

इंडियन बैंक



Indian Bank

इलाहाबाद

ALLAHABAD

Performance Analysis

Q4 / YE 2019-20





Key Strengths / Performance Highlights



Financials



Business Snapshot



Capital & Risk Management



Asset Quality



Digital Banking



Financial Inclusion



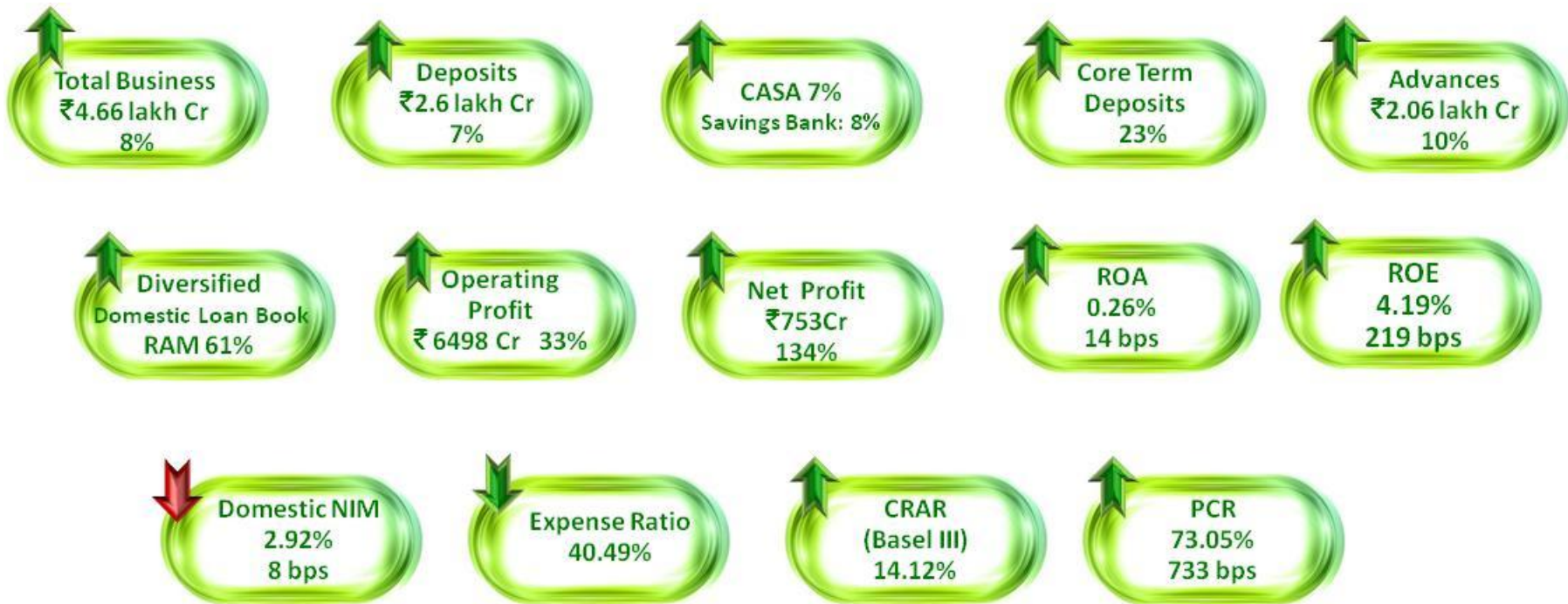
Covid 19 – Measures initiated by Bank



Overview of Amalgamation



Performance Highlights – FY 20 (YoY)



Asset Quality – Gross NPA 6.87% (24 bps ↓) Net NPA 3.13% (62 bps ↓)

Financials – Operating Profit & Net Profit

₹ in Cr

S No	Components	Quarter Ended				Year Ended		
		31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)	31.03.2019	31.03.2020	Y-o-Y (%)
1	Interest Income	4968	5467	5493	11	19185	21405	12
2	Interest Expenses	3204	3512	3490	9	12167	13799	13
3	Net Interest Income (1-2)	1763	1955	2003	14	7018	7606	8
4	Non Interest Income	570	1039	842	48	1883	3312	76
5	Operating Income (3+4)	2333	2994	2844	22	8901	10919	23
6	Operating Expenses	1088	1075	1141	5	4020	4421	10
7	Operating Profit (5-6)	1245	1919	1703	37	4881	6498	33
8	Total Provisions	1435	1672	1921	34	4559	5745	26
9	Net Profit (7-8)	-190	247	-218	--	322	753	134

Sl No	Components	Quarter Ended			Y-o-Y (%)	Year Ended		
		31.03.2019	31.12.2019	31.03.2020		31.03.2019	31.03.2020	Y-o-Y (%)
1	Interest Income on Advances and Discount on Bills	3659	4050	4037	10	13984	15933	14
2	Interest on investments	1255	1366	1403	12	5043	5279	5
3	Sundry interest income	54	50	53	-1	158	193	23
4	Total Interest Income (1+2+3)	4968	5467	5493	11	19185	21405	12
5	Profit on sale of investment	96	240	188	97	175	880	401
6	Recovery of bad debts	54	46	144	165	158	261	65
7	Fee Income	335	346	427	27	1185	1357	15
8	Forex Income	40	50	48	18	173	202	17
9	Miscellaneous income	44	357	35	-20	191	612	221
10	Total Non Interest Income (5+6+7+8+9)	570	1039	842	48	1883	3312	76
11	Total Income (4+10)	5537	6506	6334	14	21068	24717	17

Sl No	Components	Quarter Ended				Year Ended		
		31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)	31.03.2019	31.03.2020	Y-o-Y (%)
1	Transaction fees	101	111	98	-3	425	427	1
2	Loan processing charges	61	64	132	117	179	293	64
3	Commission on Government business	17	12	15	-14	49	48	-2
4	Commission on LC/BG	42	42	40	-6	134	149	11
5	Cross selling	7	5	8	26	16	20	26
6	Income from PFMS operations	1	2	14	869	16	24	54
7	Misc fee Income	106	110	120	14	367	396	8
8	Fee Income (1 to 7)	335	346	427	27	1185	1357	15

