



Performance Analysis Q3 / NME FY23



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8 Initiatives, Awards & Accolades



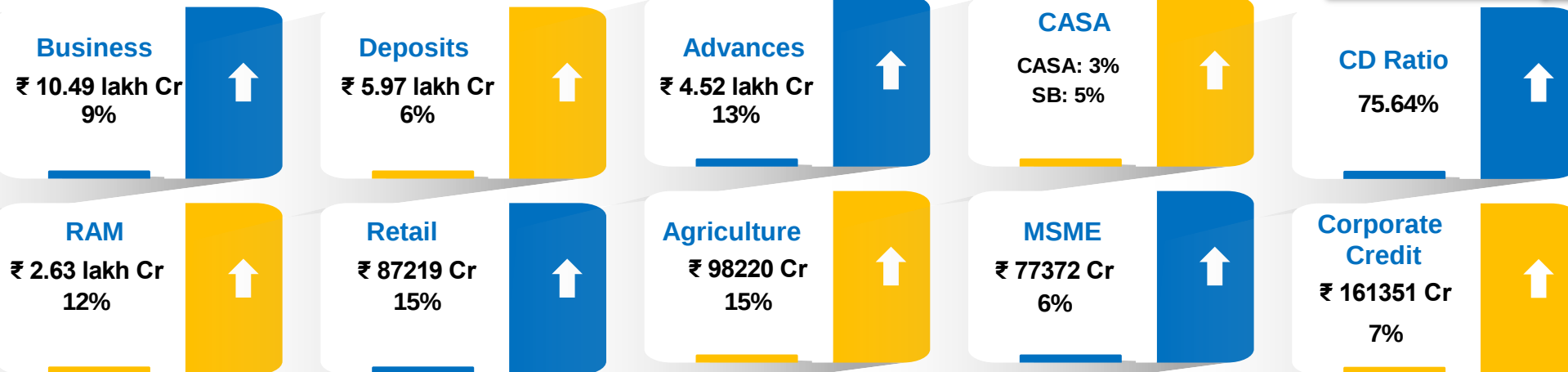
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Performance Highlights Q3 FY 23

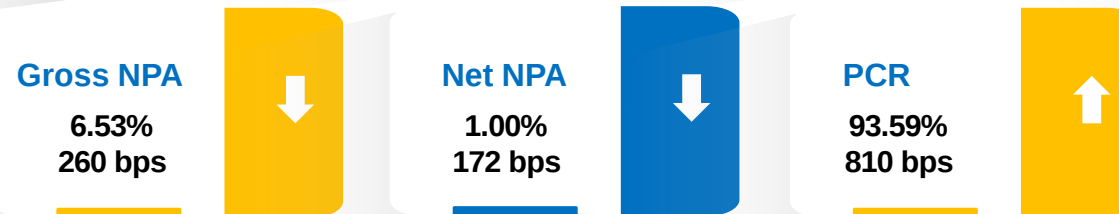


Performance Highlights Q3 FY 23 (YoY)

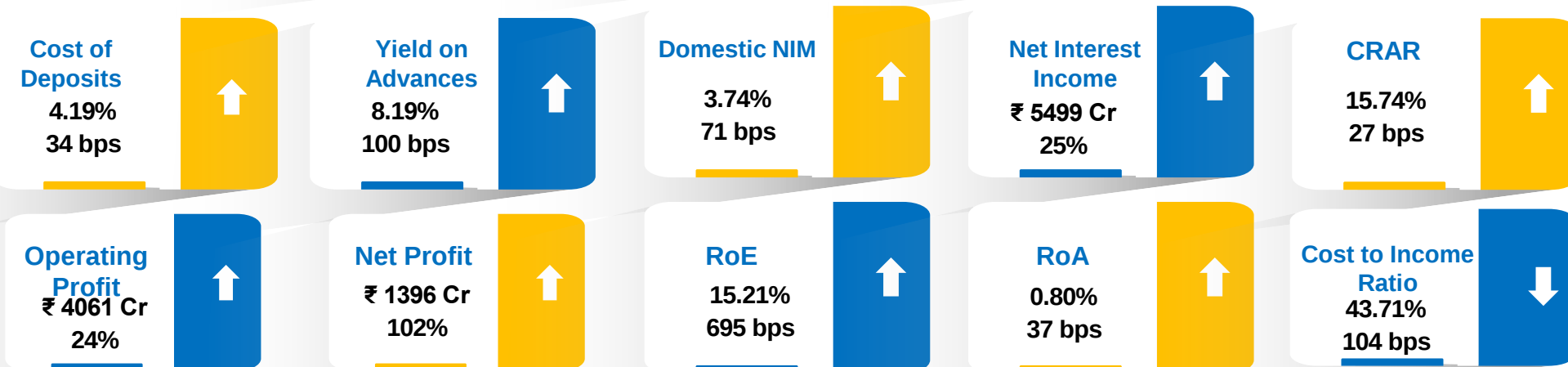
Business



Asset Quality



Benchmark Ratios



02

Business Snapshot

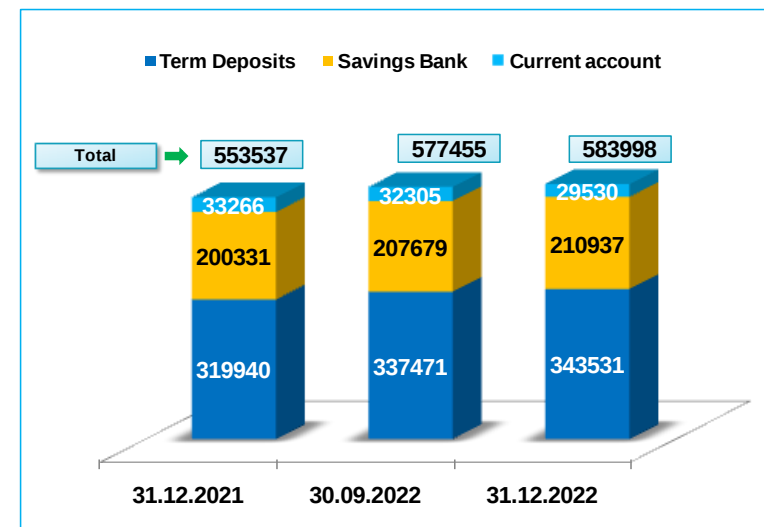


Business Snapshot

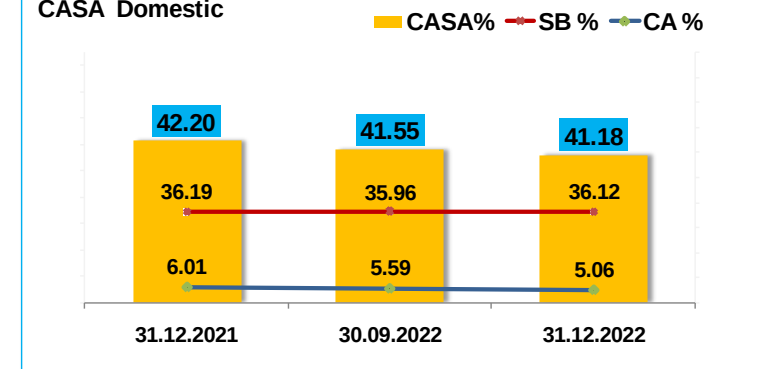
₹ in Cr

SI No	Parameter	31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)
1	Deposits	562575	588860	597114	1	6
	Domestic	553537	577455	583998	1	6
	Overseas	9038	11405	13116	15	45
	Deposits breakup					
	Current	34001	33313	30201	-9	-11
	Savings	200421	207765	211012	2	5
	CASA	234422	241078	241213	-	3
	CASA %	41.67%	40.94%	40.40%		
	Term Deposits	328153	347782	355901	2	8
2	Advances	400432	437941	451658	3	13
	Domestic	385095	411498	424162	3	10
	Overseas	15337	26443	27496	4	79
	CD Ratio %	71.18%	74.37%	75.64%		
3	Business	963007	1026801	1048772	2	9
	Domestic	938632	988953	1008160	2	7
	Overseas	24375	37848	40612	7	67

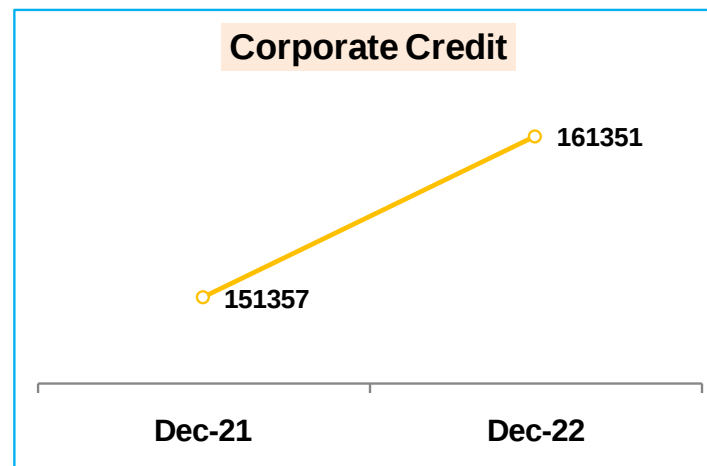
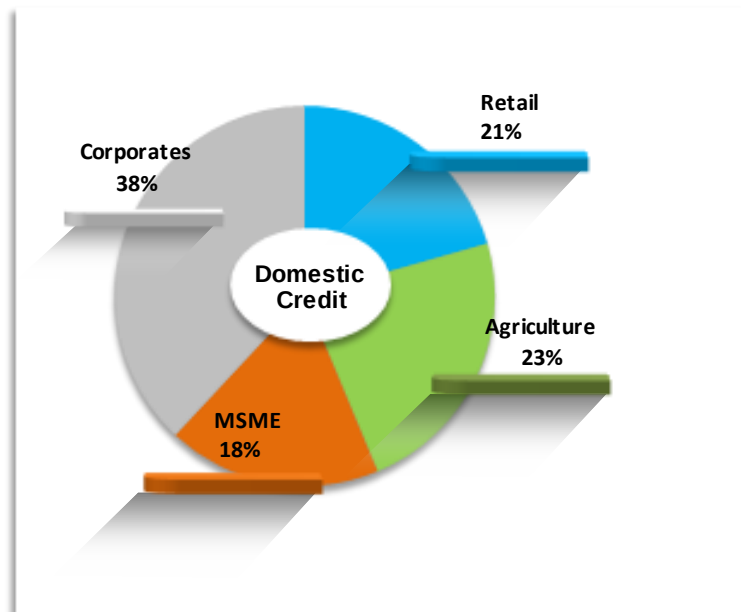
DOMESTIC DEPOSITS



