

Date: 06/01/2022

SUPPLY, INSTALLATION AND MAINTENANCE OF VIRTUAL DESKTOP SOLUTION (INCLUDING THIN CLIENTS) (Ref: CO/ITD/1347/R1/2021-22 Date: 20/12/2021)

# **CLARIFICATIONS**

SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
1.				Request to amend clause: Bidder/OEM should have supplied minimum 500 no. of quoted Thin Clients to Banks/ Financial Institutions/ Government Organizations/Corporates in India in last three financial years. (Purchase Order issued by the organization should be submitted.	
2.				Kindly Consider Bidder/OEM for Implementation	
3.	Section III, 2 - Eligibility Criteria	Bidder should have supplied minimum 500 no. of quoted Thin Clients to Banks/ Financial Institutions/ Government Organizations/Corporates in	financial years ( We need to request for minimum	Please refer point no. 2 in amendment corrigendum	
4.		India in last three financial years. (Purchase Order issued by the organization should be submitted.	Instead quoted, Please allow Bidder should have		
5.				Bidder should have supplied minimum 500 no. of Thin Clients to Banks/ Financial Institutions/ Government Organizations/Private organizations in India in last three financial years. (Purchase Order issued by the organization should be submitted	





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6.				Bidder/OEM should have supplied minimum 500 no. of quoted Thin Clients to Banks/ Financial Institutions/ Government Organizations/Corporates in India in last three financial years. (Purchase Order issued by the organization should be submitted.	
7. 8. 9.	17	Section III, 2 - Eligibility Criteria	The proposed Virtual Desktop Solution should be implemented in a minimum one Scheduled Commercial Bank/ Financial Institutions/ Government Organizations in India within last three years, which is providing more than 3000 Active Virtual Desktop instances as on the date of the issue of tender (cumulative). (Satisfactory letter issued by the organization should be submitted).	Request to amend clause: The proposed Virtual Desktop Solution should be implemented by the OEM/Bidder in a minimum one Scheduled Commercial Bank/ Financial Institutions/ Government Organizations in India within last three years, which is providing more than 3000 Active Virtual Desktop instances as on the date of the issue of tender (cumulative). (Satisfactory letter issued by the organization should be submitted).  Bidder Or OEM reference  Kindly Consider Bidder/OEM for Implementation	proposed Virtual Desktop Solution has been successfully deployed in BFSI industry. The Satisfactory letter_has to be provided for the VDI solution. The
10.			The proposed Virtual Desktop	Bidder Or OEM reference	The clause is for showcasing that
11.	17	Section III, 2 - Eligibility Criteria	Solution should be implemented in minimum one of the organization, which is providing more than 15000 Active Virtual Desktop	The proposed Virtual Desktop Solution should be implemented in minimum one of the organization, which is providing more than 15000 Active Virtual Desktop instances as on the date of the issue of tender. (Satisfactory letter issued by the organization to OEM/Bidder should be submitted).	offers scalability and is successfully deployed at a large scale anywhere. The Satisfactory letter has to be provided for the VDI solution. The





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12.			instances as on the date of the issue of tender. (Satisfactory letter issued by the organization should be submitted).	Kindly Consider Bidder/OEM for Implementation	Please adhere to the tender terms & conditions.
13.	17	Section III, 2 - Eligibility Criteria		Bidders who are registered as MSME units with NSIC and have a valid NSIC certificate, Bank may at its own discretion relax the provisions of turnover clause. This relaxation will be subject to compliance of the bid with all the other terms and conditions of this RFP, bidder's profile evaluation through client references and Technical evaluation of the proposed model of the Solution/Hardware. Hence request to exempt MSME vendors from Turnover clause	All the prevailing guidelines of Government of India will be followed and adhered to during the
14.	18	Section III, 2 - Eligibility	quoted HCI (Hyper Converged Infrastructure) solution in a Bank/ Financial Institution/ Government		
15.		Criteria	in India in last three financial years. (Satisfactory letter issued by the organization	Bidders who are registered as MSME units with NSIC and have a valid NSIC certificate, Bank may at its own discretion relax the provisions of prior experience. This relaxation will be subject to compliance of the bid with all the other terms and conditions of this RFP, Bidder's profile evaluation	





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				through client references and Technical evaluation of the proposed model of the Solution/Hardware. Request to relax prior experience clause for MSME vendors - Ref atatched Gazette notification Policy Circular No. 1(2)(1)/2016-MA.	
16.				Request to amend clause: Bidder / OEM should have deployed quoted HCI (Hyper Converged Infrastructure) solution in a Bank/ Financial Institution/ Government Organization/Corporate in India in last three financial years. (Satisfactory letter issued by the organization should be submitted). Instead quoted, Pls allow .Bidders should have	
17.				deployed any HCI (Hyper Converged Infrastructure) solution reference in a Bank/ Financial Institution/ Government Organization/Corporate in India in last three financial years	
18.	18	Section III, 2 - Eligibility Criteria	Bidder should have implemented the quoted Virtual Desktop Solution configured with minimum 500 Virtual Desktops instances in a Scheduled Commercial Bank/Financial Institution with in India in last three financial years. (Satisfactory letter and	Request to amend clause: Bidder/OEM should have implemented the quoted Virtual Desktop Solution configured with minimum 500 Virtual Desktops instances in a Scheduled Commercial Bank/Financial Institution with in India in last three financial years. (Satisfactory letter and Purchase Order issued by the organization should be submitted). <b>OR</b> Bidder or bidders parents' wholly owned subsidiary companies should have implemented the quoted Virtual Desktop Solution configured with minimum	Please refer point no. 3 in amendment corrigendum





