

**10. COMMERCIAL BID for VSAT SERVICES**  
**(To be submitted after completion of Online Reverse Auction)**

Date:

**To**  
INDIAN BANK,  
INFORMATION TECHNOLOGY DEPARTMENT,  
CORPORATE OFFICE,  
254-260, AVVAI SHANMUGHAM SALAI,  
ROYAPETTAH, CHENNAI 600 014.

**Dear Sir,**

**Sub:** VSAT Connectivity Services for Branches and ATMs under OPEX model.

**Ref:** Bid Document No:CO/ITD/CNW/367/R1/2019-20 dated 27/08/2019

Further to Online Reverse Auction conducted on \_\_\_\_\_ for **VSAT Connectivity Services for Branches and ATMs under OPEX model** for your Bank, we submit our commercial Breakup as follows:

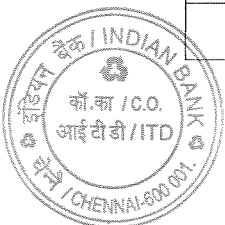
**PRICE SCHEDULE**

**Monthly VSAT Connectivity Service charges for five years:**

**(I) Remote KU Band VSATs**

**(in Rs.)**

S. N o.	Item	Qty (A) @	Bandwidth charges per VSAT per month #(B)	Hardware rental charges per VSAT per month #(C)	Total price for 5 years # D=(A)*(B+C) *60
1	2 Mbps – Dedicated 512 Kbps upstream & 1536 Kbps downstream	385			
2	256 Kbps- Dedicated 256 Kbps upstream & 256 Kbps downstream	467			
3	64 Kbps- Dedicated 64 Kbps upstream & 64 Kbps downstream	21			
4	64 Kbps (1:10) - 64 Kbps upstream & 64 Kbps downstream	346			
<b>Total (D)</b>		<b>1219</b>			



**Ref: CO/ITD/CNW/367/R1/2019-20**
**14/10/2019**
**(II) VSAT Relocation Charges**
**(in Rs.)**

S. No.	Type of relocation	Qty.@ (E)	One time charges #(F)	Total one time charges # G=(E)*(F)
1	Shifting within same building/floor	50		
2	Shifting to other building/location in same city	50		
3	Shifting to other cities within the state	50		
4	Shifting to other cities outside the state	50		
5	Only installation/de-installation (Shifting done by bank incase of emergency)	50		
<b>Total (G)</b>		250		

@ The quantity mentioned above for VSAT is only to arrive L1 price. The actual quantity may vary (i.e. it may be more or less than the quantity mentioned).

**(III) SUMMARY**

S.No.	Description	Amount (in Rs.)#
1	Remote KU Band VSATs Rental for 1219 VSATs for 5 years (Total (D) of I)	
2	VSAT Relocation Charges for 250 VSATs (Total (G) of II)	
<b>Grand Total (Quoted in Reverse Auction)</b>		

# Price to include all duties, levies, freight, insurance, installation charges etc but exclusive of taxes only. Applicable TDS shall be deducted from payment.

The contract period is for five years from the date of Contract.

Dated this ..... day of ..... 20.....

.....

Signature  
(In the Capacity of)

..... Duly Authorised to sign bid for and on behalf of  
(give below the Name & Address of Bidder with Office Seal)

Name:  
Ph no:  
Mobile no:  
Email ID:

