



INDIAN BANK
AMENDMENT IN
REQUEST FOR QUOTATION

DATED: 18.08.2022

SUPPLY, IMPLEMENTATION AND MAINTENANCE OF SUPPLY CHAIN FINANCE
SOLUTION

RFQ REFERENCE NUMBER: CO: CC: 001/R1:2022-23 DATED 06.08.2022

INDIAN BANK
Corporate Credit Department
Corporate Office,
254-260, Avvai Shanmugam Salai,
Royapettah, Chennai - 600 014

Note: This is a limited RFQ and information regarding the same will be shared with the bidders who have already made their presentation to the bank.

ANNEXURE-I (Amendments to the RFQ Clause)

S No	Page No	Clause No	Description	Existing Clause	Revised Clause
1	8	Schedule	Last Date & Time for submission (Both Technical & Commercial)	21/08/2022 at 03:00 PM	29/08/2022 at 3:00PM
2	9	Schedule	Date of opening Bids (Online & Offline)	22/08/2022 at 03:00 PM	29/08/2022 at 4:00PM
3	10	1.1 (1)	1.1 QUALIFICATION CRITERIA (QC)	The bidder(s) should be registered as accompany in India as per Companies Act, 1956/2013 and should have been in operation for a period of at least 3 years in a related field as on date of issuance of RFQ. In case of joint bidding by two companies together, at least one company should have been in operation for a period of at least 3 years in a related field as on date of issuance of RFQ. The Certificate of Incorporation issued by the Registrar of Companies to be submitted along with technical bid. (Documentary proof should be attached).	The bidder(s) should be registered as accompany in India as per Companies Act, 1956/2013 and should have been in operation for a period of at least 2 years in a related field as on date of issuance of RFQ. In case of joint bidding by two companies together, at least one company should have been in operation for a period of at least 2 years in a related field as on date of issuance of RFQ. The Certificate of Incorporation issued by the Registrar of Companies to be submitted along with technical bid. (Documentary proof should be attached).
4	10	1.1 (2)	1.1 QUALIFICATION CRITERIA (QC)	The bidder/ or its parent company (bidder should be 100% owned subsidiary of the parent company) has registered an average turnover of ₹15.00 Crores (Rupees Fifteen Crores Only) (Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable) in the preceding 3 financial years 2019-20, 2020-21 and 2021-22 (In case Audited financials are unavailable, certified Financials has to be submitted) as per audited accounts. Annual reports of 2019-20, 2020-21 & 2021-22 (In case Audited financials are unavailable, certified Financials has to be submitted) should be attached. (Documentary proof should be attached.)	The bidder/ or its parent company, in case of joint bidding atleast one of the company (bidder should be 100% owned subsidiary of the parent company) has registered an average turnover of ₹15.00 Crores (Rupees Fifteen Crores Only) (Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable) in the preceding 2 financial years 2020-21 and 2021-22 (In case Audited financials are unavailable, certified Financials has to be submitted) as per audited accounts. Annual reports of 2020-21 & 2021-22 (In case Audited financials are unavailable, certified Financials has to be submitted) should be attached. (Documentary proof should be attached.)

5	10	1.1 (3)	1.1 QUALIFICATION CRITERIA (QC)	The bidder or its parent company (bidder should be 100% owned subsidiary of the parent company) has registered net profit (after tax) for at least two financial years or should have positive Networth (Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable) in the preceding 3 financial years (2019-20, 2020-21 & 2021-22) (In case Audited financials are unavailable, certified Financials has to be submitted) as per audited accounts. Annual reports of 2019-20, 2020-21 & 2021-22(In case Audited financials are unavailable, certified Financials has to be submitted) should be attached. (Documentary proof should be attached.)	The bidder or its parent company, in case of joint bidding atleast one of the company (bidder should be 100% owned subsidiary of the parent company) has registered net profit (after tax) for at least two financial years or should have positive Networth (Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable) in the preceding 2 financial years (2020-21 & 2021-22) (In case Audited financials are unavailable, certified Financials has to be submitted) as per audited accounts. Annual reports of 2020-21 & 2021-22(In case Audited financials are unavailable, certified Financials has to be submitted) should be attached. (Documentary proof should be attached.)
6	43	--	Other Requirements (8)	Bidder has to provide on-Site maintenance of Supply Chain Finance Solution, API management and related products with customization, change management, addition of new reports as required and desired by the Bank. Performance tuning of application, necessary and adequate patches, upgrades, utilities, tools etc. after successful GO-LIVE of the Supply Chain Finance Solution at the Bank, inclusive of providing support for day to day functional and technical support to the Bank's team at Corporate Office, Chennai/ DR Site, Hyderabad / any other place decided by bank.	Bidder has to provide on-Site maintenance of Supply Chain Finance Solution, API management and related products with customization, change management, addition of new reports as required and desired by the Bank. Performance tuning of application, necessary and adequate patches, upgrades, utilities, tools etc. after successful GO-LIVE of the Supply Chain Finance Solution at the Bank, inclusive of providing support for day to day functional and technical support to the Bank's team at Corporate Office, Chennai/ DR Site, Mumbai / any other place decided by bank.