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			Purchase Order issued by the	400 Virtual Desktops instances in a Scheduled	
			organization should be	Commercial Bank/Financial Institution with in	
			submitted).	India in last three financial years. (Satisfactory	
				letter and Purchase Order issued by the	
				organization should be submitted).	
				Bidders who are registered as MSME units with	
				NSIC and have a valid NSIC certificate, Bank may	
				at its own discretion relax the provisions of prior	
				experience. This relaxation will be subject to	
				compliance of the bid with all the other terms and	
19.				conditions of this RFP, Bidder's profile evaluation	
				through client references and Technical evaluation	
				of the proposed model of the Solution/Hardware.	
				Request to relax prior experience clause for MSME	
				vendors - Ref atatched Gazette	
				notification Policy Circular No. 1(2)(1)/2016-MA.	
				Request to amend to: Bidder should have	
				implemented the quoted Virtual Desktop Solution	
				configured with minimum 500 Virtual Desktops	
				instances in a Scheduled Commercial	
20.				Bank/Financial Institution /Government	
				/Corporate organization with in India in last three	
				financial years. (Satisfactory letter and Purchase	
				Order issued by the organization should be	
	_			submitted).	
				Instead quoted, Pls allow any virtual desktop	
24				solution configured with mini 300 VDI/ 500 nos	
21.				reference with multiple PO's. with any customer	
				reference and not limited to commercial bank	
				/finance institutes.	





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22.				Kindly Consider Bidder/OEM for Implementation	
				Bidder should have implemented the Virtual Desktop Solution configured with minimum 500	
				Virtual Desktops instances in a Scheduled	
23.\				Commercial Bank/Financial Institution with in	
`				India in last three financial years. (Satisfactory	
				letter and Purchase Order issued by the	
				organization should be submitted).	
			The bidder should have		
		Section III,	service center in Chennai. The		
24.	18	2 -	Postal Address of the service	Kindly Consider Bidder/OEM for Implementation	Please adhere to the tender terms &
	10	Eligibility	center along with proof of	Training Consider Blader, OLITTOR Implementation	conditions.
		Criteria	address should be provided		
			with the bid.		
		Section III,		Request you to amend the clause as below:	
		Project		Total time for Delivery for handware 9 coftware for	
25.		milestone and time	Total time for Delivery for	Total time for Delivery for hardware & software for Hyper Converged Infrastructure Solution at both	
		line,		the sites (in Chennai) should not exceed Twenty	
		Hyper-		four (24) Weeks from the date of Purchase Order.	
26.	18	Converged	Solution at both the sites (in	Request to amend the delivery timeline for HCI to	Please refer point no. 5 in
20.	18	Infrastruct	Chennai) should not exceed	8 week from DOP.	amendment corrigendum
		ure	Six (6) Weeks from the date of	Due to pandemic delay from manufecturer side	
		Solution	Purchase Order.	Requested to modify the calusse as "Total time for	
27.		(includes		Delivery for hardware & software for Hyper	
		required hardware &		Converged Infrastructure Solution at both the sites (in Chennai) should not exceed Ten (10)	
		software):		Weeks from the date of Purchase Order"	





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28.	18	Section III, Project milestone and time line, Hyper- Converged	Installation/Configuration for hardware & software for Hyper Converged Infrastructure Solution at both the sites (in	Request you to amend the clause as below:  Total time for Installation/Configuration for hardware & software for Hyper Converged Infrastructure Solution at both the sites (in Chennai) should not exceed Six (6) Weeks from the date of delivery of hardware & software.	Please adhere to the tender terms &
29.	Infrastruct ure Solution (includes required hardware & software):	Chennai) should not exceed Two (2) Weeks from the date of delivery of hardware & software.	Request to amend the installation timeline from 2 weeks to 6 weeks	conditions.	
30.	18	Section III, Project milestone and time line, Hyper- Converged Infrastruct ure Solution (includes required hardware & software):	Converged Infrastructure	Request you to amend the clause as below:  The overall time for delivery & installation of Hyper Converged Infrastructure solution should be less than 32 weeks from the date of Purchase Order.	Please refer point no. 5 in amendment corrigendum.





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31.	18	Section III, Project milestone and time line, Hyper- Converged Infrastruct ure Solution (includes required hardware & software):	Converged Infrastructure Solution at both the sites (in	Request to amend to:  * Total time for Delivery for hardware & software for Hyper Converged Infrastructure Solution at both the sites (in Chennai) should not exceed 10 Weeks from the date of Purchase Order.  * Total time for Installation/Configuration for hardware & software for Hyper Converged Infrastructure Solution at both the sites (in Chennai) should not exceed 4 Weeks from the date of delivery of hardware & software.  * The overall time for delivery & installation of Hyper Converged Infrastructure solution should be less than 14 weeks from the date of Purchase	Please refer point no. 5 in amendment corrigendum.





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32.	18	Section III, Project milestone and time line, Virtual Desktop Solution	of configuration of the VDI software at the Central Site. • Rollout of next 500 users	We need to consider for additional 9 weeks, the timeline would be as below as per Citrix Consulting Services 3-weeks for Assessment & Design 7 Week for Platform deployment at both sites (Infra, images, GPO, ADC, GSLB) 2 Week - for UAT + Rollout for 25 users (Increase in effort is to make sure UAT is successful) 4 Weeks - Prod Rollout for 500 Users 1 Weeks - Documentation, SPO Preparation.	Please refer point no. 6 in amendment corrigendum.
33.			Virtual Desktop Solution should be installed and configured within 2 weeks from the of delivery of licenses.	Request to amend the installation timeline from 2 weeks to 4 weeks	Please refer point no. 6 in amendment corrigendum.
34.			Rollout of 100 users should be completed within 2 weeks of	Request to amend the installation timeline from 2 weeks to 4 weeks	Please refer point no. 6 in amendment corrigendum.





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			configuration of the VDI software at the Central Site.		
35.			Rollout of next 500 users should be completed within 4 weeks after rollout of first 100 users.	Request to amend the installation timeline from 4 weeks to 6 weeks	Please adhere to the tender terms and conditions.
36.		Section III, Project milestone	Installation and configuration of Thin Clients across all	Request to amend to: Total time for Delivery, Installation and configuration of Thin Clients across all location should not exceed Six (6)Weeks from the date of issues of delivery instructions.	Please refer point no 7 in
37.	19	and time line, 3.3 Thin Clients	Four (4) Weeks from the date	Please amend the clause to: Total time for Delivery, Installation and configuration of Thin Clients across all location should not exceed Sixteen (16) Weeks from the date of issues of delivery instructions.	amendment corrigendum.
38.			The bidder/SI shall follow all respective technical/statutory	Request bank to clarify if the VAPT tool will be provided by the bank	
39.	19	Section III, 4 - Deliverable s in Implement ation, Point 9	guidelines, validations, SCD should be implemented, checked & verified, and related reports including SOP, SCD, Software Integrity Certificate and VAPT Clearance must be submitted, duly certified by OEM to the Bank for sign off the successful installation.	Addit agency will provide by bank of 51?	Bank will arrange an external auditing agency for carrying out VAPT. The agency will haves necessary tools for performing VAPT.





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40.	19	Section III, 4 - Deliverable s in Implement ation, Point 4	configured and deployed in Active-Active architecture and	Is it safe to assume that we would setup active- active site 50% active load at each DC in normal case and in case of either of one DC going down should result in 100% or still 50% load of users from available DC.	situation both the sites will have 50% of users mapped. In case of a site
41.	19	Section III, 4 - Deliverable s in Implement ation, Point 14	The bidder/SI shall do regular backup of the solutions as per the defined Bank's backup policy.	Whether bank will give backup software or SI will provide	Since, this is a new solution which the bank is on-boarding in its IT environment, bank will prepare Backup plan for the proposed solution with the successful bidder and solution OEM. The backup plan has to be followed for taking backups. Currently, bidders do not need to quote a backup solution.





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42.	19	Section III, 4 - Deliverable s in Implement ation, Point 10	The patches (critical / non-critical) as and when released by OEM, for the proposed solution/ servers/OS, to be tested first in test environment, and thereafter deployed, installed and configured by bidder's team at bank's site, as per Bank's requirement during the contract period without any additional cost to Bank.	Need to understand whether bank will provide ether internet	Access to internet will be provided through Proxy on the systems assigned to the VDI support team. All the patches have to be downloaded on the systems and then pushed to the respective servers in the environment for patching. Direct internet connectivity to the Server will not be provided.
43.\	21	Section III, 4 - Deliverable s in Implement ation, Point 43		Should be removed as it more of remote physical end point device management and not a VDA Session management	In some of the cases, the user would be logged in on VDI session from a remote location and may need support. In such cases all the requested features are required.  Please adhere to the tender terms and conditions.





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			<ol> <li>Administrator/Support         Engineer should be able to         chat with connected user.</li> <li>Administrator should be         able to see online users.</li> <li>Administrator should be         able display alert as         message to users in         advance for planned         activity or an upcoming         maintenance.</li> <li>Assessment of number of         VMs, VLANs and other         resources required to         setup.</li> </ol>		
44.	22	Section III, Deliverable s in Implement ation, Point 44 o	virtualization solution to provide single sign on	Since Citrix Don't own VMware UEM Solution, We would only give support in terms of providing details w.r.t citrix workspace app package/ Gateway URL, rest integration and configuration of VMware UEM to be done by VMware UEM Team	to integrate the VDI solution with the VMware Workspace One UEM solution (MDM), the bidder has to perform the





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			could be Windows 10/11/Linux or an iPad.		
45.	23	Section III, Deliverable s in Implement ation, Point 45 b	Bidder/SI should help create an overall design of implementing the Networking and security solution which would include SLB /WAF as required for the VDI management components	For a VDI Solution majority traffic would be ICA/HDX (NOT http/https) which is not relevant for WAF, ICA Traffic is already secured using STA ticketing validation and triggered after multiple layers of authentication.  WAF & BOT Protections will be applied to the Gateway web login part only which is the only internet facing web component.	South traffic viz. in this case on the Gateway which allows user to access VDI over internet. The East-West traffic does not need to flow through WAF.
46.	23	Section III, Deliverable s in Implement ation, Point 45 f	Bidder/SI should help setup WAF in learning mode for the web components of the application front ended by the load balancer.	Gateway web login part only which is the only internet facing web component. Gateway web login part only which is the only internet facing web component – the relevant and recommended protections for Gateway web login are mentioned in detail in this article, these are predetermined and does not require learning capability.	South traffic viz in this case on the
47.	24	Section III, 4 - Deliverable s in Implement ation, Point 48 b	location where the HCI nodes	Request bank to clarify if the connection and session management infrastructure for desktops provided over internet will be provided by the bank.	The IT Infrastructure required for Connection and Session management infrastructure for desktops provided over Internet will be hosted out of Bank's DC, will be provided by bank. However, the necessary software licenses (Database, OS, Middleware, etc.) have to be provided by the bidder.





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			Bank's DC in the existing DMZ environment.		
48.	24	Section III, 4 - Deliverable s in Implement ation, Point 48 g	In the case of network issues between DC and the offices, the desktop session provided over Internet should only get affected and the Intranet session should have no impact whatsoever.	This point needs to be modified as the network issue between DC and office will impact the session access.	
49.	26	Section III, 5. Scope of Facility Manageme nt Services, Point 34	The Facility Management charges shall be paid by the bank in equal half-yearly instalments within thirty (30) days from the date submission of invoice after completion of respective period, subject to satisfactory services rendered from the date of installation, commissioning and acceptance of the system at the rates quoted in the price schedule.	We request the FMS charges to be paid on monthly basis.	
50.	28	Section III, 5. Scope of Facility Manageme nt	Level 1 (L1): Should be Science Graduate (IT / Computer/Electronics), preferably, be BE/B. Tech/B	Request bank to consider these resources to be hired on off-roll / partners payroll. However, the overall responsibility will be owned by the bidder.	only after obtaining written permission





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		Services, FMS Requireme nt for Remote access solution	Sc. with minimum 3 years' experience in Information technology field and minimum 1 year of hand-on experience in the management of Proposed solution. He/ She should be having OEM		
		REMOTE ACCESS(V DI) / VPN	certification for the proposed solution as part of this RFP		
		Solution	Level 2 (L2): Should be Science Graduate (IT/ Computer), preferably, be BE/B. Tech/MCA with minimum 5 years' experience in Information technology field and minimum 2 years of handon experience in the management of Proposed solution. He/ She should be having OEM certification for the proposed solution.		
51.	31	Section III, 10. Payment Terms, Implement ation Cost		Request the payment as below: Installation and Configuration of Centralized VDI Solution at the central locations: 70% of the implementation cost  Rollout of Virtual Desktop for 100 users (including creating of Virtual Desktop centrally and	Please adhere to the tender terms and conditions.





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			and configuring the same in thin client): 25% of the implementation cost  Rollout of Virtual Desktop for	configuring the same in thin client): 10% of the implementation cost  Rollout of Virtual Desktop for 600 users (cumulative) (including creating of Virtual Desktop centrally and configuring the same in thin client): 20% of the implementation cost	
52.	32	Section III, 10. Payment Terms, Note - 4	The Bank shall have the right to withhold any payment due to the supplier, in case of delays or defaults on the part of the supplier. Such withholding of payment shall not amount to a default on the part of the Bank.	Bank shall only withhold the payment for the affected part of the system	In case the affected part of the system is degrading the performance of the entire solution, in such cases, Bank will withhold all payment releases, till the time issue is rectified.





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53.	33	Section III, 10.Sevice Level Agreement , Point. 11	Service Level Agreement (SLA) - Penalty Cap on SLA: - 100% * Monthly Contract Value (calculated on Monthly basis).	Penalty shall be capped to 10% of the total	Please adhere to the tender terms & conditions.
54.	35	Section III, 12. Insurance	months from the date of delivery. Any damage happens to all equipment due to non-	Bidder will provide transit insurance upto the Client location. Kindly remove the requirement of the additional 3 months insurance and losses due to damage to any equipment due to non-availability of storage cum erection.	Please adhere to the tender terms and conditions.
55.	36	Section III, Liquidated Damages, On Project Implement ation		Request bank to cap the maximum deduction till 5% of the undelivered portion of work.	Please adhere to the tender terms and conditions.





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			week or part thereof of delay		
			until actual delivery or		
			performance, up to a		
			maximum deduction of 10%.		
			If the goods are not		
			delivered/installed in time, the		
			Bank may consider		
			termination of the contract.		
			The bidder shall deploy the		
			required resources as per		
			scope under FMS at Bank		
			centralized locations within 6		
			weeks from the date of		
			Purchase order. If the Supplier		
		Section III,	fails to deploy the resources		
		Liquidated	within the time period	Dequest bank to can the maximum deduction till	Diagon adhara to the tender terms and
56.	36	Damages, On delay in	specified in the Contract, the	Request bank to cap the maximum deduction till 5% of the undelivered portion of work.	conditions.
		Deploymen	Bank shall, without prejudice	5 % of the undervered portion of work.	Conditions.
		t of FM	to its other remedies under		
			the Contract, deduct a sum		
			equivalent to 0.5% per week		
			of the total FMS cost for each		
			week or part thereof of delay,		
			until actual delivery subject to		
			maximum deduction of 10%		





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			of the total price of the Facility Management Support.		
57.	37	Section III, 12. Limitation of Liability	Supplier 's aggregate liability under the contract shall be limited to a maximum of the contract value. For the purpose for the section, contract value at any given point of time, means the aggregate value of the purchase orders placed by bank on the vendor that gave rise to claim, under this tender.  This limit shall not apply to third party claims for a. IP Infringement indemnity b. Bodily injury (including Death) and damage to real property and tangible property caused by vendor/s' gross negligence. If a third party asserts a claim against bank that a vendor product acquired under the agreement infringes a patent or copy right, vendor should defend bank against that claim and pay amounts	shall be limited to a maximum of 50% the annual contract value. This limit shall not apply to third party claims for  a) IP Infringement indemnity related to Bidder services.  b) Bodily injury (including Death) caused by Supplier's gross negligence. For the purpose for the section, contract value at any given point of time, means the aggregate value of the purchase order placed by Bank on the Supplier that gave rise to claim, under this tender. Neither party shall be shall be liable for indirect, special and consequential loss and damages including but not limited to loss of profit, anticipated savings, loss of data, loss of business.	Please adhere to the tender terms and conditions.





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			finally awarded by a court against bank or included in a settlement approved by vendor.  For (a) and (b) above, the liability is limited to the Compensation awarded by court of law.		
58.	38	Section III, Indemnity Clause	If at the time of the supplying, installing the equipment in terms of the present contract/order or subsequently it appears at any point of time that an infringement has occurred of any patents, trademarks or other rights claimed by any third party, then in respect of all costs, charges, expenses, losses and other damages which the Bank may suffer on account of such claim, the supplier shall indemnify the Bank and keep it indemnified on that behalf.	Bidder.	Please adhere to the tender terms and conditions.
59.	38	Section III, Patent Rights	the Bank against all third-party	Provisions related to Patent rights be restricted to Third party indemnification claims arising from infringement of IPR in respect of the Services provided by Bidder.	Please adhere to the tender terms and conditions.





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			design rights arising from use of the Goods or any part thereof		
60.	39	Section III, Intellectua I Property Rights		Provisions related to IPR be restricted to Third party indemnification claims arising from infringement of IPR in respect of the Services provided by Bidder	Please adhere to the tender terms and conditions.
61.	42	Section III, Terminatio n for Convenienc e	The Equipment that are delivered in working condition and ready for deployment as on date of service provider's receipt of notice of termination shall be accepted by the bank at the Contract terms and prices.	In case of termination for convenience, Bank shall also agree to pay, at a minimum besides invoices for services availed till date of termination: (i) costs for performing or supplying deliverables as at the date of the termination notice; and (iii) costs that may be incurred by Successful bidder, which it is unable to mitigate or recover	Please adhere to the tender terms and conditions.
62.	42	Section III, Terminatio n for Default		Bank may only terminate if at the end of the 30 days Bidder is unable to remedy the breach. Further termination shall not affect the Parties rights already accrued under the contract for payment of Goods or Services already provided before the date of termination	Please adhere to the tender terms and conditions.
63.	44		In connection with the work or contravenes the provisions of other Terms, if the selected bidder neglects to execute the work with due diligence or expedition or refuses or neglects to comply with any reasonable order given to him	Request to amend by adding: that in the instance of any negligence during the provision of services, Bidder will be provided 30 days notice to remedy the breach before the Bank terminates the contract.	Please adhere to the tender terms and conditions.





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NO.	NO.	Ciause	in writing by the Bank, in such eventuality, the Bank may after giving notice in writing to the selected bidder calling upon him to make good the failure, neglect or contravention complained of, within such times as may be deemed reasonable and in default of the said notice, the Bank shall have the right to cancel the Contract holding the selected bidder liable for the damages that the Bank may sustain in this behalf. Thereafter, the Bank may make good the failure at the risk and cost of the selected bidder.		
64.	44		If the Bank undergoes a merger, amalgamation, take-over, consolidation, reconstruction, change of ownership etc., this RFP shall	Bank to provide prior notification regarding any assignment to new entity	Please adhere to the tender terms and conditions.





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
65.	51	Section IV, 2.5. OFFLINE SUBMISSI ONS	In addition to uploading the documents in our e-Tendering portal, Bidders should also submit the following in a sealed envelope, super scribing with the tender Reference number, due date, Name of the Bidder, etc.  a) DD towards Cost of bid document (Bidders may also remit the amount in the account number mentioned in Schedule 8) b) Integrity Pact	We request you to consider submission of Integrity pact in online mode	Please adhere to the tender terms and conditions.
66.	55	Section V, 1. Specificatio ns for VDI, Subsection A - Solution Technical Specificatio n, Point #38			the OEM (offering VDI solution) has no control over it. As display protocol is most important component in any VDI solution and is responsible for end user experience as well as network bandwidth consumption. It is not recommended to take the risk, as





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No.	No.	Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
67.	56	Section V, 1. Specificatio ns for VDI, Subsection A - Solution	The solution should allow for clientless way of offloading audio and video content rendering on HTML based VDI or session desktop access	Kindly remove. Clientless HTML5 based access is a limited access method. This access method does not support many features that bank would be looking for. This feature for video offloading is on our roadmap. Bank will not need this feature as Bank will use Client based access for their users because of other security features asked by the Bank. This point will lead to exclusion of Make in India products. So we request you to remove this requirement.	This feature will be used by bank, as bank will use both Client based as well as clientless based access (through web browser).  During, clientless access offloading audio and video content rendering on HTML based VDI is required.  In view of the above, please adhere to the tender terms & conditions.
68. 69.	57	Section V, 1. Specificatio ns for VDI, Subsection A - Solution Technical Specificatio n, Point #74	The solution Should be Credential Guard , Common Criteria, FIPS 140-2 and PCI- DSS compliant.	Request for Clarification. Most Indian Startup OEMs do not have CC certification. Rest of the compliance is there. CC certification is done by OEM companies only for specific version. CC certification is good to have but should not be must. Reason being CC certification requires 12-15 months of testing on each version of the product. And with each version change, CC certification needs to be redone. Even the other players in VDI space only have 1 or 2 specific versions as CC certified. There is no guarantee that a vendor can deploy a CC certified version of the product and with any upgrade of the deployed version, the CC certification will still be valid. This clause makes Indian Startup OEM solution non-compliant.  Accops does not have CC certification. Rest of the compliance is there. CC certification is done by	Please refer point no. 9 in amendment corrigendum





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SI. No.	Page No.	Sub- Clause	Description of the Clauses Bidder's Query/Requested Amendment Bank Rema		Bank Remarks
				certification is good to have but should not be must. Reason being CC certification requires 12-15 months of testing on each version of the product. And with each version change, CC certification needs to be redone. Even the other players in VDI space only have 1 or 2 specific versions as CC certified. There is no guarantee that a vendor can deploy a CC certified version of the product and with any upgrade of the deployed version, the CC certification will still be valid. This clause makes Accops Make in India solution non-compliant.	
70.	58	,	The solutions should be able to configure for each resource (application or desktop) a primary site and a secondary site	Request to amend clause to: "The solutions should be able to configure for each User/Group assignment of application or desktop to a primary site and a secondary site." Sites are generally allocated to the users and not to the VDI resources	Please refer point no. 10 in amendment corrigendum.
71.	58	ns for VDI,		The solution should support pure IPv4/pure IPv6 and dual stack deployments. Not all components in the VDI environment can be on pure IPv6 stack. We request removing pure IPv6 stack as requirement.	