CASA Domestic



Sector	31.12.2021	30.09.2022	31.12.2022	YoY (%)
Gross Advances-Domestic	385095	411498	424162	10
R etail	75646	83655	87219	15
A griculture	85257	95214	98220	15
M SME	72835	76387	77372	6
Total (RAM)	233738	255256	262811	12
<i>RAM % to Gross Domestic Advances</i>	61%	62%	62%	-
C orporates	151357	156242	161351	7



₹ in Cr

Retail	31.12.2021	30.09.2022	31.12.2022	YoY (%)
Home Loan (Incl.Mortgage loans)	51059	55309	57263	12%
Auto Loan	3948	4625	4999	27%
Personal Loan	4937	5836	6649	35%
Jewel Loan Non Priority	4232	5304	5192	23%
Other Retail Loan	11470	12581	13116	14%
Total Retail	75646	83655	87219	15%

Agriculture	31.12.2021	30.09.2022	31.12.2022	YoY (%)
Crop Loans	68142	72200	74029	9%
Investment credit	7706	11251	11892	54%
Agri allied	3018	3065	3345	11%
Infrastructure & Ancillary	6391	8698	8954	40%
Total Agriculture	85257	95214	98220	15%

MSME	31.12.2021	30.09.2022	31.12.2022	YoY (%)
Micro	28999	31580	33522	16%
Small	33347	33063	31927	-4%
Medium	10489	11744	11923	14%
Total MSME	72835	76387	77372	6%

Performance under Priority sector

31.12.2022

₹ in Cr

Segment	Mandatory Target	Achievement (Amt) (Excluding PSLC)	Achievement (Excluding PSLC)
Priority Sector	135303	152850	45.19%
Agriculture	60886	66823	19.76%
Small /Marginal Farmers	32135	35860	10.60%
Weaker Section	38900	54727	16.18%
Micro under MSME	25369	33522	9.91%
Non Corporate farmers	46612	55543	16.42%

All the mandatory targets stipulated by RBI under Priority Sector advances have been surpassed.

Performance as on 31.12.2022

Self Help Group

- Nos : 4.30 lakh
- Balance Outstanding : ₹ 13108 Cr (YoY: 56%)
- No. of Women Beneficiaries: 60 lakhs
- Disbursements (Q3 FY23) : ₹3925 Cr

PM SVANidhi

- Nos Disbursed : 2.57 lakh
- Cumulative Disbursements: ₹302 Cr

STAND Up INDIA

- Nos Disbursed : 8365
- Cumulative Disbursements: ₹1759 Cr
(Achievement: 86 %)

MUDRA (including RRBs)

- NME FY23**
- Nos Disbursed : 4.88 lakh accounts
 - Disbursements: ₹8189 Cr

Sector Deployment – Domestic Advances

₹ in Cr

Sector	31.12.2021	% share to Gross Advances	30.09.2022	% share to Gross Advances	31.12.2022	% share to Gross Advances
Infrastructure	60199	16	57009	14	55817	13
Of which						
Power	18841	5	18629	5	19246	5
Port and Road Project	9373	2	9064	2	9059	2
Other infrastructure	31985	9	29316	7	27512	6
Basic Metal	7482	2	9291	2	9957	2
Textiles	6685	2	7459	2	7387	2
Petroleum and Coal Products	6306	2	7397	2	6073	2
All Engineering	4995	1	5421	1	5407	1
Food Processing	8937	2	8637	2	8690	2
Trade	21167	5	20444	5	21522	5
Commercial Real Estate	6719	2	8921	2	11193	3
Home Loans/Auto Loans/Other Retail	75646	20	83655	21	87219	21
Agriculture	85257	22	95214	23	98220	23
NBFC	47723	12	58263	14	60324	14
Others (Other Industries/Sectors)	53979	14	49787	12	52353	12
Total Domestic Advances	385095	100	411498	100	424162	100

Rating wise – Domestic Credit

₹ in Cr

- More than ₹10 Cr
- For CRE > ₹5 Cr

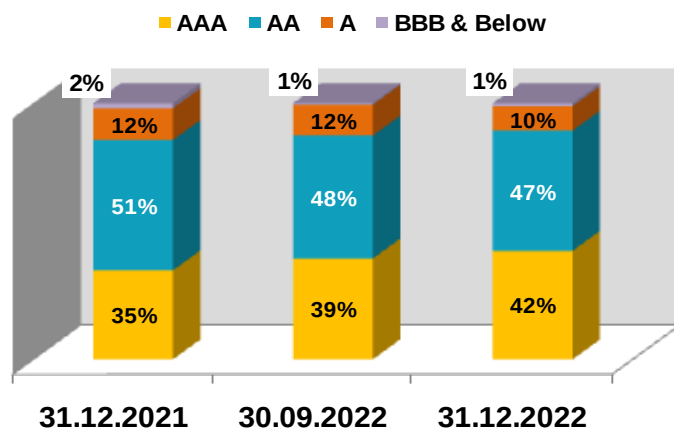
External Rating	31.12.2021		30.09.2022		31.12.2022	
	Exposure	% to Total	Exposure	% to Total	Exposure	% to Total
Rated Exposure						
AAA	36710	16%	40905	17%	42856	17%
AA	57004	26%	68005	28%	72417	29%
A	58951	27%	60231	25%	60294	25%
BBB	36355	16%	40154	17%	42150	17%
Total BBB and above	189020	85%	209295	87%	217717	88%
BB and below	34074	15%	30177	13%	28528	12%
Of which,						
PSU Accounts (More than INR 100 Crore)	11189	33%	6699	22%	6484	23%
Corporates (More than INR 100 Crore)	11421	33%	11349	38%	10505	37%
Others (Less than INR 100 Crore)	11464	34%	12129	40%	11539	40%
Total Rated Exposure (A)	223094	83%	239472	84%	246245	85%
Unrated Exposure						
PSU with Govt Guarantee	30181	67%	28565	62%	25328	59%
PSU without Govt Guarantee	9599	21%	8501	18%	9262	21%
Others	5647	12%	9192	20%	8443	20%
Total Unrated Exposure (B)	45427	17%	46258	16%	43033	15%
Total (A+B)	268521		285730		289278	

Standard NBFC Advances

₹ in Cr

Standard NBFC	31.12.2021	%	30.09.2022	%	31.12.2022	%
NBFC - PSUs	4573	10%	6190	11%	6744	11%
NBFC - HFCs	18948	41%	22850	39%	23125	38%
NBFC - MFIs	1889	4%	2116	4%	1738	3%
NBFC - Others	20653	45%	27066	46%	28678	48%
Total	46063	100%	58222	100%	60285	100%

Rating of Standard NBFCs

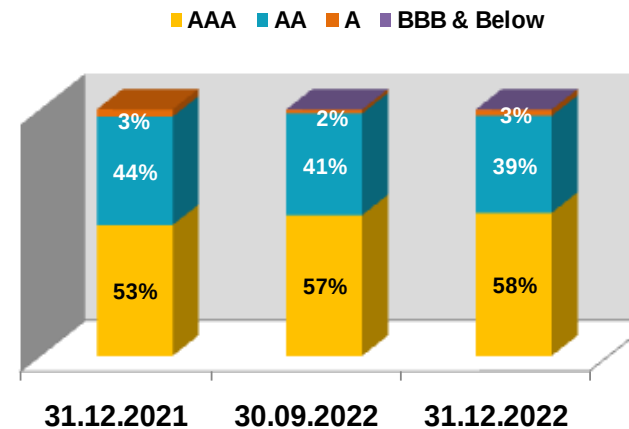


Rated A and above

99%

100%

Rating of Standard HFCs



Standard NBFCs	31.12.2021	30.09.2022	31.12.2022
NBFCs			
Bank sponsored	1799	3382	4309
Private Inst & others	44264	54840	55976
Total	46063	58222	60285

Out of Std NBFCs	31.12.2021	30.09.2022	31.12.2022
HFCs			
Bank sponsored	1541	2828	3203
Private Institutions	17407	20022	19922
Total	18948	22850	23125

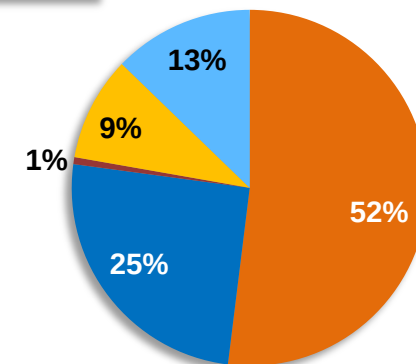
Investments (Domestic)

₹ in Cr

Details	31.12.2021	30.09.2022	31.12.2022	YoY (%)
SLR Investments	144920	147112	144668	-0.17
Of which				
Central Government Securities	88726	93280	93253	5.10
State Government Securities	50546	48361	48871	-3.31
Treasury Bills	5644	5471	2544	-
Other Approved Securities	4	0	0	-
Non SLR Investments	39765	37199	37686	-5.23
Total	184685	184311	182354	-1.26
(i) Held For Trading (HFT)	22	396	348	-
(ii) Available For Sale (AFS)	45813	44986	42431	-
(iii) Held To Maturity (HTM)	138850	138929	139575	0.52
Total	184685	184311	182354	-1.26
Modified Duration of AFS & HFT portfolio	2.63	2.02	2.20	

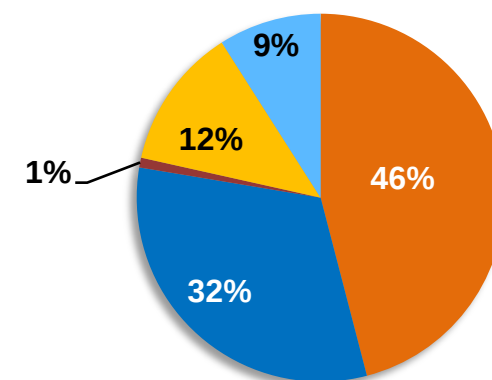
AFS Book (YoY)