S No	Components	Quarter Ended				Year Ended		
		31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)	31.03.2019	31.03.2020	Y-o-Y (%)
1	Interest on deposits	3017	3330	3257	8	11230	12996	16
2	Interest on borrowings	165	182	188	14	841	758	-10
3	Sundry interest expenses	22	0	45	--	95	45	-53
4	Total Interest Expenses (1+2+3)	3204	3512	3490	9	12167	13799	13
5	Salary	454	457	474	4	1788	1859	4
6	Contribution for Employees	118	136	151	28	435	540	24
7	Discount on ESPS	--	--	--		--	74	--
8	Staff Expenses (5+6+7)	572	593	624	9	2223	2473	11
9	Depreciation	71	78	82	16	259	314	21
10	Others	445	404	435	-2	1539	1634	6
11	Overheads (9+10)	516	482	517	--	1797	1948	8
12	Operating Expenses (8+11)	1088	1075	1141	5	4020	4421	10
13	Total Expenses (4+12)	4292	4587	4631	8	16187	18219	13

S No	Components	Quarter Ended				Year Ended		
		31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)	31.03.2019	31.03.2020	Y-o-Y (%)
1	Rent, Taxes & Lighting	84	76	85	2	298	318	7
2	Depreciation	71	78	82	16	259	314	21
3	Insurance	65	71	73	13	256	287	12
4	Travelling and Halting	14	13	14	1	55	54	-3
5	Postage, Telecommunications etc.	24	13	13	-44	64	52	-19
6	Repairs and Maintenance	24	22	24	-2	95	94	-1
7	Printing and Stationery	10	7	8	-16	31	31	0
8	ATM Issuer Fee paid	59	63	61	4	222	246	11
9	Others	166	139	157	-6	517	552	7
10	Overheads (1 to 9)	516	482	517	0	1797	1948	8

S No	Components	Quarter Ended				Year Ended		
		31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)	31.03.2019	31.03.2020	Y-o-Y (%)
1	Operating Profit	1245	1919	1703	37	4881	6498	33
2	Total Provisions	1435	1672	1921	34	4559	5745	26
	Of which							
	Loan loss	1433	1702	1430		3616	4336	
	Depreciation on investments	116	-145	89		1035	391	
	Standard advances	41	-2	122		-6	143	
	Income-tax	-204	142	29		-38	619	
	Others	49	-26	251		-49	256	
3	Net Profit (1-2)	-190	247	-218	--	322	753	134

Domestic Deposits

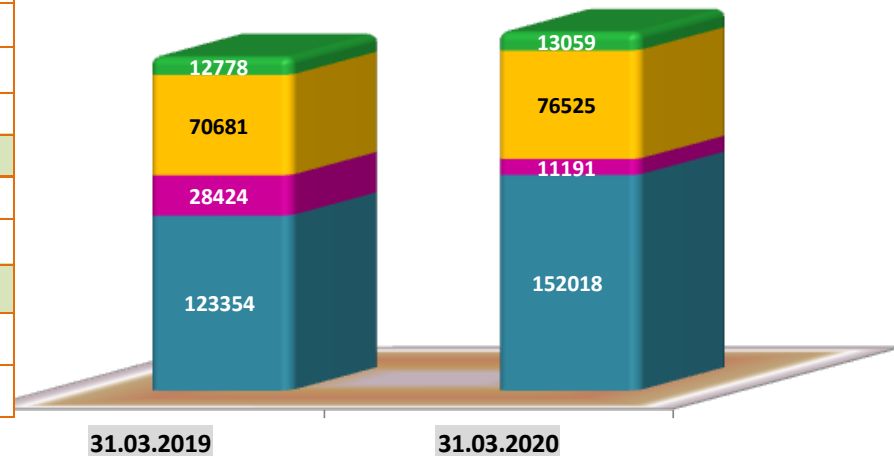
CASA % : 35%

■ Core Term Deposits

■ Savings Bank

■ Other Term Deposits

■ Current account



S No	Parameter	31.03.2019	31.03.2020	YOY (%)
1	Deposits	242076	260226	7
	Domestic	235237	252792	7
	Overseas	6839	7434	9
	Deposits breakup			
	Current	13256	13549	2
	Savings	70766	76609	8
	CASA	84022	90158	7
	CASA %	34.7%	34.6%	--
	Term Deposit	158054	170068	8
	Term Deposit %	65.3%	65.4%	--
2	Advances	187896	205890	10
	Domestic	180345	197481	10
	Overseas	7551	8409	11
3	Business	429972	466116	8
	Domestic	415582	450273	8
	Overseas	14390	15843	10

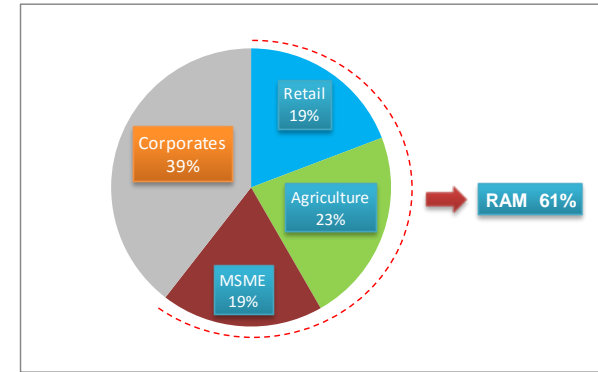
31.03.2019

31.03.2020

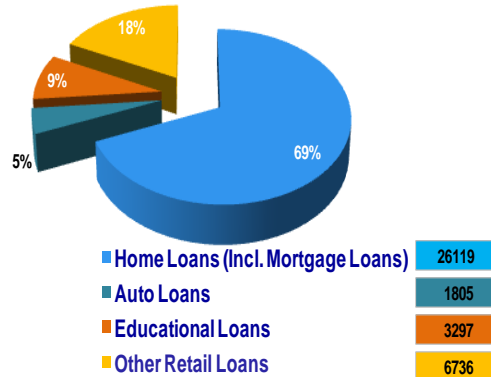
Advances (Domestic) - Composition

Sector	31.03.2019	31.12.2019	31.03.2020	YoY (%)
Gross Advances-Domestic	180345	184362	197481	10
Retail	32853	37207	37956	16
Agriculture	39005	42134	44369	14
MSME	33046	37917	37208	13
Total (RAM)	104904	117258	119533	14
RAM % to Gross Advances	58.17	63.60	60.53	--
Corporates	75441	67104	77948	3

