

**Request for Proposal (RFP) for Rate Contract for University Management Solution to Universities**  
**(Bid Reference: CO/DB&FP/1245/R1/2025-26 dated 20.08.2025)**

**Date: 29/08/2025**

**Notice**  
**Responses to Pre-Bid Queries**

**Amendments**

S.No	RFP Page No.	RFP Clause details	Existing Clause in the RFP	Amended Clause in the RFP																																																				
1	44	Point no 3 - Payment Terms	Based on project allotted and details will be mentioned in purchase order on case on case basis. <table border="1"> <thead> <tr> <th>Description</th> <th>Terms of Payment</th> </tr> </thead> <tbody> <tr> <td>Total Package Cost for 3 Years</td> <td>After Acknowledgement of P.O, UAT Sign Off, Signing of SLA, submission of necessary documents and other agreements</td> <td>20 %</td> </tr> <tr> <td></td> <td>After VAPT Clearance , CISO Clearance , Go Live and compliance of terms and conditions</td> <td>40 %</td> </tr> <tr> <td></td> <td>AMC for Second Year (Starting after 1 year from date of go live)</td> <td>20 %</td> </tr> <tr> <td></td> <td>AMC for Third Year</td> <td>20 %</td> </tr> <tr> <td></td> <td>Total</td> <td>100%</td> </tr> <tr> <td>Data Migration Cost</td> <td>For Data more than 10 years to be paid after completion of work and submission of invoice</td> <td>100%</td> </tr> <tr> <td>Cost of 2 onsite technical manpower for 1 year</td> <td>Upon submission of invoice and attendance sheet duly signed by competent authority of university.</td> <td>Quarterly in arrears</td> </tr> </tbody> </table>	Description	Terms of Payment	Total Package Cost for 3 Years	After Acknowledgement of P.O, UAT Sign Off, Signing of SLA, submission of necessary documents and other agreements	20 %		After VAPT Clearance , CISO Clearance , Go Live and compliance of terms and conditions	40 %		AMC for Second Year (Starting after 1 year from date of go live)	20 %		AMC for Third Year	20 %		Total	100%	Data Migration Cost	For Data more than 10 years to be paid after completion of work and submission of invoice	100%	Cost of 2 onsite technical manpower for 1 year	Upon submission of invoice and attendance sheet duly signed by competent authority of university.	Quarterly in arrears	Based on project allotted further details will be mentioned in the project specific purchase order issued for each university on case on case basis (if required). <table border="1"> <thead> <tr> <th>Description</th> <th>Terms of Payment</th> </tr> </thead> <tbody> <tr> <td>Total Package Cost for 3 Years of respective university (As per line item no. 3(C) as mentioned in the revised commercial bid).</td> <td>After Acknowledgement of P.O, Signing of SLA, finalisation of SRS document and submission of necessary documents and other agreements</td> <td>10 %</td> </tr> <tr> <td></td> <td>UAT Sign off</td> <td>20%</td> </tr> <tr> <td></td> <td>VAPT Clearance, Go Live and compliance of terms and conditions</td> <td>40 %</td> </tr> <tr> <td></td> <td>*AMC for Second Year (Starting after 1 year from date of go live)</td> <td>15 %</td> </tr> <tr> <td></td> <td>*AMC for Third Year (Starting after 2 years from date of go live)</td> <td>15 %</td> </tr> <tr> <td></td> <td>Total</td> <td>100%</td> </tr> <tr> <td>Data Migration Cost (&gt;10 years)</td> <td>Upon completion of work &amp; submission of invoice along with the completion certificate.</td> <td>100%</td> </tr> <tr> <td>Cost of 2 onsite technical manpower for 1 year</td> <td>Upon submission of invoice and attendance sheet duly signed by competent authority of university.</td> <td>Quarterly in arrears</td> </tr> <tr> <td>Demo Cost</td> <td>Upon submission of invoice</td> <td>100%</td> </tr> </tbody> </table> <p>*AMC cost will be 15% of the total package cost and not the other additional costs.</p>	Description	Terms of Payment	Total Package Cost for 3 Years of respective university (As per line item no. 3(C) as mentioned in the revised commercial bid).	After Acknowledgement of P.O, Signing of SLA, finalisation of SRS document and submission of necessary documents and other agreements	10 %		UAT Sign off	20%		VAPT Clearance, Go Live and compliance of terms and conditions	40 %		*AMC for Second Year (Starting after 1 year from date of go live)	15 %		*AMC for Third Year (Starting after 2 years from date of go live)	15 %		Total	100%	Data Migration Cost (>10 years)	Upon completion of work & submission of invoice along with the completion certificate.	100%	Cost of 2 onsite technical manpower for 1 year	Upon submission of invoice and attendance sheet duly signed by competent authority of university.	Quarterly in arrears	Demo Cost	Upon submission of invoice	100%
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<b>S.No</b>	<b>RFP Page No.</b>	<b>RFP Clause details</b>	<b>Existing Clause in the RFP</b>	<b>Amended Clause in the RFP</b>
2	71 & 72	PART – II Commercial Bid	Part II - Commercial Bid	Revised Commercial Bid is attached as annexure.  The bidders have to submit their commercial bids as per the revised format.

