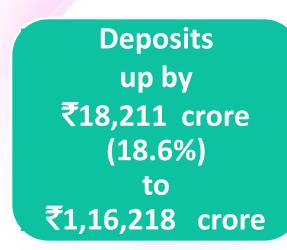
## Pattern of Equity Shareholding

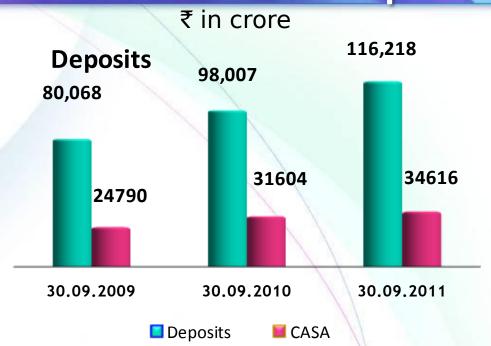






### **Deposits**





CASA	30.09.2010	30.09.2011	Growth(%)
<b>Current deposits</b>	6807	6813	0.1
Savings deposits	24797	27804	12.1
Total CASA	31604	34616	9.5



### Composition of Advances

#### **Growth in Advances**

Global Gross Credit grew by ₹ 16,399 crore or 23.4 % to ₹ 86,372 crore from ₹ 69,973 crore as on 30.09.2010

Credit to	30.09.2010	30.09.2011	Y-o-Y Growth (%)
Agriculture	10259	12741	24.19
Retail	11294	12238	8.36
MSME	9524	10346	8.63
Corporate & Commercial	35775	46502	29.99
Overseas Credit	3121	4545	45.61
Total	69973	86372	23.44

#### **Priority Sector Credit**

Priority sector credit increased by ₹ 4,706 crore or (19.45%) to ₹ 28,907 crore as on 30.09.2011 constituting 40 % of Adjusted Net Bank Credit. Agriculture Credit increased by ₹ 2482 crore or 24.19 % to ₹ 12,741 crore as on 30.09.2011 constituting 17.6 % of Adjusted Net Bank Credit.



# **Exposure to Industry**

			N III CIOIC	
Sector	30.09.2009	30.09.2010	31.03.2011	30.09.2011
Mining and Quarrying (Incl. Coal)	81	196	287	334
Food Processing	1255	1460	1600	957
Textiles	2438	2863	3305	3745
Leather & Leather Products	147	147	145	131
Petroleum, Coal Products & Nuclear Fuels	707	1269	1991	1357
Chemicals and Chemical Products	641	604	439	521
Rubber, Plastics and their products	201	110	213	352
Glass & Glassware	165	214	189	211
Cement & Cement Products	766	863	999	1142
Basic Metal & Metal Products	2680	2727	3137	3191
All Engineering	1431	1500	1557	1627
Vehicles, Vehicle Parts & Trans Equipments	474	917	1008	1082
Gems & Jewellery	53	57	67	77
Construction	378	501	465	511
Infrastructure	8929	13287	14491	17211
Power	3185	6931	7800	10168
Telecommunications	1429	730	604	584
Roads & Ports	1284	1526	1724	2250
Other Infrastructure	3031	4099	4363	4209
Other Industries	890	1135	1094	997





# Investment Portfolio

Particulars	30/09/2010	30/09/2011
Investment Details		
SLR Investments		
Central Govt.Securities (Excl LAF Securities)	20392.73	22665.00
GOI LAF Securities (+)/ Borrowing (-)	-1575.00	-1575.00
State Govt.Securities	4375.52	4388.27
Other Trustee Securities	169.94	88.37
Land Mortgage Bonds	0.83	0.30
Treasry Bills	1455.93	2460.63
Total SLR Investments	24819.95	28027.57
SLR excl. LAF securities(+) / Borrowings (-)	26394.95	29602.57
Oil Bonds	0.00	0.00
Commercial Paper	29.05	72.84
Debentures & Bonds	1104.94	1355.95
Mutual Funds	34.70	30.37
Shares	525.21	579.68
Joint Venture & Subsidiaries	136.70	140.02
Certificate of Deposits	4628.57	4788.77
Total -NON SLR Securities	6459.17	6967.63
Total Investments (SLR + NON SLR )	31279.12	34995.20
Total Investments ( Excl LAF lending / borrowing)	32854.12	36570.20
DTL of the Bank	94809.40	112269.44
SLR HTM as a % to DTL of the Bank	22.57%	23.12%
SLR % to DTL	27.84%	26.37%





# Investment Portfolio

Classification and M. Duration	30.09.2010	30.09.2011
HFT	100.72 (0.30%)	118.73 (0.34%)
AFS	11202.02 (34.10%)	10333.74 (29.53%)
HTM	21551.38 (65.60%)	26117.73 (70.13%)
Total investments	32854	36570
SLR % to DTL	27.84%	26.37%
SLR HTM as a % to DTL of the Bank	22.57%	23.12%
Yield on Total Investments - Excl Dividends( After netting Amortisation)	7.14%	7.49%
Profit on Sale of Investments	99.26	63.88
Portfolio duration	4.82	4.47
AFS duration	1.73	0.79