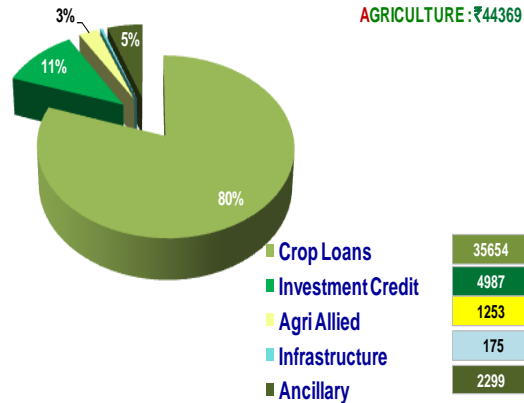
₹ in Cr



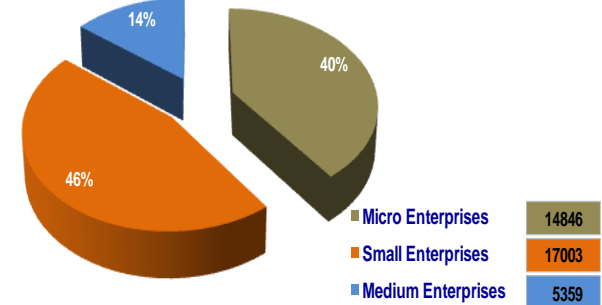
RETAIL : ₹37956 Cr



AGRICULTURE : ₹44369 Cr



MSME : ₹37208 Cr



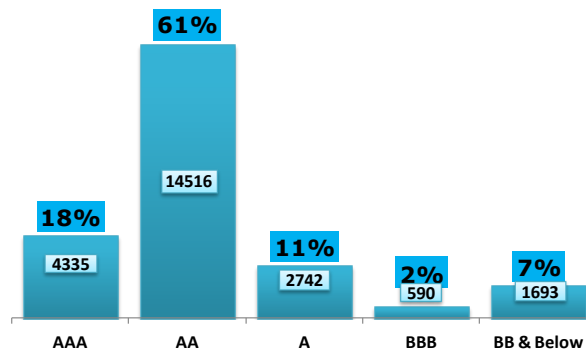
Corporate Sector - Overview

₹ in Cr

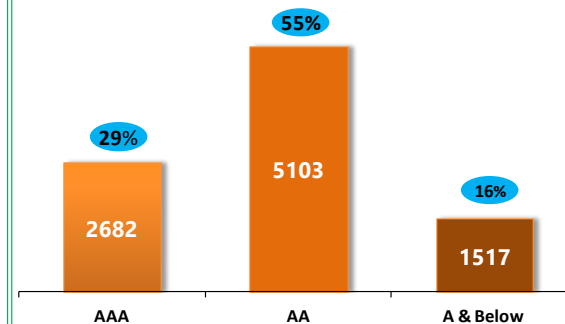
S No	Composition	31.03.2019	% to Gross Advances	31.12.2019	% to Gross Advances	31.03.2020	% to Gross Advances
1	NBFCs	19865	11	19947	11	23877	12
	NBFC - PSUs	56	0	32	0	125	0
	NBFC - HFCs	7223	4	8095	4	9301	5
	NBFC - MFIs	923	1	1286	1	1524	1
	NBFC - Others	11663	6	10534	6	12927	7
2	Exposure to PSUs	23102	13	18404	10	22698	11
3	Other Corporates	32474	18	28753	16	31373	16
4	Total Corporates (1+2+3)	75441	42	67104	36	77948	39

Composition of NBFCs & HFCs	₹ in Cr
NBFCs	
Large Private Sector Institutions	15406
PSU/Bank Sposored	3485
Pvt Institutions & others	4986
Total	23877
HFCs	
Large Private Sector Institutions	5223
PSU/Bank Sposored	2004
Pvt Institutions & others	2074
Total	9301

Rating wise Distribution of NBFCs (in %)



Rating wise Distribution of HFCs (in %)



Sectoral Deployment – Domestic Advances

₹ in Cr

Sector	31.03.2019	% share to Gross Advances	31.03.2020	% share to Gross Advances	YoY (%)
Infrastructure	23970	13	29904	15	25
Of which					
Power	8946	5	9286	5	4
Telecom	103	0	596	0	479
Roads	3378	2	3480	2	3
Other infrastructure	11543	6	16542	8	43
Basic Metal	6232	3	6835	3	10
Of which					
Iron & Steel	5148	3	5950	3	16
Textiles	4479	2	4513	2	1
Petroleum	2058	1	2194	1	7
All Engineering	2625	1	2409	1	-8
Food Processing	4141	2	4457	2	8
Chemicals & Chemical Products	1268	1	1345	1	6
Trade	7329	4	6831	3	-7
Commercial Real Estate	4774	3	3210	2	-33
Home Loans/Auto Loans/Other Retail Loans	32853	18	37956	19	16
Agriculture	39005	22	44369	22	14
NBFC	19865	11	23877	12	20
Others (Other Industries/Sectors)	31746	18	29581	15	-7
Of which					
Transport Operators	2988	2	4828	2	62
Construction contractors	2642	1	3362	2	27
Educational Institution	2480	1	3346	2	35
Rubber, Plastic and their products	1413	1	1412	1	0
Total Domestic Advances	180345	100	197481	100	10

Exposure to sensitive sectors

Details	Mar-19	Mar-20	Variation
Capital Market	1057	575	-46%
Commercial Real Estate	5853	3822	-35%
NBFC	24626	29211	19%
of which HFC	9164	11416	25%
Aviation	510	0	-100%

Profile of External Rating

External Rating	31.03.2019		31.03.2020	
	Exposure	% to Total	Exposure	% to Total
AAA	13825	13	14593	11
AA	22700	21	33349	26
A	13876	13	21393	17
BBB	17351	16	20421	16
BB and below	12149	11	21919	17
Unrated	28721	26	17597	14
<i>Of which PSUs/ Government Guaranteed accounts/PSEs</i>	13946	--	11624	--

₹ in Cr

Composition	31.03.2019	31.12.2019	31.03.2020	Y-o-Y (%)
Central Government Securities	38139	47230	44636	17
State Government Securities	13880	18048	20366	47
Other Approved Securities	5	3	3	-40
Debentures & Bonds	9275	7390	8842	-5
Treasury Bills	0	0	5	--
Shares	820	796	776	-5
Others	3639	4226	7322	101
Gross Domestic Investment (Without netting LAF lending/borrowing)	65758	77693	81950	25
A. SLR	52024	65281	65010	25
Non SLR	13734	12412	16940	23
Total	65758	77693	81950	25
B. Held For Trading (HFT)	122	3	0	-100
Available For Sale (AFS)	26798	30110	34892	30
Held To Maturity (HTM)	38838	47580	47058	21
Total	65758	77693	81950	25
Modified Duration of AFS & HFT portfolio	3.16	3.24	3.21	--

Parameters	Quarter Ended		Year Ended	
	31.03.2019	31.03.2020	31.03.2019	31.03.2020
Cost of Deposits	5.34	5.21	5.28	5.34
Cost of Funds	5.37	5.21	5.32	5.30
Cost to Income Ratio	46.62	40.12	45.17	40.49
Yield on Advances	8.43	8.39	8.45	8.46
Return on Assets (RoA)	-0.28	-0.28	0.12	0.26
Net Interest Margin (NIM) Domestic	2.95	2.96	3.00	2.92
Return on Investments (Domestic)	7.61	7.68	7.35	8.07
Return on Average Networth (RoE)	-4.71	-4.56	2.00	4.19
Earnings per Share (₹)	-15.80	-14.31	6.70	14.33
Book Value per Share (₹)	328.64	301.53	328.64	301.53
Business per Employee (₹ in Cr)	21.74	24.62	21.74	24.62
Business per Branch (₹ in Cr)	149.56	161.29	149.56	161.29
Net Profit per Employee (₹ in lakhs)	-3.87	-4.64	1.64	4.02
Net Profit per Branch (₹ in lakhs)	-6.60	-7.53	11.20	26.07

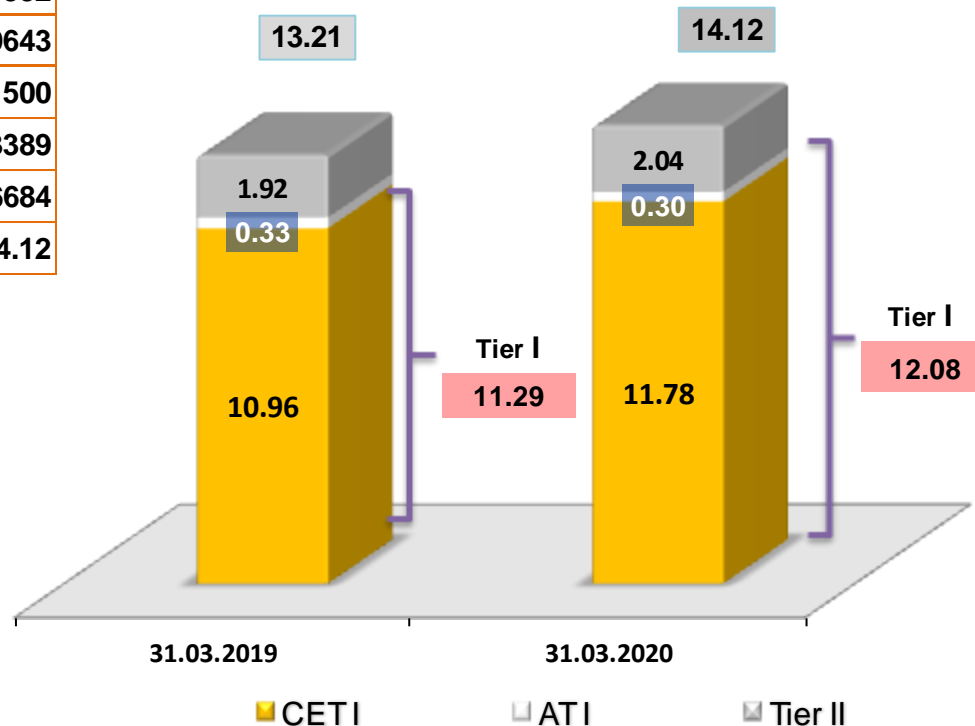
Capital Adequacy – Risk Management

₹ in Cr

Parameters	31.03.2019	31.03.2020
Capital	20234	23532
Common Equity Tier I (CET 1)	16790	19643
Additional Tier I	500	500
Tier II	2944	3389
Total Risk Weighted Assets	153188	166684
CRAR %	13.21	14.12

Risk Weighted Assets (RWA)	31.03.2019	31.03.2020
Credit	127604	139866
	(67.91%)	(67.93%)
Market	12241	11787
	(44.64%)	(33.09%)
Operational	13343	15031
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Figures in bracket denotes density



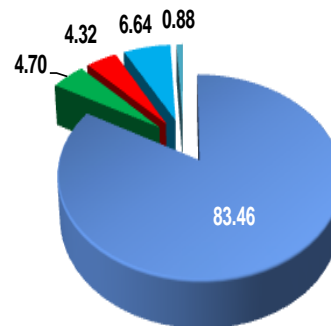
Shareholding Pattern & Balance Sheet

Pattern of Equity Shareholding

Shareholder	%
Government of India	83.46
Mutual Funds	4.70
FIs / FPIs / FIIs	4.32
Residents / Employees / NRIs	6.64
QIBs / Others	0.88
Of which Corporate Bodies	0.58
Clearing Members	0.25
QIBs / Trusts	0.05

Liabilities	31.03.2019	31.03.2020
Capital	480	609
Reserves & Surplus	18908	21480
Deposits	242076	260226
Borrowings	12138	20830
Other Liabilities & Provisions	6463	6907
Total	280065	310052

■ Government of India ■ Mutual Funds ■ FI/FPI/FII ■ Resident/Employees/NRI ■ QIB / Others



%

₹ in Cr

Assets	31.03.2019	31.03.2020
Cash & Balance with RBI	11702	5736
Bal. with banks & money at call	8319	8189
Investments	64992	81242
Advances	181262	197887
Fixed Assets	3961	3896
Other Assets	9829	13103
Total	280065	310052

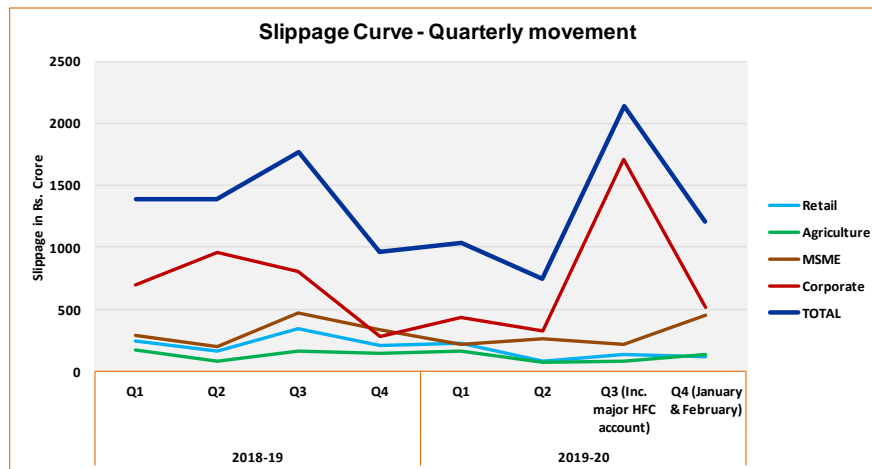
S No	Parameter	SMA 2				
		Mar-19	Jun-19	Sep-19	Dec-19	Mar-20
1	Agriculture	510	736	601	669	680
2	MSME	931	1135	1657	1636	2119
3	Retail	749	924	1076	1035	1099
	<i>Of which</i>					
	Home Loan	382	526	520	533	575
	Vehicle Loan	31	38	46	52	53
	Educational Loan	202	145	188	175	175
	Other Retail Loan	134	215	322	275	296
4	Corporate	449	575	1878	510	343
5	Total (1+2+3+4)	2639	3370	5212	3850	4241

% of Portfolio to Domestic Advance	Mar-19	Jun-19	Sep-19	Dec-19	Mar-20
SMA 2	2%	2%	3%	2%	3%

Asset Quality – Movement of NPA

₹ in Cr

S No	Details	Quarter Ended			Year Ended	
		31.03.2019	31.12.2019	31.03.2020	31.03.2019	31.03.2020
1	Gross NPA opening balance	13198	13981	13862	11990	13353
	ADDITIONS :					
	Fresh Slippages	962	2138	1210	6312	5123
	To old NPAs / Others	43	67	46	133	197
2	Sub-Total	1005	2205	1256	6445	5320
	LESS:					
	Cash Recovery	255	350	275	1407	1183
	Upgradation	56	100	-26	441	309
	Technical Write off + Exchange difference	374	1702	500	2355	2573
	Normal Write off	16	171	218	519	459
	Assigned to ARCs	148	0	0	360	0
3	Sub-Total	849	2323	967	5082	4523
4	Gross NPA closing Balance (1+2-3)	13354	13863	14151	13353	14151
	Gross NPA%	7.11	7.20	6.87	7.11	6.87
5	Provisions	6158	6935	7531	6158	7531
6	Others (Interest Realisable, etc.)	402	440	435	402	435
7	Net NPA [4-(5+6)]	6794	6488	6184	6793	6184
	Net NPA%	3.75	3.50	3.13	3.75	3.13
	AUC Recovery	61	40	109	193	227
	PCR % (including Technical Writeoff)	65.72	70.84	73.05	65.72	73.05
	PCR % (excluding Technical Writeoff)	49.13	53.20	56.30	49.13	56.30
	Slippage Ratio (%)	2.46	4.89	2.81	2.46	3.04
	Credit Cost (%)	3.28	3.5	2.95	2.18	2.29



Sector	2018-19				2019-20					Annualized Slippage ratio for 2019-20
	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Inc. major HFC account)	Q4 (January & February)	Total	
Retail	241	161	339	210	226	79	136	115	556	1.74%
Agriculture	168	77	163	143	164	74	82	134	454	1.20%
MSME	288	198	467	331	213	262	212	451	1138	3.65%
Corporate	694	955	800	278	431	327	1708	510	2976	4.52%
TOTAL	1391	1391	1769	962	1035	742	2138	1210	5123	2.93%

1. Spike in Q3 of 2019-20 is because of a major HFC account which was categorised as NPA
2. Slippage in MSME segment is slowly peaking due to economic slow down in Q4 of 2019-20
3. Agriculture and Retail segments remained flat throughout the year

NPA Position – Sector wise

₹ in Cr

Sectorwise GNPA to Total GNPA (%)

■ Retail credit ■ Agriculture ■ MSME ■ Corporate/Overseas



Sector	31.03.2019		31.12.2019		31.03.2020		
	Gross NPA	% to respective portfolio	Gross NPA	% to respective portfolio	Outstanding	Gross NPA	% to respective portfolio
Retail Credit	963	2.93	1090	2.87	37956	1092	2.88
Of which							
Home Loan	292	1.61	349	1.61	22417	339	1.51
Education Loan	547	16.81	578	17.31	3297	569	17.26
Vehicle Loan	34	1.93	39	2.14	1805	41	2.28
Agriculture	886	2.27	1020	2.42	44369	1084	2.22
MSME	1878	5.68	2216	5.85	37208	2555	6.87
Corporate & Overseas	9627	11.59	9536	12.66	86357	9420	10.91
Total	13353	7.11	13862	7.20	205890	14151	6.87
Of which							
Priority	3429	4.15	3910	4.37	93803	4330	4.62