**Clarifications/Responses of Pre-Bid Queries**

<b>S. No</b>	<b>Page No.</b>	<b>Para No.</b>	<b>Description</b> <i>Ref: CO/DB&amp;FP/1245/R1/2025-26 dated 20-08-2025</i>	<b>Query details</b>	<b>Bank's Response</b>
1	6	7. Reverse Auction	The reverse auction will be conducted among those bidders who satisfy the eligibility criteria and qualify in technical evaluation for selection of two bidders.	<p><b>Query / Suggestion:</b> We request that the selection methodology be changed from Reverse Auction to QCBS</p> <p><b>Justification:</b> Reverse auction methodology is generally suited for procurement of standard goods/services where specifications are fixed. However, in complex IT/ERP/e-Governance projects, the quality of solution design, domain expertise, customization, and long-term sustainability are critical success factors. QCBS ensures a balanced evaluation of both technical quality and financial proposal, in line with Government of India best practices. This will help in selecting the most suitable implementation partner rather than only the lowest-cost bidder.</p>	Please adhere to the RFP Terms & Conditions.

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2	24	7) Bid Security (Earnest Money Deposit)	Bid Security (EMD) INR 3,00,000 to be submitted in the form of DD/ Fund transfer/ Bank Guarantee (issued by a nationalised/ scheduled commercial Bank located in India (other than Indian Bank) in favour of "Indian Bank" payable at Chennai. Bank may seek extension of Bank Guarantee, if required. <b>Relaxation if any, extended by GOI/ competent authorities for furnishing the EMD shall be passed on to the bidders.</b> Bank Guarantee valid for 60 days beyond the term and additional claim period of 30 days	<b>Query / Clarification Requested:</b> Kindly confirm whether relaxation for <b>Exemption of EMD</b> will be extended to eligible <b>Micro and Small Enterprises (MSEs)</b> as per <b>GFR 2017</b> and the <b>Public Procurement Policy of Government of India.</b>  <b>Justification:</b> As per Rule 170 of GFR 2017 and provisions under the Public Procurement Policy for MSEs (2012, as amended), registered MSE bidders are exempted from submission of EMD. Clarification will help ensure compliance and encourage wider MSE participation.	It is clarified that MSEs are exempted from EMD submission upon submission of valid UDYAM certificate.  Please adhere to the RFP Terms & Conditions.
3	26	Pt. 4	Bidder's Experience - implementation of University Management Solution to any University/College in India.	relaxation for MSMEs/Startups: Smaller projects (below 5,000 students) may also be considered as valid proof of domain expertise and awarded best marks. This will enable startups/MSMEs with innovative solutions to participate and compete fairly.	It is clarified that the mentioned clause refers to Marks evaluation criteria, not for bidder's eligibility criteria.  Please adhere to the RFP Terms & Conditions.
4	27	-	"The bidder should have certifications such as CMMI Level 3, ISO 27001:2022, ISO 20000:2018, ISO 9001:2015	We request relaxation to consider <b>ISO 27001:2022 alone</b> as sufficient, with waiver for other certifications (CMMI, ISO 20000, ISO 9001).	It is clarified that any one of the mentioned certifications in the RFP is accepted.  Please adhere to the RFP Terms & Conditions.