31.12.21



■ G sec & T Bill
 ■ Corporate Bonds
 ■ CP
 ■ SDLs
 ■ Others

31.12.22



Non SLR Investments

Details	₹ in Cr		
	31.12.2021	30.09.2022	31.12.2022
PSU Bonds	1210	1338	1277
Corporate and other Bonds	12252	11662	11960
Special Govt.Sec.(Excluding Recap Bonds)	1853	1793	1785
CG Recap.Bond	17927	17927	17927
Share of PSU/Corporate/Others	2304	2233	2152
Venture Capital Fund	151	206	239
Regional Rural Bank	27	27	27
Security Receipts	3349	1034	1016
Subsidiaries JV	225	225	225
Others	467	754	1078
Total Non SLR Investment	39765	37199	37686

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Financials



Operating Profit and Net Profit

₹ in Cr

SI No	Components	Quarter Ended					Nine Months Ended			Year Ended
		31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	31.03.2022
1	Interest Income	9926	10710	11834	10	19	29024	32698	13	38856
2	Interest Expenses	5531	6026	6335	5	15	16551	17981	9	22128
3	Net Interest Income (1-2)	4395	4684	5499	17	25	12473	14717	18	16728
4	Non Interest Income	1556	1828	1716	-6	10	5343	5149	-4	6915
5	Operating Income (3+4)	5951	6512	7215	11	21	17816	19866	12	23643
6	Operating Expenses	2663	2883	3154	9	18	7837	8611	10	10926
7	Operating Profit (5-6)	3288	3629	4061	12	24	9979	11255	13	12717
8	Provisions (excl. Taxes)	2493	2058	2515	22	1	7598	6794	-11	9513
9	Profit Before Taxes (7-8)	795	1571	1546	-2	94	2381	4461	87	3204
10	Provision for Taxes	105	346	150	-57	43	-580	627	-	-741
11	Net Profit (9-10)	690	1225	1396	14	102	2961	3834	30	3945

Income

₹ in Cr

Sl No	Components	Quarter Ended					Nine Months Ended			Year Ended
		31.12.2021	30.09.2022	31.12.2022	QoQ (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	31.03.2022
1	Interest Income on Advances and Discount on Bills	6844	7434	8552	15	25	20249	23091	14	26928
2	Interest on investments	2797	2896	2918	1	4	8213	8581	4	10965
3	Other interest income	285	380	364	-4	28	562	1026	83	963
4	Total Interest Income (1+2+3)	9926	10710	11834	10	19	29024	32698	13	38856
5	Profit/Loss on Sale of Investments	214	125	134	7	-37	1377	364	-74	1626
6	Profit/Loss on Revaluation of Investments	31	17	67	-	116	-178	-152	-	-343
7	Recovery of bad debts	278	478	426	-11	53	1415	1317	-7	1612
8	Fee Income	665	723	704	-3	6	1741	2055	18	2555
9	Forex Income	148	312	294	-6	99	416	963	132	690
10	PSLC Commission	150	111	40	-64	-73	419	438	5	571
11	Miscellaneous income	70	62	51	-18	-27	153	164	7	204
12	Total Non Interest Income (5 to 11)	1556	1828	1716	-6	10	5343	5149	-4	6915
13	Total Income (4+12)	11482	12538	13550	8	18	34367	37847	10	45771

Fee Income

₹ in Cr

Sl No	Components	Quarter Ended					Nine Months Ended			Year Ended 31.03.2022
		31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	
1	Transaction fees	184	190	163	-14	-11	522	540	3	700
2	Loan processing charges	146	171	175	2	20	402	485	21	574
3	Commission on Government business	13	24	16	-33	25	47	54	15	77
4	Commission on LC/BG	115	105	117	11	2	286	321	12	408
5	Cross selling	21	29	39	34	81	51	88	73	86
6	Income from PFMS operations	5	11	11	-	108	22	38	73	25
7	Rent on Lockers	39	30	33	10	-15	90	98	9	125
8	Misc fee Income	142	163	150	-8	6	321	431	34	560
9	Fee Income (1 to 8)	665	723	704	-3	6	1741	2055	18	2555

Expenses

₹ in Cr

Sl No	Components	Quarter Ended					Nine Months Ended			Year Ended
		31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	31.03.2022
1	Interest on deposits	5221	5597	5911	6	13	15737	16857	7	20936
2	Interest on borrowings	70	200	191	-5	-	100	442	-	248
3	Other interest expenses	240	229	233	2	-3	714	682	-4	944
4	Total Interest Expenses (1+2+3)	5531	6026	6335	5	15	16551	17981	9	22128
5	Salary	1208	1250	1443	15	19	3528	3888	10	4837
6	Employees Benefit	359	527	548	4	53	1219	1419	16	1858
7	Staff Expenses (5+6)	1567	1777	1991	12	27	4747	5307	12	6695
8	Overheads	1096	1106	1163	5	6	3090	3304	7	4231
9	Operating Expenses (7+8)	2663	2883	3154	9	18	7837	8611	10	10926
10	Total Expenses (4+9)	8194	8909	9489	7	16	24388	26592	9	33054

Overhead Expenses

₹ in Cr

Sl No	Components	Quarter Ended					Nine Months Ended			Year Ended
		31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	31.03.2022
1	Rent, Taxes & Lighting	150	163	159	-2	6	440	449	2	614
2	Depreciation	149	133	131	-2	-12	452	400	-12	597
3	Insurance	190	199	210	6	11	552	606	10	742
4	Travelling and Halting	61	62	58	-6	-5	144	166	15	196
5	Postage, Telecommunications etc.	27	23	24	4	-11	85	70	-18	110
6	Repairs and Maintenance	56	39	56	44	0	160	129	-19	244
7	Printing and Stationery	18	18	23	28	28	48	72	50	85
8	ATM Issuer Fee paid	121	104	115	11	-5	294	324	10	409
9	Others	324	365	387	6	19	915	1088	19	1234
10	Overheads (1 to 9)	1096	1106	1163	5	6	3090	3304	7	4231

Provisions and Net Profit

₹ in Cr

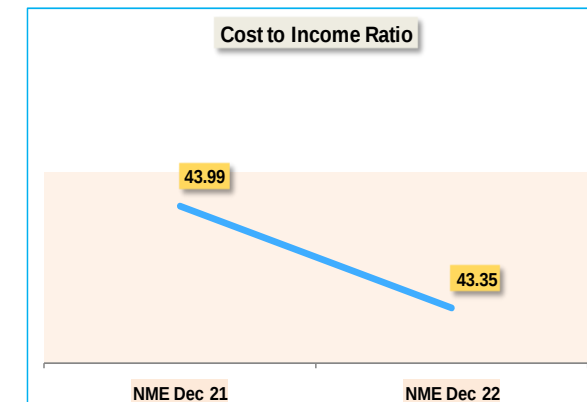
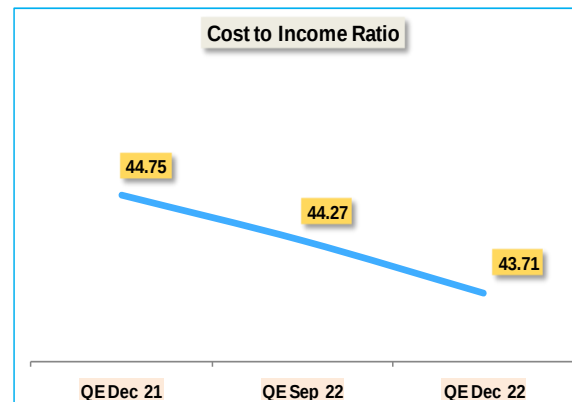
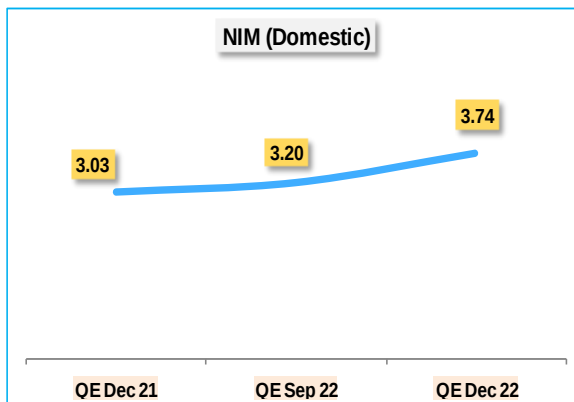
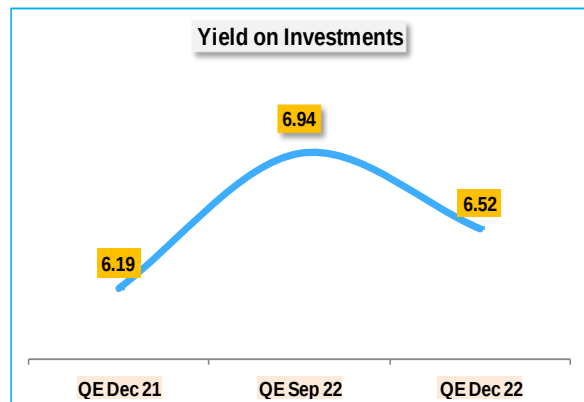
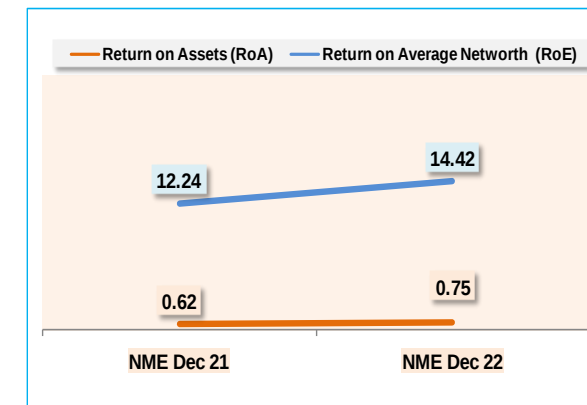
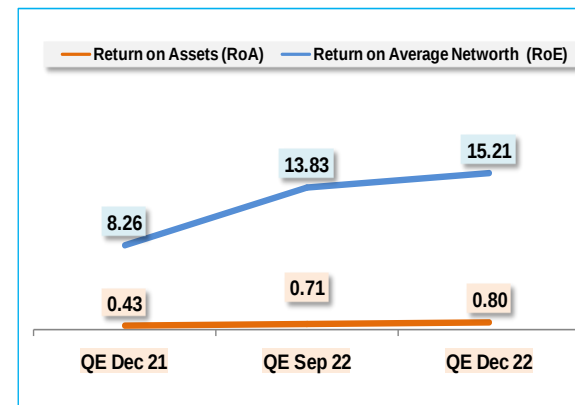
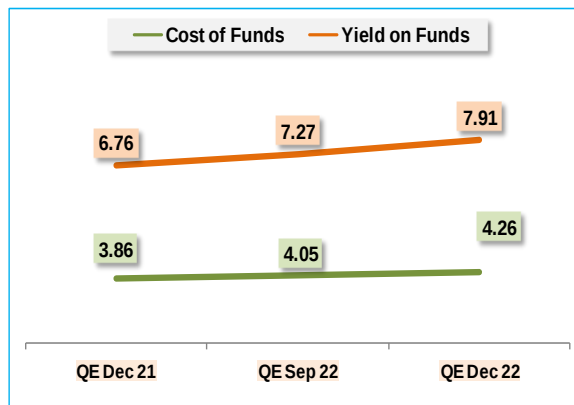
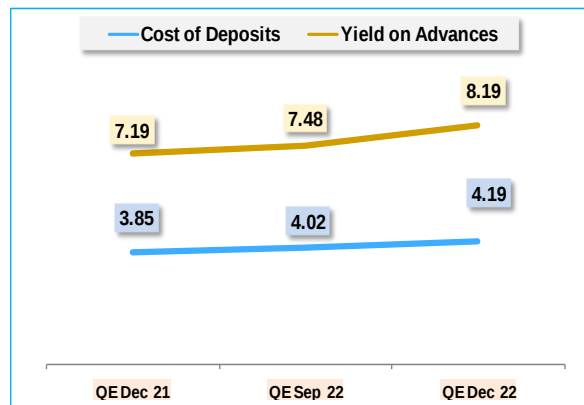
Sl No	Components	Quarter Ended					Nine Months Ended			Year Ended 31.03.2022
		31.12.2021	30.09.2022	31.12.2022	Q-o-Q (%)	YoY (%)	31.12.2021	31.12.2022	YoY (%)	
1	Operating Profit	3288	3629	4061	12	24	9979	11255	13	12717
2	Total Provisions	2598	2404	2665	11	3	7018	7421	6	8772
	NPA - Advances	2439	2000	1474	-26	-40	6401	5476	-14	8447
	NPA - Investments	126	-20	39	-	-69	109	405	271	111
	Standard advances	-54	65	990	-	-	1057	851	-19	962
	Income-tax	105	346	150	-57	43	-580	627	-	-741
	Others	-18	13	12	-8	-	31	62	100	-7
3	Net Profit (1-2)	690	1225	1396	14	102	2961	3834	30	3945

Performance Ratios

Annualised

SI No	Parameters	Quarter Ended			Nine Months Ended		Year Ended
		31.12.2021	30.09.2022	31.12.2022	31.12.2021	31.12.2022	31.03.2022
1	Cost of Deposits	3.85	4.02	4.19	3.92	4.02	3.97
2	Cost of Funds	3.86	4.05	4.26	3.94	4.04	3.90
3	Cost to Income Ratio	44.75	44.27	43.71	43.99	43.35	46.21
4	Yield on Advances	7.19	7.48	8.19	7.08	7.60	7.21
5	Yield on Investments	6.19	6.94	6.52	6.19	6.39	6.25
6	Return on Assets (RoA)	0.43	0.71	0.80	0.62	0.75	0.63
7	Net Interest Margin (NIM) Domestic	3.03	3.20	3.74	2.93	3.35	2.91
8	Return on Investments (Domestic)	6.43	6.48	6.70	6.96	6.53	6.86
9	Return on Average Networth (RoE)	8.26	13.83	15.21	12.24	14.42	12.13
10	Earnings per Share (₹)	22.15	39.35	44.84	32.64	41.05	32.38
11	Book Value per Share (₹)	270.32	289.61	299.83	270.32	299.83	269.98
12	Business per Employee (₹ in Cr)	23.75	24.79	25.36	23.75	25.36	25.20
13	Business per Branch (₹ in Cr)	166.20	177.77	179.92	166.20	179.92	174.90
14	Net Profit per Employee (₹ in lakhs)	6.85	11.92	13.63	9.80	12.48	9.91

% annualised



04

Capital & Risk Management

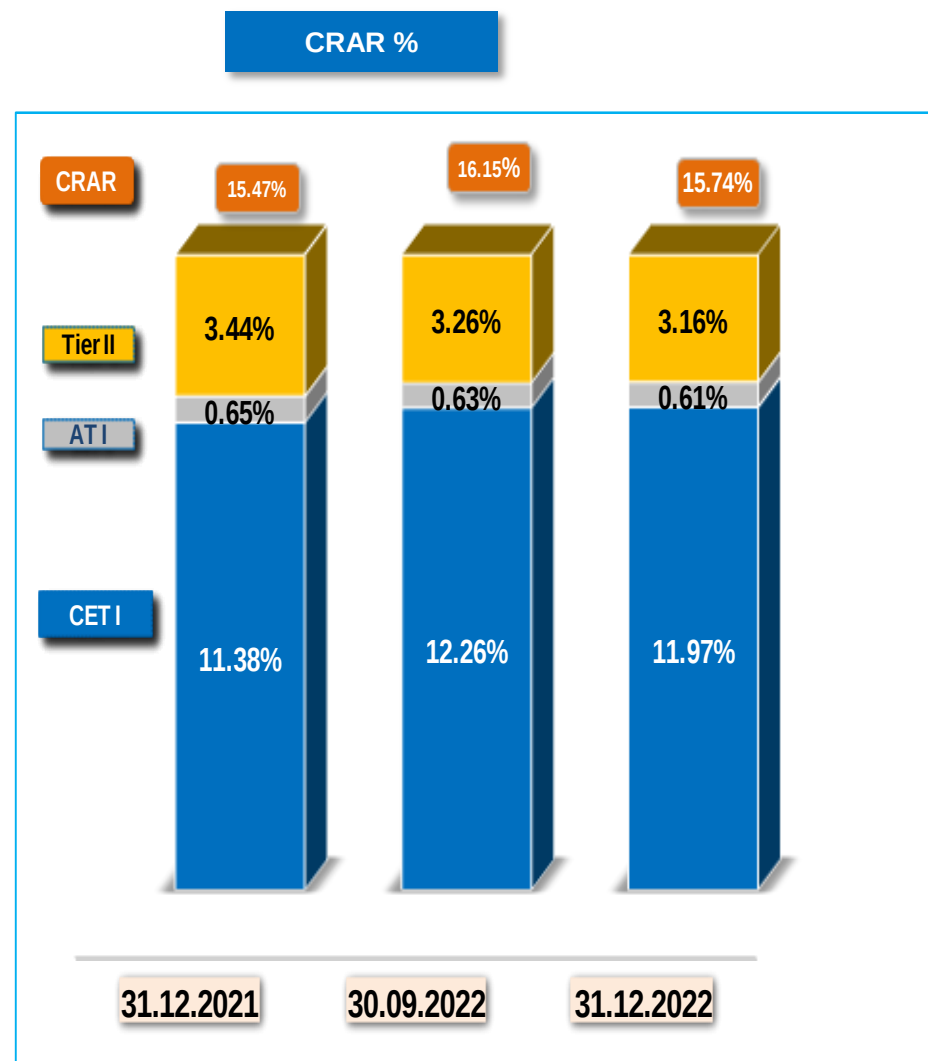


Capital & Risk Management

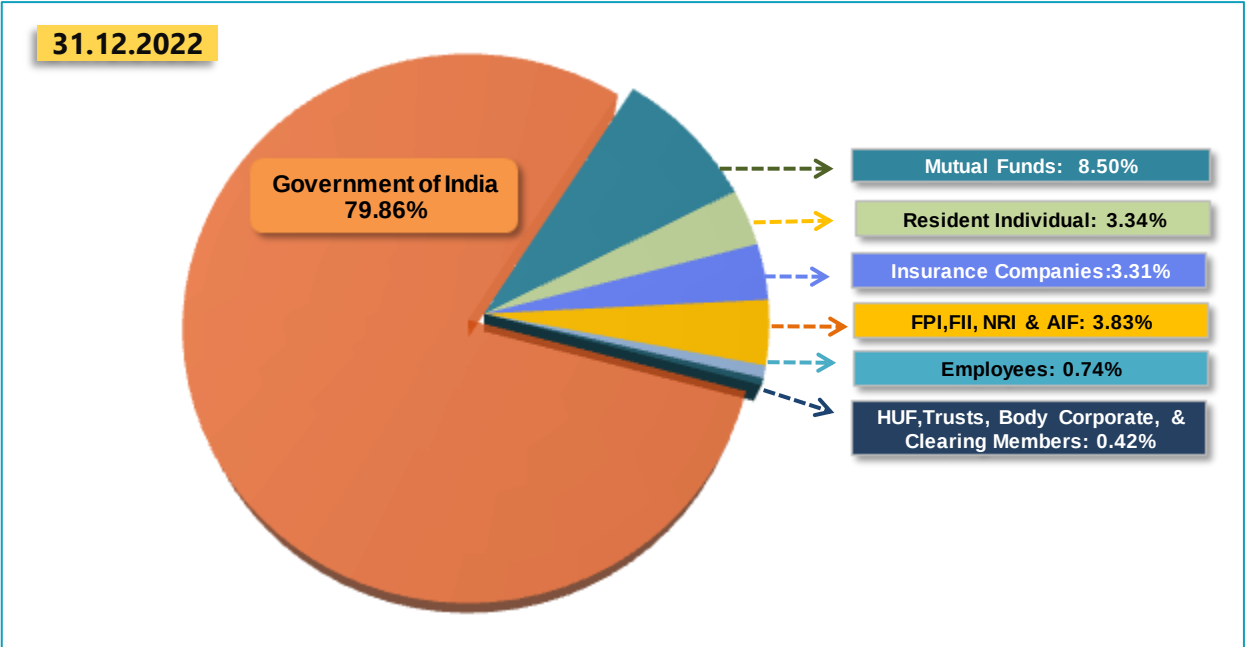
₹ in Cr

Parameters	31.12.2021	30.09.2022	31.12.2022
Capital	47274	50991	50819
Common Equity Tier I (CET 1)	34777	38709	38638
Additional Tier I	1980	1980	1980
Tier II	10517	10302	10202
Total Risk Weighted Assets	305509	315744	322683
CRAR %	15.47	16.15	15.74