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
		Technical Specificatio n, Point #74			
72.	61	Section V,  1. Specificatio ns for VDI, Sub Section B - Network Security and Load Balancing, Point #9	deliver SLB/GSLB/WAF (if required) functionalities for the Management components of the VDI solution and should be sized to support 1500 Users. With the option for the bank to pay as we grow our user	Since the current VDI environment asked for is for 600 users. Request to amend clause to: The solution should be able to deliver SLB/GSLB/WAF (if required) functionalities for the Management components of the VDI solution and should be sized to support 600 Users. The same platform should have the option for the bank to pay as we grow our user environment for additional load balancing capacities to support upto 100000 users or 40000 concurrent users.	Please refer point no. 12 in amendment corrigendum.
73.	63	Section V,  1. Specificatio ns for VDI, Sub Section B - Network Security and Load Balancing, Point #9	The solution shall detect and identify DOS attacks on the VDI infra, provide notifications, and mitigate appropriately	The internet facing component - ADC Gateway has inbuilt Network and application Layer DDoS Protection capabilities, as this is an on-prem solution DDoS traffic mitigations work till the licensed throughput limits of the ADC VPX have been reached.	Necessary software licenses have to be
74.	63	•	inbuilt intelligent WAF capabilities, which the bank can	WAF capabilities should be available day 1. Request to amend clause to: The solution shall provide inbuilt intelligent WAF capabilities, which the bank can turn on at any	





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
		Sub Section B - Network Security and Load Balancing, Point #31	real-time insights into application-specific traffic,	time without additional cost, with real-time insights into application-specific traffic, security, and user experience, to identify and protect against the most sophisticated attacks.	
75.	65	Section V, Part I, Specificatio n for Hyper Converged Infrastruct ure Solution, Point 1	services using latest x86 server	Request to amend to: The solution should be able to work on Standard x86 server hardware available from all the leading	
76.	65	n for Hyper Converged	The proposed HCI Solution to be supplied with VMware ESXi	Requesting to consider all leading Hypervisors apart from just VMware ESXi such as Citrix, MS,	Bank has specified Hypervisor as VMware ESXi, as bank has standardized on VMware ESXi for its x86 workloads in DC & DR over a period of time. Also, bank is having trained officials (with required skillset) for monitoring and managing VMware ESXi technology.  Thus, to standardize on a set of technology and for ease of operations, bank has specified hypervisor as VMware ESXi





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
77.	65	n for Hyper Converged	The proposed HCI Solution needs to be managed by existing management server (VMware vCenter) to provide single pane of management for the existing as well as the new HCI cluster.	This point is single OEM specific and which is making RFP proprietary towards only single OEM. Hence request to delete this point considering the scope of RFP is for VDI solution.	Please refer point no. 13 in
78.	66	Section V, Part I, Specificatio n for Hyper Converged Infrastruct ure Solution, Point 18		SSDs/NVMe/SATA/SAS.  Also, this provides flexibility to bank utilizing its existing SAN storages also.  Please adhere to the tender terms	
79.	66	n for Hyper Converged	support SSD disk as caching disk, same must be in addition to the capacity disk of same capacity as capacity disk, asked	Superior HCI architectures do not need caching disks as the proposed SSD's mandatorily provided to do IOPs & performance needed. Rather than being technology specific bank can define the performance needed per HCI node to have a level playing field. So, we request bank to modify the point as below.	





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SI. No.	Page No.	Sub- Clause	<b>Description of the Clauses</b>	Bidder's Query/Requested Amendment	Bank Remarks
		Solution, Point 21		"The failure of one caching drive on the node should not bring the node / cluster down."	
80.		Section V, Part I,	Dungang Takal/AMD wikh main	Request to amend the clause: The processor should be Intel/AMD with base frequency 1.1GHz up to 2.0GHz Quad Core Processor on x86 platform or higher.	
81.	67	Specificatio n for Thin Client, Point 1	Processor Intel/AMD with min 1.8 GHz Quad Core Processor on x86 platform or higher	Intel Quad Core Processor with min 2.0Ghz base frequency upto 2.7 Ghz, 4MB cache or higher. Quoted processor should be released after Q4'19 Intel Quad Core Processor with min 2.0Ghz base frequency upto 2.7 Ghz, 4MB cache or higher. Quoted processor should be released after Q4'19	amendment corrigendum.
82.	67	Section V, Part I, Specificatio n for Thin Client, Point 2	4 GB RAM and Higher	Request to amend to: 4GB DDR4 2400MT/s	Please adhere to the tender terms & conditions.
83.	67	Section V, Part I, Specificatio n for Thin Client, Point 3	Integrated graphics with 32 MB shared RAM	To remove 32 MB shared RAM as it is integrated graphics	Please refer point no. 16 in amendment corrigendum.
84.	67	Section V, Part I, Specificatio	Total 4 External USB or higher, out of which one should be USB 3.0	Total of 6 USB ports or higher, out of which one should be USB 3.1	Please adhere to the tender terms & conditions.