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			(valid for at least one year prior to publication of RFP)."		
5	32	9.1 Eligibility Criteria- Sr 01 & 08	Sr 01. The bidder must be a <b>registered Company</b> (Public / Private) / PSU / PSE / Partnership Firm/ LLP in India and been in operation in India for <b>at least 3 years as on date of publishing RFP.</b>	<p><b>Query / Suggestion:</b> We suggest increasing the minimum operational experience requirement from 3 years to 10 years.</p> <p><b>Justification:</b> Considering that most University ERP projects are for a duration of 5 years or more, a higher experience threshold ensures that the bidder has a mature operational track record, robust organizational stability, and proven ability to sustain long-term projects.</p>	Please adhere to the RFP Terms & Conditions.
6	34	pt. 8	Eligibility Criteria - Project Experience: At least 3 projects of University Management Solutions	Request relaxation for MSMEs/ startups to allow relevant IT/ software development projects of similar nature (LMS,CRM,CMS etc.) instead of only UMS.	
7	34	9.1 Eligibility Criteria- Sr. 08	Sr.08: Bidder should have experience of minimum 3 years as on the date of RFP in providing/developing University Management Solution in India. The bidder should have developed minimum two solutions which should have been in use /live as on date of publishing RFP in India	<p><b>Query / Suggestion:</b> We suggest increasing the minimum project experience requirement from 3 years to 10 years.<b>Justification:</b> A longer experience period ensures that bidders have extensive practical exposure in implementing and supporting University Management Solutions, which improves project reliability, reduces implementation risks, and ensures smooth execution over the typical 5-year project cycle.</p>	
8	34	-	"The bidder shall be the OEM for supply of Licenses and solution implementation and	We request relaxation of this clause to also allow participation of <b>Authorized Bidders/Partners</b> of the	It is clarified that Sub-contracting is not permitted as mentioned in the RFP.

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			maintenance support under warranty/ AMC of the proposed solution. OEM should have its development & support centre in India. ... Sub-Contracting is not allowed and only actual developer of the Solution will be eligible."	OEM, provided the OEM furnishes an <b>Authorization Letter</b> and <b>Experience Certificates</b> .	Please adhere to the RFP Terms & Conditions.
9	34	8	Bidder should have experience of minimum 3 years as on the date of RFP in providing/developing University Management Solution in India. The bidder should have developed minimum two solutions which should have been in use /live as on date of publishing RFP in India.	We would like to clarify that in Uttar Pradesh, there is no specific category of work defined as "University Management Solution." Such projects are generally covered under Web Portal Development, Pre-Examination and Post-Examination processes. As per the scope of our work, we have successfully implemented and covered most of the relevant modules, including: Web Portal, Pre-Examination, Post-Examination, VC Dashboard, OMR Scanning, Result Processing, Publishing, Degree Printing and other related areas.  In this context, we would like to request your confirmation whether the above-mentioned projects may be considered as valid experience under the requirement of University Management Solution. <b>Additionally, kindly confirm if we can submit the RFP along with Work Orders and Completion Certificates to demonstrate our broad scope of work towards meeting the eligibility criteria.</b>	It is clarified that for eligibility criteria, copy of the purchase order mentioning the scope of work and / or Certificate of completion of the work for minimum two solutions which are in use /live as on date of publishing RFP in India to be submitted during bid submission.  Please adhere to the RFP terms and conditions.

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10	-	RFP Clause No. : 9.1 Eligibility Criteria S. No.8	: Bidder should have experience of minimum 3 years as on the date of RFP in providing/developing University Management Solution in India. The bidder should have developed minimum two solutions which should have been in use /live as on date of publishing RFP in India	As per the above clause we would like to inform you that we have successfully implemented university management solutions for Industrial Training Institutes (ITI) across India. We would appreciate it if you could confirm whether this experience aligns with your requirements and will be taken into consideration.	It is clarified that for eligibility criteria, copy of the purchase order mentioning the scope of work and / or Certificate of completion of the work for minimum two solutions which are in use /live as on date of publishing RFP in India to be submitted during bid submission.  Please adhere to the RFP terms and conditions.
11	39	15) Other important terms and conditions	Bidder will conduct training for University officials and/or Bank Staff as per the requirement.	A) How many users are to be trained ? B) will training be an ongoing process ?	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. The requirements may vary from university to university on case to case basis. Project specific further details will be shared with successful bidders.  Please adhere to the RFP Terms & Conditions.
12	41	Broad Scope of Work – University Management Solution to Universities - Students Web Portal	Student Mobile App. Online Application from Mobile App.	a) What are the functions required on mobile app ?	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. The application specifications will be within the scope of work of the RFP. Requirements may vary from university to university on case to case basis. Project specific further details will be shared with successful bidders.  Please adhere to the RFP Terms & Conditions.

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13	44	3) Payment Terms	Cost of 2 onsite technical manpower for 1 year -Upon submission of invoice and attendance sheet duly signed by competent authority of university - <b>Quarterly in arrears</b>	<p><b>Query / Suggestion:</b> We request that the payment term for onsite technical manpower be revised from quarterly in arrears to monthly in arrears.</p> <p><b>Justification:</b> Since the manpower salaries are typically disbursed monthly, aligning the payment schedule with actual salary disbursement ensures smoother cash flow for the manpower, reduces financial burden on the bidder, and allows timely salary payments without affecting operational efficiency.</p>	Please adhere to the RFP Terms & Conditions.
14	44	3) Payment Terms	AMC for Second Year (Starting after 1 year from date of go live) & AMC for Third Year	<p><b>Query / Suggestion:</b> We request that the AMC payments for the Second and Third Years be revised from yearly to quarterly basis.</p> <p><b>Justification:</b> Quarterly payments align with standard industry practice, improve cash flow management, and ensure that support and maintenance services are consistently delivered throughout the year. This also reduces financial burden on the bidder and allows timely resource allocation for ongoing support.</p>	
15	44	3) Payment Terms	Total Package Cost for 3 Years - After Acknowledgement of P.O, <b>UAT Sign Off</b> , Signing of SLA, submission of necessary documents and other agreements - 20%  After VAPT Clearance , CISO Clearance , Go Live and	<p><b>Query / Suggestion:</b> We suggest that UAT Sign Off should be moved from the initial 20% milestone to the Go Live milestone.</p> <p><b>Justification:</b> UAT (User Acceptance Testing) is typically part of the Go Live process, serving as a final validation before the system becomes operational. Linking UAT to the initial payment milestone may result in partial payment before the solution is fully tested and accepted. Revising the milestone ensures alignment</p>	Please refer Amendment 1.

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			compliance of terms and conditions - 40%	with standard industry practice and project risk management.	
16	57	34) Delivery Schedule	Design and development of solution, Obtaining UAT Sign off Within 90 days of issuance of P.O	a) This depends on the quantity of data available for migration.	Please adhere to the RFP Terms & Conditions.
17	66	TECHNICAL / FUNCTIONAL SPECIFICATIONS:	Data migration from existing system The system should include robust data migration tools for transferring existing university data from legacy systems, ensuring data accuracy and integrity during the transition.	a) Need to know the volume of data to be migrated ? B) What type of data is available , Structured, Unstructured, Semi structured ? C) Will data entry be required ? D) Will data cleansing be required ?	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. Volume of data migration/ requirement for data entry and data cleansing will be only known after the proposals are materialized. Project specific further details will be shared with successful bidders.  Please adhere to the RFP Terms & Conditions
18	68	Mobile Application	A mobile app should be available for users to view and share information. The solution must include a attendance app for faculties to share notes, take attendance, and update records in real time	a) How is attendance require on mobile app ?	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. The requirements may vary from university to university on case to case basis. Project specific further details will be shared with successful bidders.  Please adhere to the RFP Terms & Conditions.

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19	72	Point 7 of Price Schedule	*Customization Charges for 30 man days in Rs. (for the efforts in Change Request Process applicable only after go live in case of any additional functionalities requested by University) (G)	Every university ask for changes according to their rule so 30 Man days may not be sufficient for customisation	Please refer Amendment 2.  It is clarified that cost beyond 30 man days will be calculated on the same proportion quoted in the Commercial Bid.
20	72	Point 8 of Price Schedule	Cost for 10 Offline Demo in Rs.	We request to put a charge for each demo - Offline & Online because Online demos are also time consuming	Please refer the Amendment 2.  It is clarified that bidders will have to submit commercial bid in the revised format.
21	89	Annexure IX	Proof of Source Code Audit to the Bank.	Kindly clarify the term "Source code Audit"	It is clarified that Source Code Audit will be carried out at the discretion of bank and the cost of same will be borne by the bank. The successful bidders have to extend necessary support for the same and mitigating the issues reported (if any).  VAPT Audit is under the scope of the successful bidders only.
22	111	4. Price	After Acknowledgement of P.O, UAT Sign Off, Signing of SLA, submission of necessary documents and other agreements	Kindly remove UAT Sign Off from this milestone	Please refer the Amendment 2.
23	-	General Query		Can we have a better understanding on number of universities & count of students that will be using the ERP Application	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. Hence, number of students

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					may vary on case to case basis and only be known once proposals are materialized. Further details will be shared with successful bidders.  Please adhere to the RFP Terms & Conditions.
24	-	General	Database Backup Policy	What is the database back policy	It is clarified that the successful bidder shall adhere to comprehensive Data Backup, Data Retention, Data Recovery and Data Archival policy as per latest industry standards. Ensuring regular backups and prompt data restoration in case of system failure or data loss.  Please adhere to the RFP Terms & Conditions.
25	-	General	Database Retention Policy	What is database retention policy	
26	-	General	DC - DR Policy	What is Data recovery policy	
27	-	General	Data Archival Policy	What is the current data archival policy	
28	-	General	RPO -- Recovery Point of Object	What is the required recovery Point of Object	It is clarified that RPO of less than 1 hour for each instance is permitted. However, such instances should be restricted to twice per quarter.  Further, it is clarified that the scheduled maintenance window of 2 hrs per month may be permitted with the prior approval from the Bank's Corporate Customer. SLA will be calculated excluding the Scheduled maintenance window.  Please adhere RFP terms and conditions.

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29	-	General	RTO -- Recovery Time of Object	What is the Recovery Time of Object	It is clarified that RTO of maximum 4 hours for each instance is permitted. However, such instances should be restricted to twice per quarter.  Further, it is clarified that the scheduled maintenance window of 2 hrs per month may be permitted with the prior approval from the Bank's Corporate Customer. SLA will be calculated excluding the Scheduled maintenance window.  Please adhere RFP terms and conditions.
30	-	-		We request that you allow the submission of proposals by a consortium or joint venture, as this would enable the pooling of complementary expertise, resources, and capabilities from multiple organizations. Such collaboration can significantly enhance the quality and efficiency of the proposed solution, ensuring better outcomes for the project	Please adhere to the RFP Terms & Conditions.
31	-	General		Is there a definitive number of universities currently identified for deployment of the solution? This will help in estimating the cloud cost appropriately.	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of universities. Once proposals are materialized, separate Purchase Order will be issued for each university. Please adhere to the RFP terms and conditions.
32	-	General		How many users are expected to use the UMS in the first year, and what incremental growth is expected over the next 3 and 5 years?	It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 number of

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					<p>universities. No. of students may vary on case to case basis. Once proposals are materialized, separate Purchase Order will be issued for each university.</p> <p>Please adhere to the RFP terms and conditions.</p>
33	-	General	No of Concurrent Users	How many concurrent users are there? What is it in Mille sec, Micro sec etc.	<p>It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 universities. The Requirements may vary from university to university on case to case basis. Project specific further details will be shared with successful bidders.</p> <p>Please adhere to the RFP Terms &amp; Conditions.</p>
34	-	General	Max Transaction per Day	What is the number of transactions per day	<p>It is clarified that this RFP is for entering into rate contract valid for 1 year for providing IUMS to maximum 10 universities. The Specifications may vary from university to university on case to case basis. Project specific further details will be shared with successful bidders. Please adhere to the RFP Terms &amp; Conditions.</p>
35	-	General	Max Size of Write /Transaction year	Need the maximum size of write transaction per year	
36	-	General	Any Document Upload Permitted	Is there any document upload required	
37	-	General	Max Size of File in MB	What is the file Upload size in MB	
38	-	General	Max Files per User	What is the file upload per user required	
39	-	General		If the UAT/Go-Live is scheduled within 3–4 months, does this imply that multiple university projects will need to be executed in parallel?	<p>It is clarified that parallel projects may be executed. Hence, it's mandated that the bidder must have at least 30 technical resources in India on its roles across areas such as Technical Architecture,</p>

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					Engineering/ Development/ Testers, Design Engineers, Business Analyst. (Pg. 34, point 10).  Please adhere to the RFP terms and conditions.
40	-	General		Will any weightage be given for the international presence of the proposed UMS solution?	It is clarified that as per bidder's experience and eligibility criteria mentioned in the RFP, only the projects implemented within India will be considered.  Please adhere to the RFP terms and conditions.

**Request for Proposal (RFP) for Rate Contract for University Management Solution to Universities (Bid Reference: CO/DB&FP/1245/R1/2025-26 dated 20.08.2025)**

Date: 29/08/2025

**PART – II**  
**Revised Commercial Bid**

(Price bid along with Breakup to be submitted with Technical Bid in a separate envelope)

Date:

To  
The Asst. General Manager,  
Indian Bank  
Digital Business & Fintech Partnership Department  
Indian Bank No.66, Rajaji Salai, Chennai - 600 001

Dear Sir,

**Sub: Request for Proposal (RFP) for Rate Contract for providing University Management Solution to Universities**

**Ref: CO/DB&FP/1245/R1/2025-26 dated 20.08.2025**

We submit hereunder the price breakup details for procurement of *University Management Solution* as per the specifications.

**Price Schedule**

*To be decided by Dept. based on project requirement (Price is to be quoted for one University Management Solution exclusive of taxes for three years).*

S.No	Deliverables				
1.	<b>Package Cost for three years – (Inclusive of 1 year warranty and 2 years AMC, Data migration cost up to 10 years as standard)*</b>				
	<b>Modules wise price for 3 years to be given for each students slab.</b>	<b>Students upto 10000</b>	<b>From 10001 to 50000</b>	<b>From 50001 to 100000</b>	<b>Above 100001</b>
	University Management				
	Web Portal Management Functionalities for University Management				
	Examination Management				
	Student lifecycle Management				
	Students Web Portal				
	Academics Management System				
	Result Management				
	Hostel and Guest House Management System				
	Faculty Management				
	Employee and Institute Profile Management				
	Employees Web Portal				
	Budgeting				
	Grievance Management				
	Affiliation Management				
	Placement Management				
	Inventory Management				