S. No	Risk Weighted Assets (RWA)	31.12.2021	30.09.2022	31.12.2022
1	Credit	257070	261641	269582
	Density	64.20%	59.74%	59.69%
	Of which			
	Retail	46633	48597	50992
	Density	61.65%	58.09%	58.46%
	Agriculture	29349	30515	31334
	Density	34.42%	32.05%	31.90%
	MSME	55272	49548	50653
	Density	75.89%	64.86%	65.47%
2	Market	15053	16571	15569
	Density	33.64%	36.71%	36.44%
3	Operational	33386	37532	37532
	Density	--	--	--



Share Holding



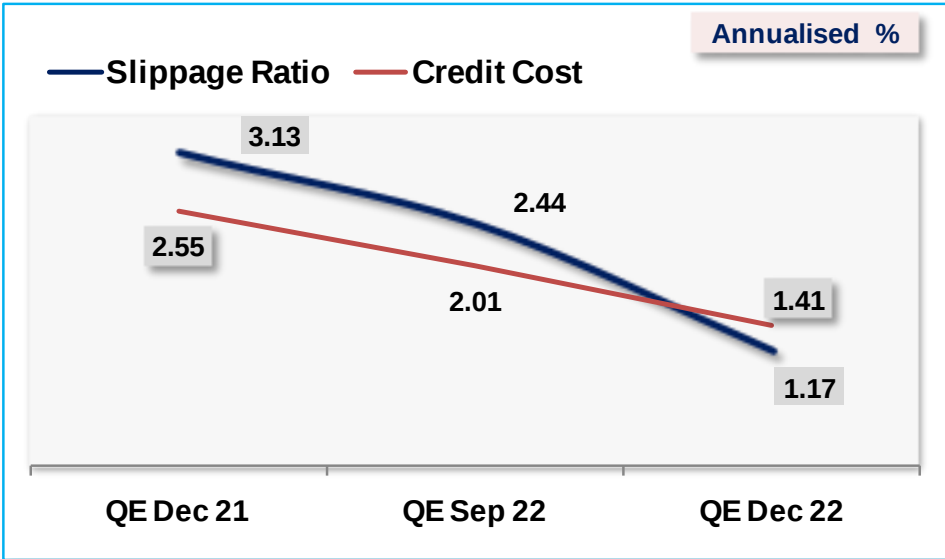
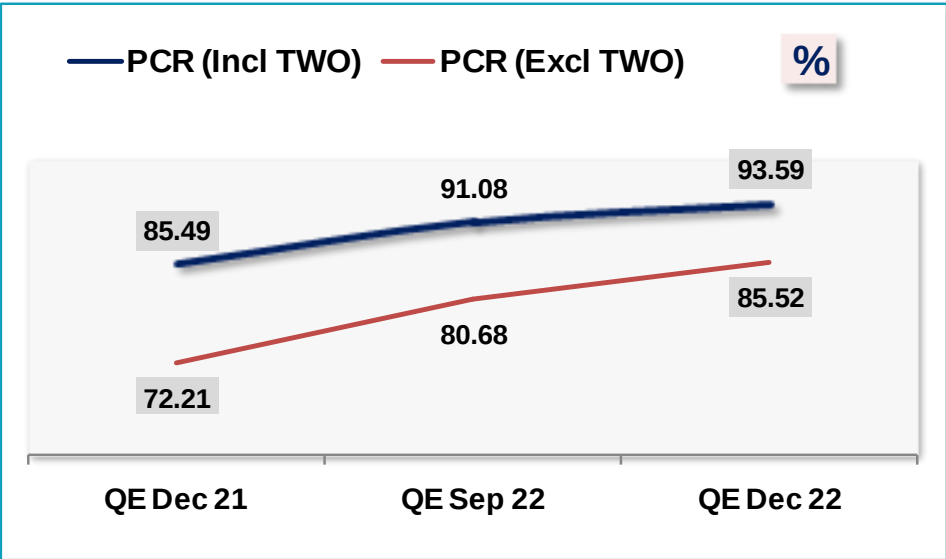
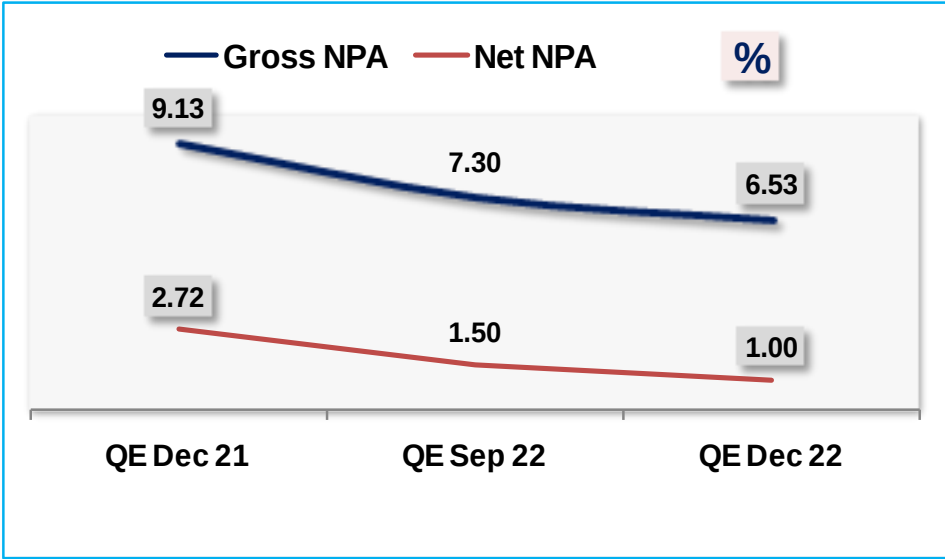
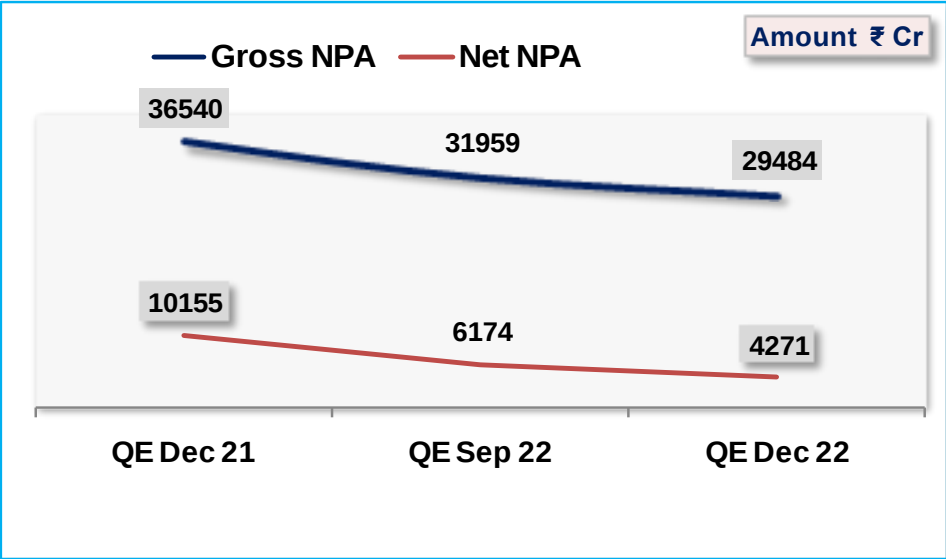
Pattern of Equity Shareholding	%
Shareholder	
Promoters	79.86
Public & Others	20.14
Total	100

05

Asset Quality



Asset Quality



Movement of NPA

S No	Details	Quarter Ended			Nine Months Ended		Year Ended
		31.12.2021	30.09.2022	31.12.2022	31.12.2021	31.12.2022	31.03.2022
1	Gross NPA opening balance	36886	34573	31959	38455	35214	38455
	ADDITIONS :						
	Fresh Slippages	2732	2379	1192	8708	4942	9807
	To old NPAs / Others	73	81	121	254	386	358
2	Sub-Total	2805	2460	1313	8962	5328	10165
	LESS:						
	Cash Recovery	1096	1583	1339	2415	3503	3475
	Upgradation	955	988	681	2289	1132	1574
	Technical Write off	650	2212	1501	5363	5687	7057
	Normal Write off	450	292	267	810	736	1290
	Exchange difference	0	0	0	0	0	10
3	Sub-Total	3151	5075	3788	10877	11058	13406
4	Gross NPA closing Balance (1+2-3)	36540	31959	29484	36540	29484	35214
	Gross NPA%	9.13	7.30	6.53	9.13	6.53	8.47
5	Provisions	25910	25189	24641	25910	24641	25761
6	Others (Interest Realisable,etc.)	475	596	572	475	572	604
7	Net NPA [4-(5+6)]	10155	6174	4271	10155	4271	8849
	Net NPA%	2.72	1.50	1.00	2.72	1.00	2.27
	AUC Recovery	278	478	428	1412	1317	1611
	MOI Recovery	93	206	183	354	500	455
	Total Cash Recovery	1467	2267	1950	4181	5320	5541
	Total Recovery (Cash +UPG)	2422	3255	2631	6470	6452	7115
	PCR % (including Technical Writeoff)	85.49	91.08	93.59	85.49	93.59	87.38
	PCR % (excluding Technical Writeoff)	72.21	80.68	85.52	72.21	85.52	74.87
	Slippage Ratio % (Annualised)	3.13	2.44	1.17	3.30	1.73	2.79
	Credit Cost % (Annualised)	2.55	2.01	1.41	2.23	1.80	2.25

Fresh slippages

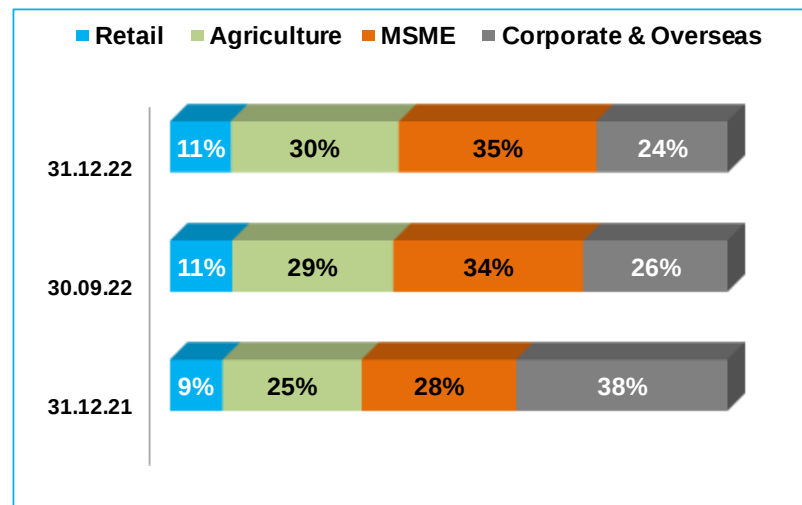
Category	Q3 FY 22	Q2 FY 23	Q3 FY 23
Retail	601	328	294
Agriculture	280	1059	197
MSME	896	774	676
RAM	1777	2161	1167
Corporate	955	218	25
Total	2732	2379	1192

NPA Position – Sector-wise

₹ in Cr

S No	Sector	31.12.2021		30.09.2022		31.12.2022		
		Gross NPA	% to respective portfolio	Gross NPA	% to respective portfolio	Outstanding	Gross NPA	% to respective portfolio
1	Retail Credit	3451	4.56%	3568	4.26%	87219	3209	3.68%
	Of which							
	Home Loan	1375	3.08%	1487	3.08%	49794	1363	2.74%
	Education Loan	1202	25.55%	1183	24.87%	4515	924	20.46%
	Vehicle Loan	229	5.80%	250	5.40%	4999	244	4.89%
2	Agriculture	9146	10.73%	9269	9.73%	98220	8879	9.04%
3	MSME	10126	13.90%	10918	14.29%	77372	10455	13.51%
4	Corporate & Overseas	13816	8.29%	8204	4.49%	188847	6939	3.67%
5	Total (1 to 4)	36540	9.13%	31959	7.30%	451658	29484	6.53%
	Priority	20846	14.43%	20981	13.26%	152850	23365	15.29%

Sector wise
GNPA to
Total NPA %



NCLT

Category	31.12.2022			
	No.of Accounts	Exposure	Provision	PCR%
RBI List I	7	1700	1700	100.00%
RBI List II	9	2806	2806	100.00%
Accounts filed by Bank	24	1465	1465	100.00%
Accounts filed by other Banks	185	17568	17568	100.00%
Total	225	23539	23539	100.00%

Recovery from NCLT	Q3 FY 22		Q2 FY 23		Q3 FY 23		FY 22	
	No of A/cs	Amount	No of A/cs	Amount	No of A/cs	Amount	No of A/cs	Amount
Through Resolution	17	145	9	114	23	127	59	89
Under Liquidation	21	85	19	37	11	187	89	190
Total	38	230	28	151	34	314	148	108

NARCL

Accounts Identified by IBA under process		Our Bank exposure as on 31.12.2022		Other Banks	
No of A/c	Amount	No of A/c	Amount	No of A/c	Amount
43	163818	20	5183	43	158635

S.No	Position of Accounts with Indian Bank	No. of A/cs	Book Balance
1	Offer received and under process	8	3292
2	Offer likely to be received	9	888
3	Under due diligence by NARCL	3	1003
	Total	20	5183

Invested ₹139.49 Cr as Equity in NARCL

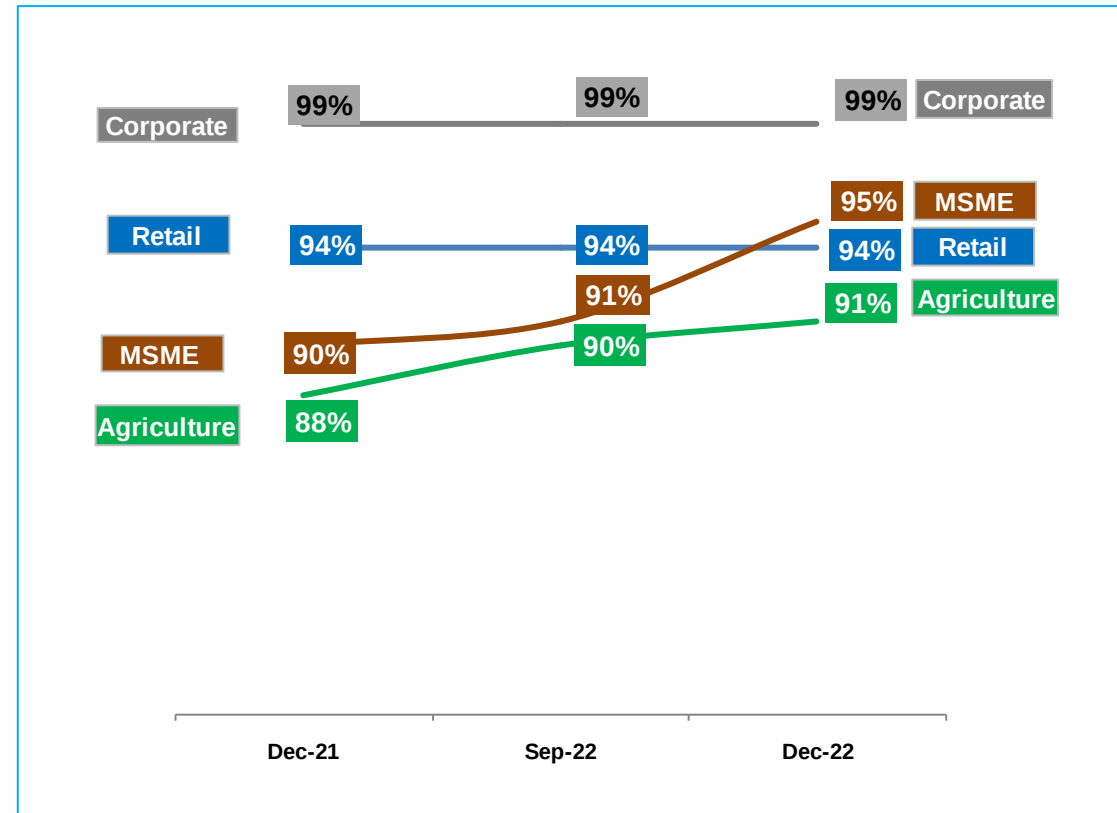
SMA Position

₹5 Cr and above

₹ in Cr

Sector	30.09.2022						31.12.2022					
	SMA 1	SMA 2	Total	Standard Advances as on 30.09.2022	% to Respective Sector Standard Advances	% to Total Standard Advances	SMA 1	SMA 2	Total	Standard Advances as on 31.12.22	% to Respective Sector Standard Advances	% to Total Standard Advances
Retail	50	50	100	80087	0.12%	0.02%	171	68	239	84010	0.28%	0.06%
Agriculture	126	131	257	85946	0.30%	0.06%	286	160	446	89341	0.50%	0.11%
MSME	892	693	1585	65470	2.42%	0.39%	1092	1125	2217	66917	3.31%	0.53%
Corporate & Others	59	28	87	174480	0.05%	0.02%	124	223	347	181908	0.19%	0.08%
TOTAL	1127	902	2029	405983	0.50%	0.50%	1673	1576	3249	422176	0.77%	0.77%

Collection Efficiency (Month on Month)



Collection efficiency from Dec'21 to Dec'22			
Sector	Dec-21	Sep-22	Dec-22
Retail	94%	94%	94%
Agriculture	88%	90%	91%
MSME	90%	91%	95%
Corporate	99%	99%	99%
Overall Collection	94%	95%	95%

COVID Restructuring – Sector-wise

₹ in Cr

Sector	Outstanding as on 30.09.22 (Standard)		Addition during the quarter Dec'22		Reduction during the quarter Dec'22		Outstanding as on 31.12.2022 (Standard)		Recovery Percentage
			Addition (Interest/ Additional Funding/ Fund Utilization)	Upgradation NPA to STD	Recovery	Fresh NPA			
	No	Amt	Amt	Amt	Amt	Amt	No	Amt	%
Retail	75783	7122	151	70	435	143	70577	6765	88%
Agriculture	24736	1025	17	9	62	35	22957	953	89%
MSME	46937	6871	129	111	432	241	42550	6438	90%
RAM Total	147456	15018	297	190	929	419	136084	14156	89%
Corporate	13	1042	23	0	16	0	13	1049	94%
Total	147469	16060	320	190	945	419	136097	15205	90%

06

Financial Inclusion



Financial Inclusion - Performance

S No	FI Parameters	Dec'21	Sep'22	Dec'22
1	BCs engaged (Nos.)	9322	10256	10368
2	BSBD Accounts (No. in lakhs)	266	277	285
3	PMJDY Accounts under BSBDA (No. in lakhs)	183	192	199
4	Balance in PMJDY accounts (₹ in Cr)	7046	7851	8331
5	Overdraft Sanctioned (₹ in Cr)	29	25	25
6	Rupay Cards issued (No. in lakhs)	109.35	111.27	112.24
7	Number of enrolments under PMJJBY (in lakhs)	29.23	34.97	39.38
8	Number of enrolments under PMSBY (in lakhs)	78.22	89.71	96.24
9	Number of enrolments under APY (in lakhs)	22.32	27.94	29.97
10	Number of claims settled under PMJJBY	15744	18015	19106
11	Number of claims settled under PMSBY	3810	4210	4445

Number of enrolments and claims are cumulative since launch of scheme

- Balance per PMJDY account stands at ₹4177 in comparison to industry average at ₹3780.
- Registered YoY growth of 9% in PMJDY accounts under BSBDA.
- BC network in 24 States and 5 Union Territories.

Performance under APY during Q3 FY23:

- Bank achieved 2.03 lakh fresh enrolment (176%), against the target of 1.15 lakhs.
- Registered a growth of 7.27% (QoQ) and 34.27% (YoY)

07

Digital Banking & Business Network

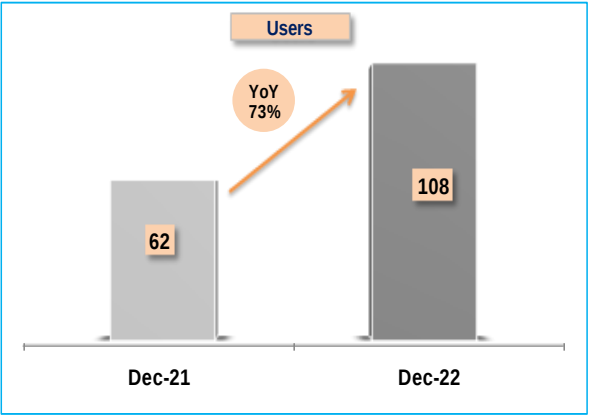


Terminals	Services offered
Cash Recycler	Cash Withdrawal. Cash Deposit. Interoperable cash deposit. Balance Inquiry & Mini-statement. Green PIN. Fund Transfer. Statement Request. Cheque Book Request
Account opening-cum-Internet Banking Kiosk	Account opening through Video KYC. Net Banking facilities. Online on-boarding of APY,PMJJBY,PMSBY. Online application of MSME. JanSamarth. Loan enquiry. Customer Grievances
Passbook Printing Kiosk	Self-service Passbook Printing

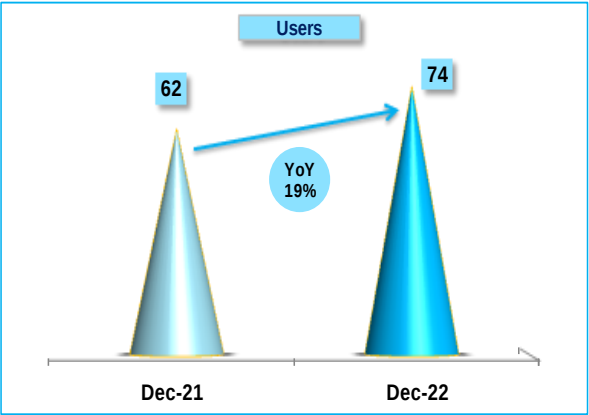
Digital Banking

In lakhs

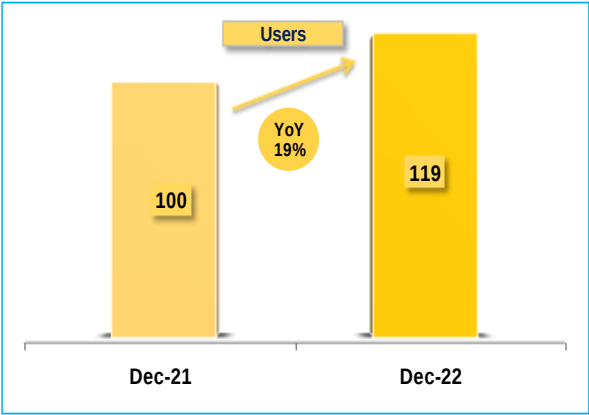
Mobile Banking



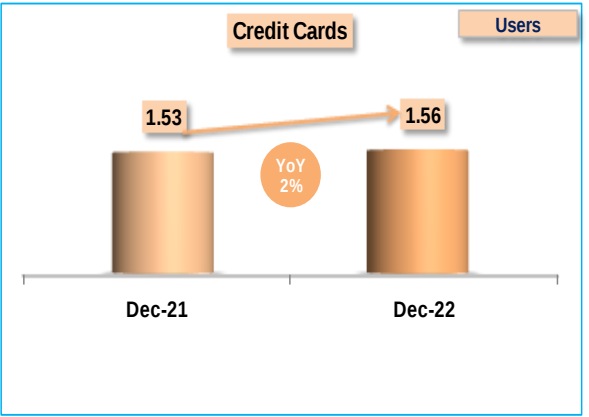
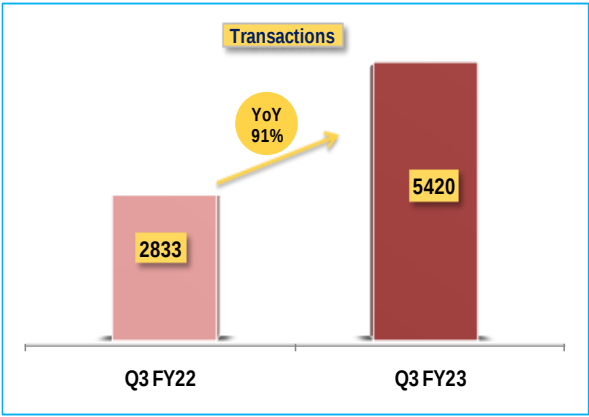
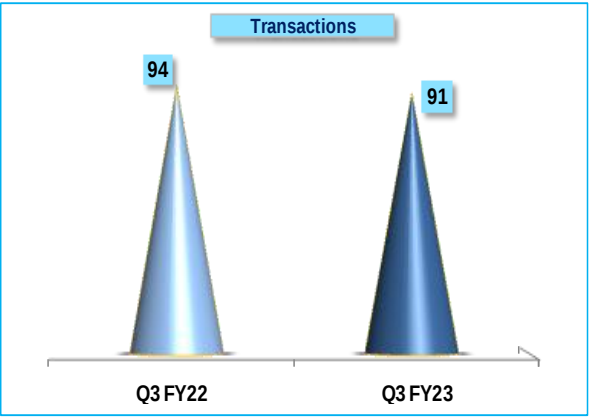
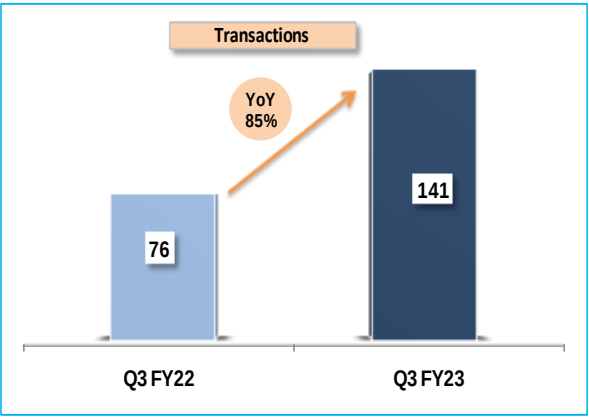
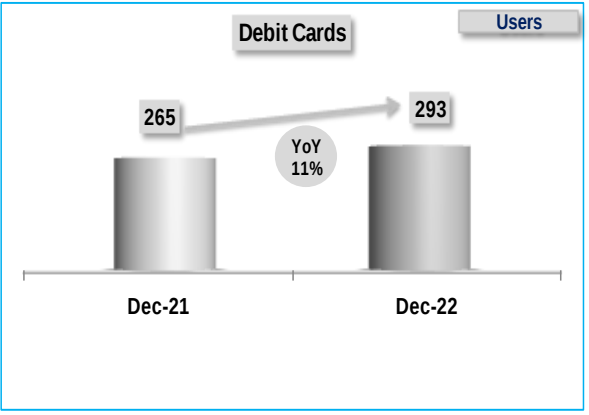
Internet Banking



UPI



Cards



Business Network



Domestic Branches
5770
(Including 3 DBUs)



ATMs & BNAs
4969



Business Correspondents
10368

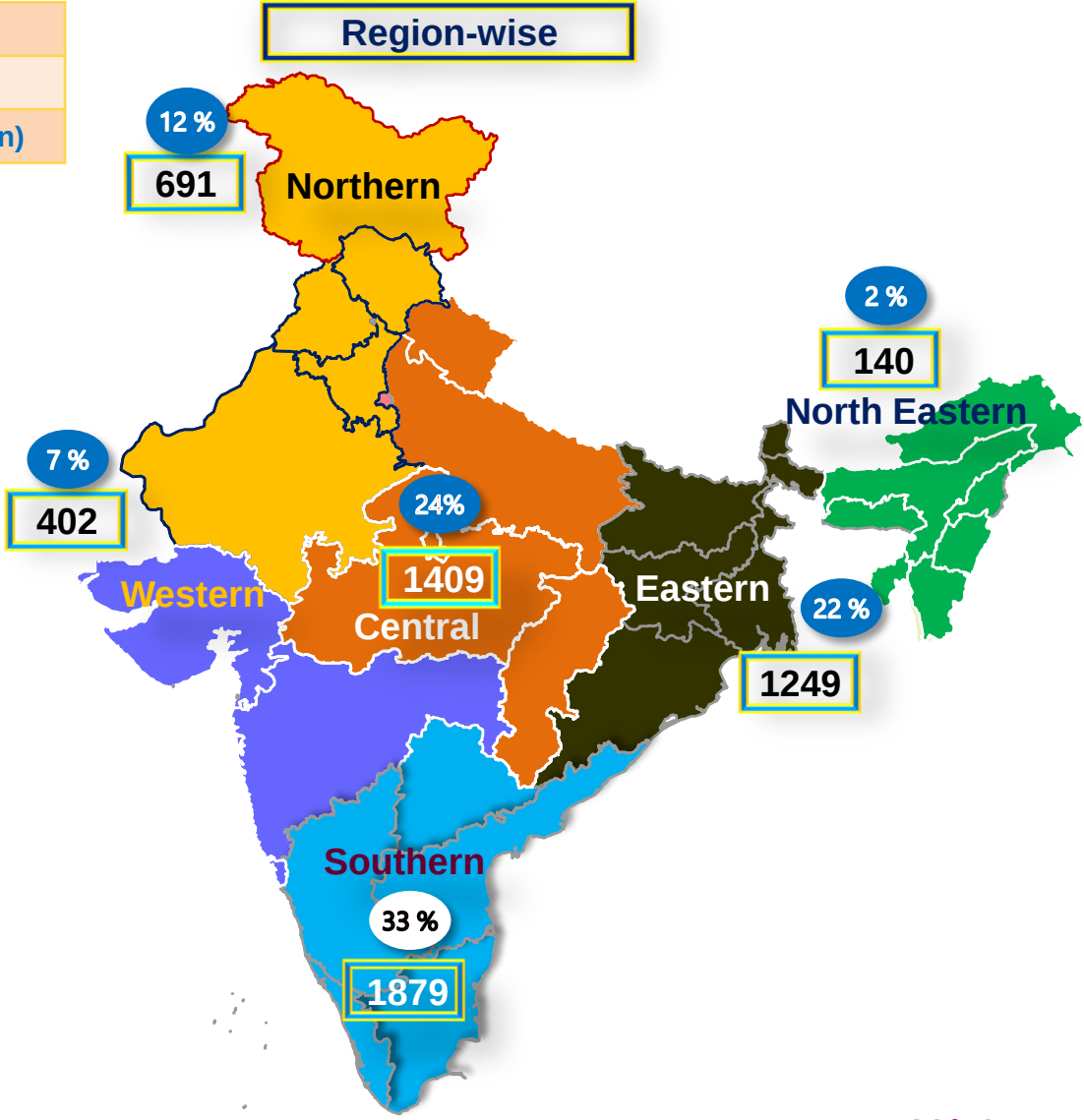
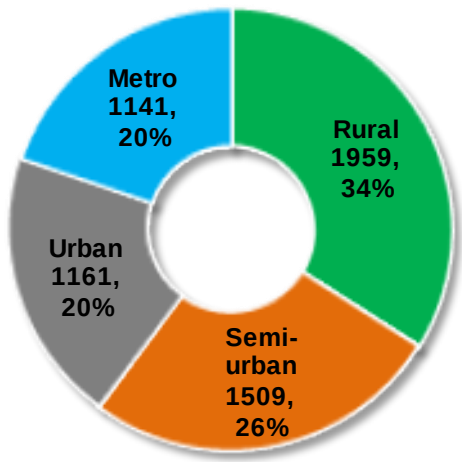


