

Request for Proposal (RFP) for Rate Contract for Supply of Tapes (Ref: CO/ITD/PROC/1573/R1/2019-2020 Date: 08/01/2020)
Clarifications

S. No.	Query / Changes Requested	Response to Query / Remarks from Bank
1.	We request you to please Add the following brands to have the best possible deal (pricing) for the tapes. Brands as under Please allow all brands(ibm dell hp) to quote for all types of tapes.	Please adhere to tender terms and conditions.
2.	It will be also helpful if approximate quantity of tapes and desired delivery Locations are known to us.	Approx. total quantity of 100 tapes shall be procured. Delivery Locations will be Chennai, Hyderabad and Mumbai.
3.	Please do Insist on the India Specific MAF (Manufacturers Authorisation format) For Tapes / Consumables. A lot of Banks for eg SBI/ BOB / BOI are asking for India specific MAF to weed out Grey Imports of tapes which are undervalued At Customs and fly by night / Unscrupulous Dealers IBM India does not have a Tapes/ Consumables vertical and majority of tapes are imported under invoiced.	Please refer to point no. 1 of Amendment Corrigendum.
4.	For the tape procurement ...which is only possible if the dealers are registered with the Principle Manufacturing companies who can and should issue An Indian Origin MAF and Indian Bank is thus cushioned if the shortlisted dealer (supplier) has defaulted, also Indian Bank can take up with The Indian Principle on quality of tapes and any other unforeseen issue.	Please adhere to tender terms and conditions.



Request for Proposal (RFP) for Rate Contract for Supply of Tapes (Ref: CO/ITD/PROC/1573/R1/2019-2020 Date: 08/01/2020)

S. No.	Query / Changes Requested	Response to Query / Remarks from Bank
	While IBM / HP and Dell are manufacturers of the Hardware only they can thru their India Office issue such MAF.	
5.	We request you to include the Authorisation Letter from OEM to be submitted by the bidder as eligibility criteria.	Please refer to point no. 1 of Amendment Corrigendum.

Amendments

S. No.	Page# / Clause No.	Section/ Point	Details Provided in RFP	Response to Query / Remarks from Bank
1	Page No.9/ Clause No. 1	ELIGIBILITY CRITERIA BIDDERS FOR	New Clause	The revised clause is as follows: The Bidder should be authorised Dealer/ Reseller/ Channel Partner of IBM, HP, Dell for supply of tapes. (Proof issued by OEM to be submitted).