Amendments in FORMAT FOR COMMERCIAL BID

EXISTING TABLE-I – SUBSCRIPTION COST:

	Description	Metric to be considered (BOOK VALUE)	Bucket Size Amount in Crores	Average size for TCO Purpose (a) Amount in Rupees	Price per annum on daily average AUM (Bps.) (b)	Total price (Rs.) (a*b/10000)
	Cost of Supply Chain Finance (Subscription cost)	Book Value	0-<=100	500,000,000		
			>100 –<= 300	2,000,000,000		
			>300	5,000,000,000		
	Total					

EXISTING TABLE III – TOTAL COST OF OWNERSHIP (TCO):

Sl. No	Description	TABLE	Total Price (Rs.)
A	Total amount under Serial No. 2	TABLE I	
B	Total amount under Serial No. 2	TABLE II	
C	GRAND TOTAL		

REVISED TABLE -I – SUBSCRIPTION COST:

	Description	Metric to be considered (BOOK VALUE)	Bucket Size Amount in Crores	Average size for TCO Purpose Amount in Rupees (a)	Price per annum on daily average AUM (Bps.) (b)	Total price (Rs.) (a*b/10000)
	Cost of Supply Chain Finance (Subscription cost)	Book Value	0-<=100	500,000,000		
			>100 –<= 300	2,000,000,000		
			>300	5,000,000,000		
	Total-A (Sum of the above three Total Price)					
	Total-B (For TCO) - A / 3					

REVISED TABLE- III – TOTAL COST OF OWNERSHIP (TCO):

Sl. No	Description	TABLE	Total Price (Rs.)
A	Total amount under	TABLE I (Total-B)	
B	Total amount under	TABLE II	
C	GRAND TOTAL (Sum of Table-I(which is Total-B) + Table-II		

REVISED FORMAT FOR COMMERCIAL BID

1. Name of Bidder :
2. Address of Corporate Office :

TABLE I – SUBSCRIPTION COST:

	Description	Metric to be considered (BOOK VALUE)	Bucket Size Amount in Crores	Average size for TCO Purpose Amount in Rupees (a)	Price per annum on daily average AUM (Bps.) (b)	Total price (Rs.) (a*b/10000)
	Cost of Supply Chain Finance (Subscription cost)	Book Value	0-<=100	500,000,000		
			>100 –<= 300	2,000,000,000		
			>300	5,000,000,000		
Total-A (Sum of the above three Total Price)						
Total-B (For TCO) - A / 3						

The above values are for calculating TCO and not a commitment for payment. Payments will be made on actual book size on daily average AUM basis monthly as per clause 3.

TABLE II – COST OF IMPLEMENTATION:

	Description	QTY	Total Cost (Rs.)
	Total Cost of Implementation of Dealer Finance	1	
	Total Cost of Implementation of Vendor Finance	1	
	Total Implementation Cost		

Cost of implementation will be paid as per clause 3 of RFQ.

TABLE III – TOTAL COST OF OWNERSHIP (TCO):

Sl. No	Description	TABLE	Total Price (Rs.)
A	Total amount under	TABLE I (Total-B)	
B	Total amount under	TABLE II	
C	GRAND TOTAL (Sum of Table-I (which is Total-B) + Table-II)		

NOTE:

1. All software supplied under this bid shall be of enterprise class with OEM support. The details of the same should be delivered to the bank.
2. Application Software supplied shall be enterprise and perpetual edition without any limitation (Unlimited License) such as number of users, clients etc.
3. Bank shall identify any of the implementation methods (On-premise/Cloud) as per its discretion. The prices quoted by the bidder in Table II for the same shall be valid. However, prices quoted for both the implementation methods shall be considered for calculation of the TCO and determination of successful bidder.

4. If the cost for any line item is indicated as zero, then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
5. The prices quoted above shall be considered for all the deliverables stated in this RFQ document. No extra costs other than those quoted above shall accrue to the bank.
6. The prices quoted by the bidder shall be exclusive of taxes (GST) and inclusive of all duties, levies, entry tax (wherever applicable).
7. Onsite Support for the solution will be during banking hours and to be factored in the subscription cost.
8. Bank has the discretion to subscribe additional products during the contract period as and when required and the implementation cost will be based on Table II. L1 will be determined based on the total cost of ownership (TCO) quoted by any of the technically short-listed bidder Table III Serial No. C (Grand Total) and awarding of contract is based on the terms stipulated in RFQ. We certify that the items quoted above meet all the Technical specifications, Functional requirements, Technical requirements as per Annexure I-A, I-B of the RFQ Ref No. CO:CC:001/R1:2022-23 DATED 06.08.2022 and prices quoted are all in compliance with the terms indicated in the RFQ Ref No. CO:CC:001/R1:2022-23 DATED 06.08.2022. We also confirm that we agree to all the terms and conditions mentioned in this RFQ Ref No CO:CC:001/R1:2022-23 DATED 06.08.2022.

Authorised Signatory:

Name and Designation:

Office Seal with date