#### **Lending to SHG** .. Continued Thrust

- During the half year the Bank has disbursed ₹ 965.18 crore to 40,055 SHGs.
- The Bank has got 43 MICROSATE branches (specialized branches for Micro finance)

Period	No. of SHGs financed during the year	Amount of Credit disbursed	Outstanding
Sep-08	36859	473	1105
Sep-09	39668	630	1595
Sep-10	39523	774	2047
Sep-11	40055	965	2379





#### Focus on Education Loan

₹ in crore

Period	Amount of Credit disbursed	Outstanding
Sep-08	312.36	1469
Sep-09	355.62	2061
Sep-10	405.39	2625
Sep-11	418.30	3176

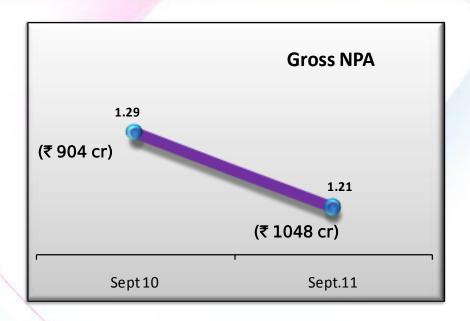
Web Based online Education Loan Application System put in place.

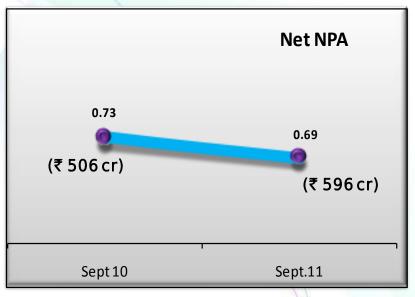
Scheme Central to provide interest subsidy the for moratorium period of education loan availed by students from economically weaker section is being implemented.

Interest Concession of 0.50% on the applicable card rate on Fresh Education Loan sanctioned to Girl students.



## NPA Management





Provision Coverage Ratio is 79.35 % as against the prescribed norm of 70%

The Bank has shifted to on line identification of NPAs through CBS since June 2010

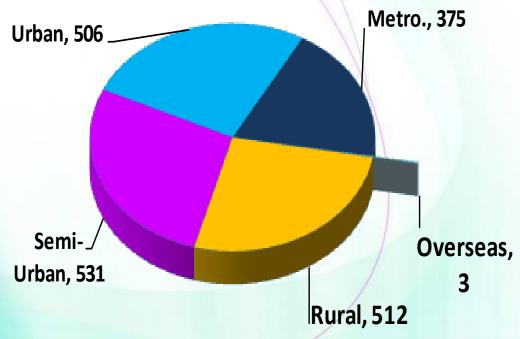




## Distribution Channel

	31.03.2011	30.09.2011
1.Domestic Branches	1860	1924
2.0verseas Branches	3	3
Total Branches	1863	1927
3. Extension Counters	37	36
4. Satellite Offices	23	23
5. ATMs	1128	1209
6. Banking Service Centre	39	66
7. Manpower	19311	19230









#### Financial Inclusion Plan

Under Financial Inclusion Plan Bank has been allotted with 1511 villages with population above 2000 for provision of banking services.

All the 1511 villages have been provided with banking services as below:

- 1413 villages through Smart card based Business Correspondent (BC) Model
- 53 villages through Banking Service Centres (BSCs)/branches
- 45 villages through Mobile Branch/Van

Bank has opened 3,39,075 no-frill accounts in the FI implementing villages and given smart cards to 2,56,847 account holders.

Apart from the Financial Inclusion Plan, as on 30.09.2011 Bank has opened 28.21 lakh 'No frill' accounts through various branches across the country

As SLBC Convenor in U T of Puducherry, the Bank along with various other Banks has provided banking services to all 42 villages with population above 2000 under Financial Inclusion Plan making it in the first state in the country.





### Initiatives



Hon'ble Chief Minister of Tamilnadu inaugurated the Biometric Smart Card based disbursement of Social Security Pension Scheme through Videoconferencing on 02-09-2011 30 new ATMs opened during the quarter taking the total to 1,209.

86 biometric ATMs are in operation including operations by SHG Members.

Launched Platinum
Master Card, through
which customers can
now enjoy a rewarding
shopping experience
along with quick and
secure access to their
funds to pay for
products and
services.

ATM cum Debit card base increased to 66.10 lakh as on 30.09.2011 from 57.12 lakh as on 31.03.2011.

Launched Interbank Mobile Payment Services (IMPS).

E-Treasury
inaugurated
integrating
Domestic & Forex
trading.