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
		n for Thin Client, Point 5			
85.	67	Section V, Part I, Specificatio n for Thin Client, Point 9	1 VGA / DP & 1 HDMI Port. If Thin Client does not have VGA Port, then Convertor for DP to VGA is to be provided by the Solution provider and it will also be under 3 years warranty + AMC	Request to amend the clause: Onboard 1 VGA & 1	Please adhere to the tender terms & conditions.
86.	67		Color Monitor Antiglare (Same	Request to amend the clause: It should be 19.5" BIS certified and Made in India as against TCO 05	Please refer point no. 17 in
87.	07	n for Thin Client, Point 14	make as Thin Client) Energy Star /TCO 05	LED Backlit 19.5" or higher LCD Color Monitor Antiglare, Energy Star /TCO 05	amendment corrigendum.
88.	68	Section V, Part I, Specificatio n for Thin Client, Point 15	USB OEM Keyboard (Same Make as Thin Client)	USB OEM Keyboard. LED, Keyboard and Mouse are independent accessories and allow multiple OEM to bid to allow best in class to bid. Restricting with a same Make will restrict to get best in class component on a reasonable price.	Please adhere to the tender terms &
89.	68	Section V, Part I, Specificatio n for Thin Client, Point 16	USB OEM Scroll Mouse (Same Make as Thin Client)	USB OEM Scroll Mouse. LED, Keyboard and Mouse are independent accessories and allow multiple OEM to bid to allow best in class to bid. Restricting with a same Make will restrict to get best in class component on a reasonable price.	Please adhere to the tender terms & conditions.





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
90.	68	Section V, Part I, Specificatio n for Thin Client, Point 17	Embedded O/s - Should support external DVD R/W & HDD via USB Port	Request to amend the clause: Embedded Linux OS to be considered	Please adhere to the tender terms & conditions.
91.		General Queries		. IN THE BID 3000 VDI from BFSI, Government & also 15,000 VDI from one Organization & 500 VDI from BFSI on page 98 they have asked all ( do we need to submit all or any one is ok )	·
92.		General Queries		Make in INDIA they have classified in three categories Class-I, equal to 50% or more Class-II more than 20% but less then 50% & NON-Local Supplier less then or equal to 20% we need to understand and get more clarity.	Please adhere to the tender terms & conditions.
93.		General Queries		Who will supply Microsoft licenses 2021+RSD call license, VDA license either customer or SI ?	Bank will provide the necessary Microsoft Windows Licenses and RDS CALs for user desktops. However, SI has to provide necessary software licenses for deploying the VDI solution.
94.		Local Content	% age of local content for individual components	Request Bank to consider %age of local content for the complete solution and not for individual components	Please adhere to the tender terms & conditions.





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SI. No.	Page No.	Sub- Clause	Description of the Clauses	Bidder's Query/Requested Amendment	Bank Remarks
95.		AMC- clarification s		AMC period is non- committal by the Bank as follows. Payment for AMC / ATS is annually in advance.  a. AMC contract can be extended at the discretion of the bank at the same rates after the expiry of the contract period  b. Bank reserves the right to renew the AMC for the software from the OEM through other vendor or the same vendor (successful bidder) at mutually agreed rate after contract period	Please adhere to the tender terms & conditions.
96.		PBG - clarification s		We will submit PBG for the warranty period of three years + claim period of three months.  As the AMC / ATS is non -committal by the Bank For the AMC / ATS we will submit the PBG for the AMC / ATS period as the AMC / ATS is non-committal by the Bank. If the AMC / ATS is for one year we will submit for one year plus three months claim period, if released for two years we will submit PBG for two years plus three months claim period	Please adhere to the tender terms & conditions.
97.	89	Annexure - IX	NDA Format – Indemnity Clause	Request removal of the Indemnity clause from the NDA, as the best remedy for breach of confidentiality is an injunction or a suit for specific performance	Please adhere to the tender terms &
98.	NA	NA	NA	NA	Wherever SI has been mentioned in the bid, the same refers to System Integrator.





Date: 06/01/2022

SUPPLY, INSTALLATION AND MAINTENANCE OF VIRTUAL DESKTOP SOLUTION (INCLUDING THIN CLIENTS) (Ref: CO/ITD/1347/R1/2021-22 Date: 20/12/2021)

## **AMENDMENTS**

SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
1.	Schedule	Last Date & Time for submission of Bids in Online & Offline Mode:	The revised timeline is: 19.01.2022 at 04:00 PM
		10.01.2022 at 04:00 PM	The continue delicate in
			The revised clause is:
2.	Section III, 2 - Eligibility Criteria	Bidder should have supplied minimum 500 no. of quoted Thin Clients to Banks/ Financial Institutions/ Government Organizations/Corporates in India in	years. (Purchase Order issued by the organization should be submitted.
	, , , , , , , , , , , , , , , , , , ,	last three financial years. (Purchase Order issued by the organization should be submitted.	In case, Bidder has not supplied thin clients in-line to the above clause, then OEM has to deploy & configure the thin clients in Indian Bank during the rollout of VDI for $1^{\rm st}$ 100 users.
		Bidder should have implemented the quoted Virtual	The revised clause is:
3.	Section III, 2 - Eligibility Criteria	Desktop Solution configured with minimum 500 Virtual Desktops instances in a Scheduled Commercial Bank/Financial Institution with in India in last three financial years. (Satisfactory letter and Purchase Order issued by the organization should be submitted).	Bidder should have implemented the quoted Virtual Desktop Solution configured with minimum 200 Virtual Desktops instances in a Scheduled Commercial Bank/Financial Institution/ Corporate with in India in last three financial years. (Satisfactory letter and Purchase Order issued by the organization should be submitted).