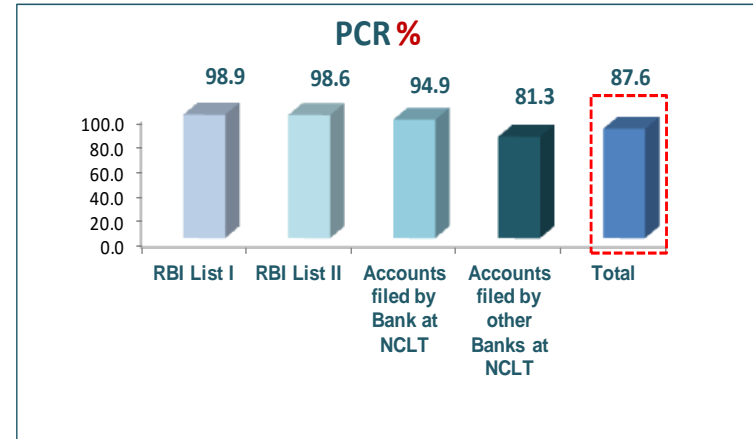
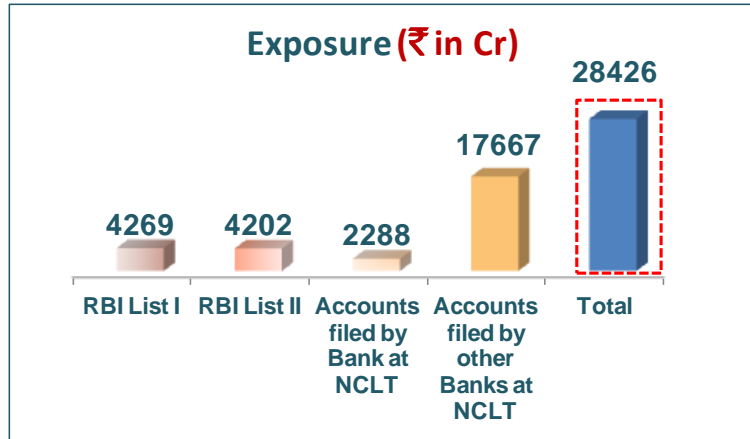
NPA Position – Industry wise

₹ in Cr

Industry	31.03.2019		31.12.2019		31.03.2020	
	Gross NPA	% to respective portfolio	Gross NPA	% to respective portfolio	Gross NPA	% to respective portfolio
Metal and Metal Products (Incl. Iron & Steel)	1962	29.64	1707	26.03	1592	22.56
Petroleum & Other Minerals	830	81.12	4	2.02	58	1.98
All Engineering	643	25.16	665	25.20	483	20.78
Textiles	580	12.10	746	15.71	803	16.76
Infrastructure	4157	17.72	3920	14.21	3828	12.64
Of which						
<i>Power</i>	2102	23.34	1980	21.32	1809	18.31
Commercial Real Estate	475	16.86	267	7.82	254	7.89
Retail, Agriculture & MSME (RAM)	3735	3.57	4326	3.70	4730	4.02
NBFC	283	1.43	1256	6.31	1374	6.03
Other Industries (including other Sectors)	688	3.40	972	9.18	1029	6.98
Total	13353	7.11	13862	7.20	14151	6.87

Category	No. of Accounts	Exposure	Provision	PCR%
RBI List I	8	4269	4223	98.9
RBI List II	15	4202	4143	98.6
Others*	217	19955	16530	82.8
Total	240	28426	24896	87.6

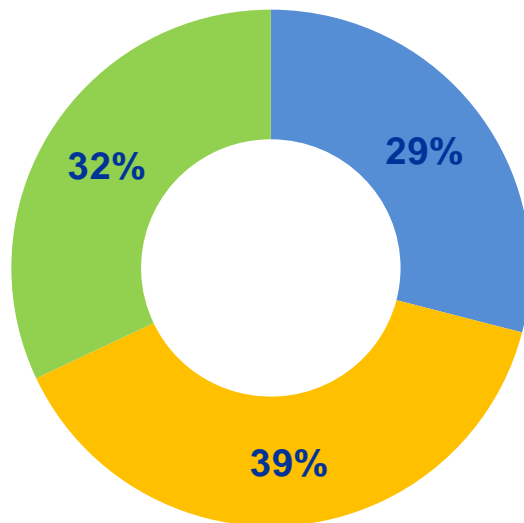
* Of which no. of accounts filed by other Banks at NCLT = 184



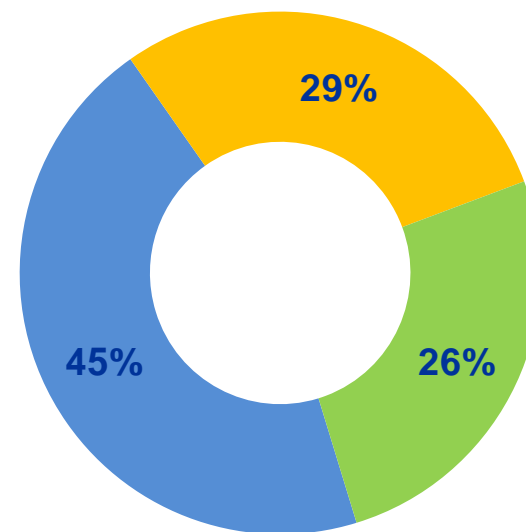
S.No	Details	31.03.2019		31.03.2020	
		No	Amount	No	Amount
1	Opening balance of Standard restructured accounts (Year beginning)	4402	2079	30237	2609
2	Fresh restructuring during the period	29752	1182	25801	1209
3	Upgraded from NPA and continuing as restructured accounts	88	234	110	18
4	Fresh disbursement less recoveries	-635	-101	-2763	12
5	Total (1+2+3+4)	33607	3394	53385	3847
6	Account slipped during the period	758	427	5646	641
7	Account satisfactorily performed during the period	2612	358	227	364
8	Total (6+7)	3370	785	5873	1005
9	Closing balance of Standard restructured accounts (5-8)	30237	2609	47512	2842

	Digital Transactions
	Branch Transactions
	ATM Transactions

FY 19



FY 20



Transactions through Digital channels increased by 16% from 29% (FY 19) to 45% (FY 20)

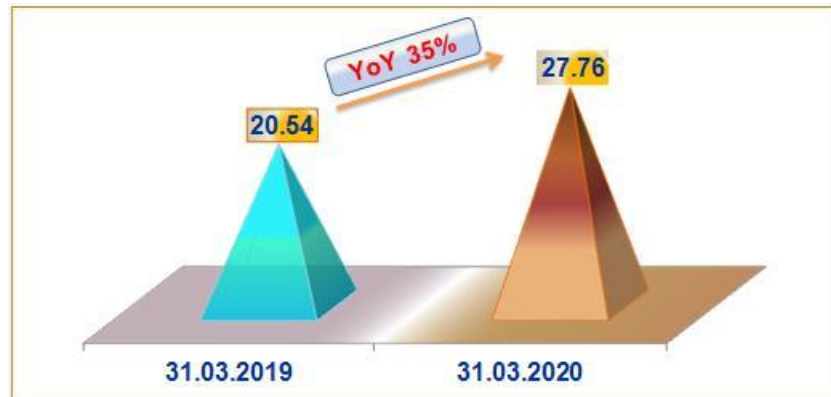
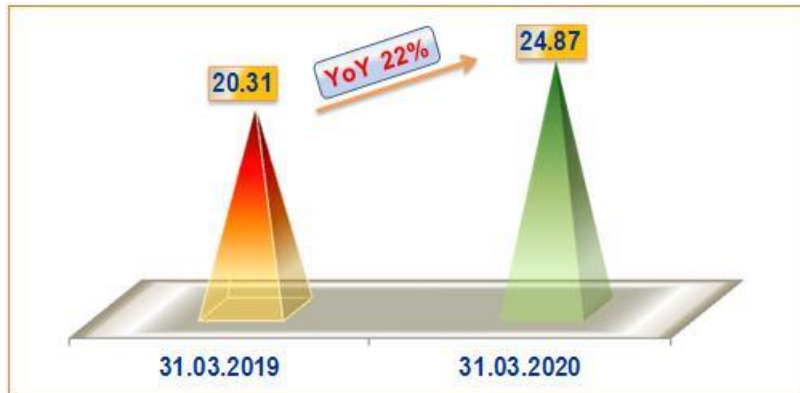
Net Banking

In lakhs

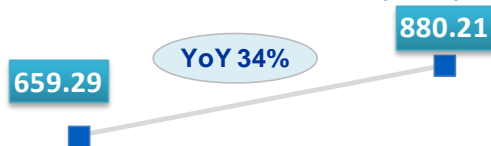
Mobile Banking

No. of
users

No. of
Transactions



PoS /e-Com Transactions (lakhs)



FY 19

FY 20

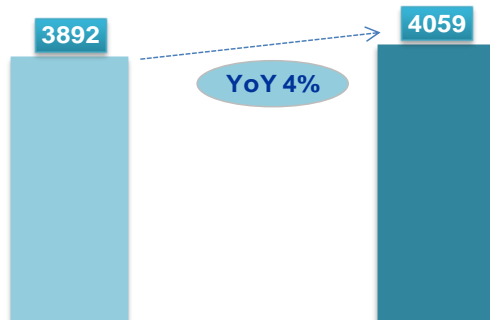
PoS Acquirer Transactions (lakhs)



FY 19

FY 20

No. of ATMs & BNAs



FY 19

FY 20

Number of Debit Cards as on 31.03.2020: 14.72 Mio



	Mar-19	Dec-19	Mar-20	YoY Growth
Accounts (No. in lakhs)	38	40	40	6%
% of Zero balance Accounts	13.27	12.43	12.28	7%
Financial Inclusion Deposits ₹ in Cr	595	688	748	26%
Overdrafts sanctioned ₹ in Cr	17.60	17.91	17.95	



Tailor made sector-specific loan products introduced

Target Group	Ind Emergency Loans
Corporates / Medium Enterprises	IND COVID Emergency credit Line
MSMEs	IND MSE COVID Emergency Loan
Self Help Groups	SHG COVID Sahana Loan
Salaried class	IND COVID Emergency Salary Loan
Pensioners	IND COVID Emergency Pension Loan
Agro Processing units	IND COVID Emergency Agro Proc Loan
Poultry farms	IND COVID Emergency Poultry Loan
Agriculturists	IND COVID Emergency KCC SahayaLoan

₹3010 Cr
sanctioned
to various
sectors
(21 06 20)

**Emergency Credit Line
Guarantee Scheme (ECLGS)
funding (as on 21 06 20)**

- ₹3725 Cr sanctioned (65% of eligible borrowers & 45% of eligible loan amount covered)
- Pre approval sanctions sent to all eligible borrowers

**Partial Credit
Guarantee 2.0**

**Bonds/CPs of ₹925 Cr sanctioned and
purchase likely before 26 06 20**

**TLTRO (availment/
deployment)**

TLTRO 1: Funds borrowed: ₹1415 Cr.
Entire funds deployed. Of which ₹527 Cr to NBFCs
TLTRO 2: Funds borrowed: ₹2000 Cr.
₹1002 Cr deployed in NBFCs. Balance to be invested in
MFIs/small NBFCs

Extending a helping hand

Staff members contributed
₹8.10 Cr (one day PL encashment) to
PM CARES Fund.
₹7.24 Cr (one day salary) towards
COVID 19 relief fund to aid various
Government efforts

Umbrellas/face masks distributed to law
enforcers
Thermal scanners set up in Government
Offices viz., Corporations and Collectorates
PPE kits, sanitizers, gloves, masks and
sprayers distributed in various Districts

Cash disbursed through Mobile ATMs &
Business Correspondents
92% of ATMs & 90% of Branches operational
Government subsidy distributed to women
beneficiaries

Essential items (Rice, Dal, Oil etc) distributed
to stranded workers, orphanages and
community kitchens
Break the chain of Corona Virus - Awareness
campaigns conducted in various centres