Overseas Branches: 3 +
IBU: 1

Pan India Touch Points: 21108

FY23	No.of branches
Opened	62
Merged	24 (315 since amalgamation)

Population group wise (Domestic)



Staff Position & HRM Initiatives

31.12.2022



Domestic	Total	Male	Female	Average age of staff	% of Female
Officers	25347	18231	7116	37	28%
Clerks	12937	8255	4682	38	36%
Sub-staff	2623	2277	346	46	13%
Full Time Sweepers	282	216	66	45	23%
Total	41189	28979	12210	38	30%

HRM Initiatives

Skilling & Re-Skilling

- No. of Participants in training (FY23)
- Sector specific (in collaboration with CRISIL) : 431
 - Mid Career : 140
 - Advanced Corporate Credit (in collaboration with SBICRM) : 69
 - Cyber security/Risk awareness : 84
 - Others : 4226

Digital Banking Champions

908 Digital Banking Champions (DBC) assigned to encourage customers - to make use of online channels for banking needs.

Performance Management System

- In Live – Project IND PRIDE
- Target Setting tool
 - PMS Profiler tool
 - Role Clarity tool
 - Job family policy & Survey
 - Succession Planning
 - Career Path Role Mapping
 - Ind Pride Grievance Redressal

Health Care: Tie up with M/s Practo for free online Health consultation for serving / retired staff members. (Enrolled: 41119)

08 Initiatives & Awards



Transformation Initiatives



Project Wave.. World of Advanced Virtual Experience

Digital transformation ...Journeys launched

Digital Marketing & Adoption

Pre-approved Personal loans (Salaried)	Pre-approved Personal loans (Self-employed)	PAPL to Home Loan customers	Loan against Deposits (Physical/Online Deposits)
IND DIGI KCC (Fresh upto ₹1.60 lakhs)	Digital KCC Renewal (upto ₹1.60 lakhs) (Mobile/NB/Website/ SMS & Branch assisted)	IND DIGI Agri Jewel Loan (Re-pledge)	Gold loan under co-lending arrangement with M/s Rupeek
MUDRA (Shishu)	MSSF (Maruti Suzuki Smart Finance) Vehicle Loan	Health & Vehicle Insurance	1. Term Deposit – ETB (with enhanced features) 2. IND SWAGAT (Term Deposit - NTB min KYC)

Facets of Digital Marketing with revamped Digital strategy (Search engine optimization, Search engine marketing etc)

Omni Channel platform for seamless UI/UX across channels

Onboarding vendor for CRM platform

Project INDLEAP (Leadership through Efficiency, Agility & Process Transformation)

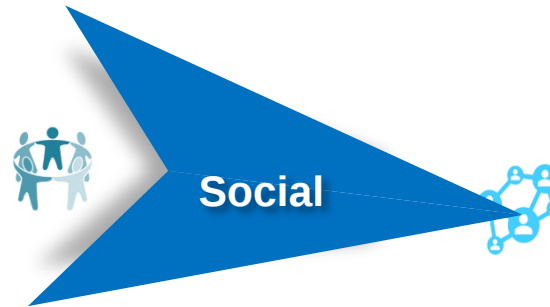
Operating Model Transformation

Micro market study and devise strategy across assets, liabilities and third party products

Redesign present operating models and processes

Improve Third Party Products income, Design Wealth Management Service, CMS Model, Re-organise the structure of Branch Banking/Verticals

Environmental, Social & Governance (ESG) Practices



- Implemented Solar Power plant of 93 kW for IMAGE Auditorium, 106 kW for HO/ CO.
- Sponsorship to United Nations GCNI's 1st environmental sustainability summit in Delhi.
- Sponsorship support for toilet construction at Netaji Subhas Chandra Bose Residential School, Valliyur.
- Sanitary working equipments to Salem Municipal Corporation.
- Sponsorship to Development of Urban Local Bodies Infrastructure under Dir. of Municipal Administration (DMA) Mumbai

- Sponsoring of Mahindra Bolero vehicle to Ramakrishna Mission Vivekananda Educational & Research Institute, Coimbatore.
- Teaching and Training aids to Tapan Rehabilitation Society, Karnal.
- Health ATMs to 5 Districts: Balrampur, Bahraich, Chitrakoot, Sonebhadra & Varanasi.
- Contribution to Armed Force Flag Day Fund.
- Wheel-chairs to Tata Memorial Hospital, Mumbai.
- Trolley stretchers to Indira Gandhi Institute of Medical Sciences, Sheikhpura, Patna.

- Effective mechanism supported by well defined policies and SOPs to manage and oversee the functions of Bank.
- Customer Rights Policy.
- Technology driven Customer Grievance Redress System (CGRS), an in-house software developed with a flow of several unique features.
- Whistle Blower Policy.
- Policy for Prevention of sexual harassment of women at workplace.
- Fair, accurate and timely disclosures in the periodic reports.

Joint Venture & Subsidiary

31.12.2022 (Provisional)

Joint venture



- Consortium of credible Public & Private Corporate entities from India and Sampo of Japan as promoter.
- Incorporated & licensed in 2007.
- Bank's shareholding : 28.52%
- Operating Profit (NME FY23): ₹142 Cr (FY22: ₹111 Cr)
- Net Profit (NME FY23): ₹133 Cr (FY22 : ₹119 Cr)
- Net worth: ₹1234 Cr
- Gross Direct Premium (NME FY23): ₹3138 Cr (FY22: ₹3456 Cr).

Subsidiary



- In the business of Stock Broking & DP.
- Listed on NSE and BSE.
- Bank's shareholding is 64.84%
- Operating Profit (NME FY23): ₹ 327.91 lakhs.
- Net Profit (NME FY23): ₹ 285.38 lakhs.

Regional Rural Banks (RRBs)

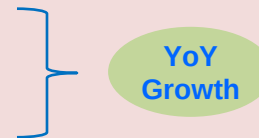


₹ in Cr

Parameters	TNGB				SGB				PBGB				Total			
	NME			FY22	NME			FY22	NME			FY22	NME			FY22
	Dec'21	Dec'22	YoY		Dec'21	Dec'22	YoY		Dec'21	Dec'22	YoY		Dec'21	Dec'22	YoY	
Business	34359	38649	12%	34711	16170	20548	27%	17453	1815	2167	19%	1957	52344	61364	17%	54121
Operating Profit	460	531	15%	573	279	377	35%	397	15	22	51%	19	754	930	23%	989
Net Profit	196	290	48%	229	165	228	38%	201	8	14	74%	10	369	532	44%	440
Gross NPA %	1.76	1.37	- 39 bps	1.68	1.28	0.80	- 48 bps	1.10	2.09	1.75	- 34 bps	2.07	-	-	-	-
Net NPA %	0.20	0.00	- 20 bps	0.00	0	0	0	0.00	0	0	-	0.00	-	-	-	-
CRAR %	12.95	13.31	36 bps	12.96	16.34	16.35	1 bps	15.19	11.39	10.92	- 47 bps	10.60	-	-	-	-
No. of branches	641	649	-	644	226	229	-	229	44	44	-	44	911	922	-	917

Performance Highlights of RRBs

- Business: **17%**
- Operating Profit : **23%**
- Net Profit: **44%**
- In all 3 RRBs, Gross NPA% has decreased and Net NPA% is Nil
- Branches increased from **911 to 922**



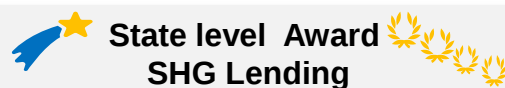
Awards & Accolades



Bank Bags the **Best Performing Bank** Award in **Tamil Nadu** for SHG-Bank Linkage Programme for FY21-22 from **NABARD**



2nd Position in ATAL Pension Yojana Enrolments for FY 22



State Level Best Performance in SHG lending among PSBs FGM, Coimbatore receiving shield from Hon'ble CM, Tamil Nadu



Awards & Accolades


**Bank emerges as the winner for
Top Improvement
in the EASE 4.0 reforms index**





**Financial Express
Award for Best Public Sector Bank 2020-21**





**Governance Now 5th India BFSI awards 2022
'Digital Transformation leader' won by
Shri Deepak Sarda, GM-IT & CTO**





Dalal Street Investment Journal





**FICCI CMSME
Best Bank for Serving the MSME**





**Tamil Nadu State Level Best Nationalised Bank in
implementation of PMEGP Scheme – 2nd Place**




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Certain forward-looking statements in these slides involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Indian Bank undertakes no obligation to update the forward-looking statements to reflect events or circumstances after the date thereof.

Note: All financial numbers in the presentation are from Audited Financials or Limited Reviewed financials or based on Management estimates.



Thank you