Date: 06/01/2022

SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
			The revised clause is:
4.	Section III, 2 - Eligibility Criteria	Financial Institution/ Government Organization/ Corporate in India in last three financial years. (Satisfactory letter issued by the organization should	Bidder/OEM should have deployed quoted HCI (Hyper Converged Infrastructure) solution in a Bank/ Financial Institution/ Government Organization/ Corporate in India in last three financial years. (Satisfactory letter issued by the organization should be submitted).
		be submitted).	In case, Bidder has not deployed HCI solution in-line to the above clause, then OEM has to deploy the solution in Indian Bank.
		* Total time for Delivery for hardware & software for	The revised clause is:
	Section III, Project milestone and time line,	Hyper Converged Infrastructure Solution at both the sites (in Chennai) should not exceed Six (6) Weeks from the date of Purchase Order.  * Total time for Installation/Configuration for hardware & software for Hyper Converged Infrastructure Solution (includes required of hardware & software & soft	Hyper Converged Infrastructure Solution at both the sites (in Chennai) should not exceed Ten (10) Weeks from the
5.	Infrastructure Solution (includes		* Total time for Installation/Configuration for hardware & software for Hyper Converged Infrastructure Solution at
		* The overall time for delivery & installation of Hyper Converged Infrastructure solution should be less than 8 weeks from the date of Purchase Order.	





Date: 06/01/2022

SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
6.	Section III, Project milestone and time line, Virtual Desktop Solution	<ul> <li>Software licenses should be delivered within 1 week from the date of issue of Delivery Instruction.</li> <li>The Virtual Desktop Solution should be installed and configured within 2 weeks from the of delivery of licenses.</li> <li>Rollout of 100 users should be completed within 2 weeks of configuration of the VDI software at the Central Site.</li> <li>Rollout of next 500 users should be completed within 4 weeks after rollout of first 100 users.</li> </ul>	configured within 3 weeks from the of delivery of licenses.  • Rollout of 100 users should be completed within 3 weeks of configuration of the VDI software at the Central Site.  • Rollout of next 500 users should be completed within 4
7.	Section III, Project milestone and time line, 3.3 Thin Clients	Total time for Delivery, Installation and configuration of Thin Clients across all location should not exceed Four (4) Weeks from the date of issues of delivery instructions.	Total time for Delivery, Installation and configuration of
8.	Section III, 5. Scope of Facility Management Services, Point 34	The Facility Management charges shall be paid by the bank in equal half-yearly instalments within thirty (30) days from the date submission of invoice after completion of respective period, subject to satisfactory services rendered from the date of installation, commissioning and acceptance of the system at the rates quoted in the price schedule.	bank in equal quarterly instalments within thirty (30) days from the date submission of invoice after completion of respective period, subject to satisfactory services





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SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
9.	Section V, 1. Specifications for VDI, Subsection A - Solution Technical Specification, Point #74	The solution Should be Credential Guard , Common Criteria, FIPS 140-2 and PCI-DSS compliant.	The revised clause is: The solution Should be Credential Guard, FIPS 140-2 and PCI-DSS compliant.
10.	Section V, 1. Specifications for VDI, Subsection A - Solution Technical Specification, Point #78	The solutions should be able to configure for each resource (application or desktop) a primary site and a secondary site	1\\\T\
11.	Section V, 1. Specifications for VDI, Subsection A - Solution Technical Specification, Point #74	The solution should support pure IPv4, pure IPv6 and dual stack deployments	The revised clause is:  The solution should support pure IPv4, pure IPv6 and dual stack deployments. If support for pure IPv6 stack is not available out of the box, the same should be in the roadmap set by OEM and should be provided to bank within 6 months_from the date of issue of Purchase Order
12.	Section V, 1. Specifications for VDI, Sub Section B - Network Security and Load	The solution should be able to deliver SLB/GSLB/WAF (if required) functionalities for the Management components of the VDI solution and should be sized to support 1500 Users. With the option for the bank to pay as we grow our user environment for additional load balancing capacities.	The solution should be able to deliver SLB/GSLB/WAF (if required) functionalities for the Management components





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SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
	Balancing, Point #9		our user environment for additional load balancing capacities.
	Section V, Part I,		The revised clause is:
13.	Specification for Hyper Converged Infrastructure Solution, Point 5	The proposed HCI Solution needs to be managed by existing management server (VMware vCenter) to provide single pane of management for the existing as well as the new HCI cluster.	to be managed by existing management server (VMware
	Section V, Part I, Specification for Hyper Converged Infrastructure Solution, Point 21	The proposed solution should support SSD disk as caching disk, same must be in addition to the capacity disk of same capacity as capacity disk, asked in this RFP. The failure of one caching drive on the node should not bring the node / cluster down. Multiple cache drives per node should be supported.	The revised clause is:
14.			The proposed solution should provide caching tier from SSDs with high endurance viz. DWDP $*=7x$ or higher.
			this Should be in addition to the capacity tier, asked in
			The failure of one caching drive on the node should not
			*Drive Writes Per Day (DWPD) measures how many times you could overwrite the drive's entire size each day of its life.
15.	Section V, Part I, Specification for Thin Client, Point 1	Processor Intel/AMD with min 1.8 GHz Quad Core Processor on x86 platform or higher	The revised clause is:
			The processor should be Intel/AMD with base frequency 1.1GHz up to 2.0GHz (or higher) Quad Core Processor on x86 platform or higher.





Date: 06/01/2022

SI. No.	Sub-Clause	Description of the Clauses	Amended Clause
16.	_Section V, Part I, Specification for Thin Client, Point 3	Integrated graphics with 32 MB shared RAM	The revised clause is: The processor should have integrated graphics.
17.	Section V, Part I, Specification for Thin Client, Point 14	LED Backlit 19.5" or higher LCD Color Monitor Antiglare (Same make as Thin Client) Energy Star /TCO 05	
18.	Annexure – III, Contract Form	Contract Form	New Clause to be added as 2.(f) as "the RFP no Dated including its Addendum/s & corrigendum/s"
19.	NA	NA	If a holiday is declared on the bid submission date as mentioned in the RFP, the bids shall be received /opened on the next working day at the same time specified in the RFP and at the same venue unless communicated otherwise.