Your Own Bank

**Banks with Rich Legacy..
Brands that Command respect ..**



A Tradition of Trust



113 years of Banking Service

Established on 15th August 1907 as part of the Swadeshi movement

Sound Capital base with higher CRAR



इंडियन बैंक Indian Bank

इलाहाबाद ALLAHABAD

Banking that's #TwiceAsGood

Indian Bank and Allahabad Bank are now one

*Now a Bank with
sound financial
strength & nation-
wide connectivity*



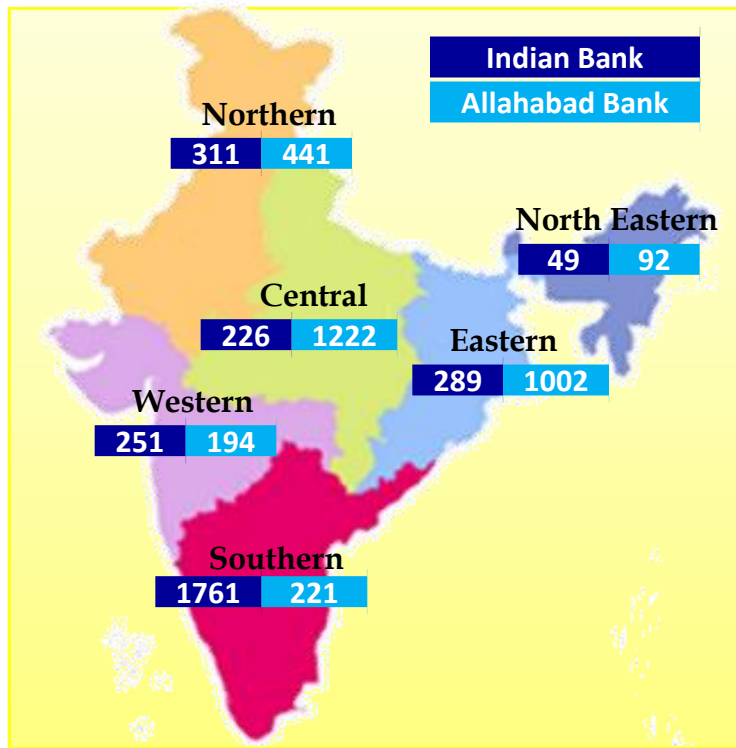
155 years of Banking Service

Established in 1865 at Allahabad - Head Office shifted to Kolkata in 1923

Good penetration in Semi Urban & Rural areas

Amalgamation : Customer touch points

Region wise Presence



Customer Touch points

	Indian Bank	eALB	Total
Branches	2890	3172	6062
Domestic	2887	3172	6059
Overseas	3	-	3
BCs	3022	6090	9112
ATMs & BNAs	4059	963	5022

The combined Bank will have Pan India presence and greater reach

The Complementary branch presence shall add to the network of Indian Bank in the northern central and eastern states

Rural presence & BCs complement for expanding business

Capital gains /reduction in depreciation provision due to rationalisation of surplus fixed assets

Leveraging of Processing Centres of both banks lead to improvement in operational efficiency



The realizable revenue synergies arise from harmonized & wider product offering, optimisation of operations, technology spend, increased opportunities for cross-selling etc.

Improved IT infrastructure, HR & other best practices in both the Banks assimilated in amalgamated entity

Advantage to employees both in terms of benefits and investments in their training for talent and skill building

- A Common Gateway Software (Co-Ex) is being used to provide interface to the two CBS systems.
- Customers of one Bank are able to seamlessly carry out basic financial and non-financial transactions from either bank branch.

Cross Transactions

Day 1 Major Operation

- Treasury operations integrated & consolidated reporting is in place.
- Harmonised Products with harmonised service charges & interest rates made available to customers of amalgamated entity across the country.
- GL mapping done & Balance Sheet being generated.

- The new Organization structure with 3 Executive Directors, 26 Corporate Office Departments, 14 FGMs and 78 Zonal Offices approved by Board.
- The Executive Director of e-AB has been inducted into the board and assumed charge w.e.f. 01.04.2020
- Corporate Office Verticals headed by GMs - 26

Organisational & Reporting Structure

Rationalisation

- A broad roadmap drawn up for rationalization of Administrative Offices like FGMOs, ZO's, Inspection Centres, Service Branches, SAM branches and Corporate Branches .

- Designated Indian Bank version of CBS as the 'anchor version' with the compatible changes from e-AB Core Banking version .
- The technical merger of CBS is aimed at the actual unification of Core Banking, Trade Finance and GL systems to one solution, after carrying out the required customization.

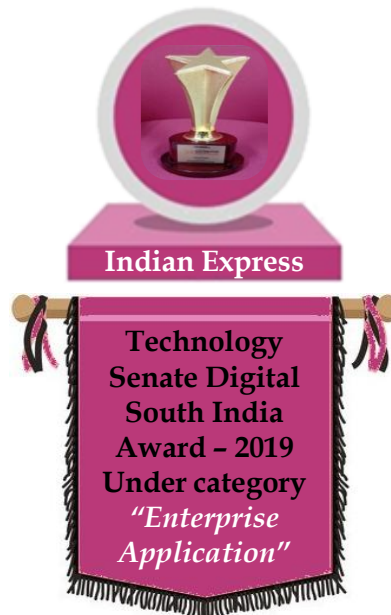
CBS Integration

Signage

- New Signage board is put in place



- 1** Leverage on large scale infrastructure available post amalgamation viz., Increase in number of Large Corporate Branches, Mid Corporate Branches, Retail & MSME Processing Centres
- 2** Scale up infrastructure available viz., Customer Acquisition Processing Centres (CAPC), Document electronic verification and archival systems post sanction and Kisan Pragati Kendras for improving CASA, ensuring better compliance and accelerating Agriculture portfolio
- 3** Improve productivity and reduce TAT through Loan origination system
- 4** Mature and updated Early warning system for proactive and early corrective action
- 5** Encash on the combined entity's presence in South, North and East to concentrate on the Western part of the country and target potential centres for branch expansion and augment market share
- 6** Thrust on opening branches in Districts with potential where at present Bank does not have foot print in lieu of overlapping branches in the combined entity



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Certain forward-looking statements in these slides involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Indian Bank undertakes no obligation to update the forward-looking statements to reflect events or circumstances after the date thereof.


Note: All financial numbers in the presentation are from Audited Financials or Limited Reviewed financials or based on Management estimates.

Thank you

BANKING THAT'S #TWICEASGOOD

इंडियन बैंक Indian Bank
इलाहाबाद ALLAHABAD

Indian Bank & Allahabad Bank are now one.



Pan-India Network | Enhanced Services | Pleasant Experience