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	Total in Rs. (A)	(A1)	(A2)	(A3)	(A4)
2.	No. of Students (Upper Limit taken for TCO calculation) (B)	10000 (B1)	50000 (B2)	100000 (B3)	150000 (B4)
3.	C= (A*B) Total Package Cost for 3 years in Rs. (C)	C1 =A1 * B1	C1 =A1 * B1	C1 =A1 * B1	C1=A1 * B1
4.	Average package Cost per University for calculating TCO in Rs. D= (C1 + C2 + C3 + C4)/4	To be calculated by bidder			
5.	Additional Data Migration cost per project in Rs. (E)	<b>Period</b>		<b>Cost</b>	
		From 11 to 30 Years		(To be filled by bidder)	
		From 31 to 50 Years		(To be filled by bidder)	
		Above 50 years		(To be filled by bidder)	
		Average cost to be taken for calculating TCO i.e.; E= (E1 + E2 + E3/3)		(To be calculated by bidder)	
6.	Cost of 2 onsite technical manpower for 1 year per project in Rs. (F) (Same rate is applicable if extended further as per the requirement of University)	(To be filled by bidder)			
7.	*Customization Charges for 30 man days in Rs. (for the efforts in Change Request Process-applicable only after go live in case of any additional functionalities requested by University) (G)	(To be filled by bidder)			
8.	Cost for 10 online demos in Rs. (H)	(To be filled by bidder)			
9.	Cost for 10 offline demos in Rs. (I)	(To be filled by bidder)			
10.	TCO in Rs. (Total amount on which L1 bid will be arrived) J = ((D+E+F +G+H+I)	(To be filled by bidder)			

\* Cost beyond 30 man days will be calculated on the same proportion provided in the Commercial Bid.

Initial 10 Online Demos should be free of cost and bidder should be available when a demo is required. Only cost for 10 online and 10 offline demos to be quoted. Cost beyond 10 online & 10 offline demos will be calculated on the same proportion provided in the Commercial Bid.

**Below table is illustrated for your reference**

S. No	Deliverables				
1	<b>Package Cost for three years – (Inclusive of 1 year warranty and 2 years AMC, Data migration cost upto 10 years as standard)*</b>				
	<b>Modules wise price for 3 years to be given for each students slab.</b>	<b>Students upto 10000</b>	<b>From 10001 to 50000</b>	<b>From 50001 to 100000</b>	<b>Above 100001</b>
	University Management	4	3	2.5	2
	Web Portal Management	4	3	2.5	2
	Functionalities for University Management				
	Examination Management	4	3	2.5	2
	Student lifecycle Management	4	3	2.5	2
	Students Web Portal	4	3	2.5	2
	Academics Management System	4	3	2.5	2

**Request for Proposal (RFP) for Rate Contract for University Management Solution to Universities (Bid Reference: CO/DB&FP/1245/R1/2025-26 dated 20.08.2025)**

**Date: 29/08/2025**

	Result Management	4	3	2.5	2										
	Hostel and Guest House Management System	4	3	2.5	2										
	Faculty Management	4	3	2.5	2										
	Employee and Institute Profile Management	4	3	2.5	2										
	Employees Web Portal	4	3	2.5	2										
	Budgeting	4	3	2.5	2										
	Grievance Management	4	3	2.5	2										
	Affiliation Management	4	3	2.5	2										
	Placement Management	4	3	2.5	2										
	Inventory Management	4	3	2.5	2										
	Total (A) In Rs.	64 (A1)	48 (A2)	40 (A3)	32 (A4)										
2.	No. of Students (Upper Limit taken for TCO calculation) B	10000 (B1)	50000 (B2)	100000 (B3)	150000 (B4)										
3.	C= (A*B) Total Package Cost for 3 years (C) in Rs.	C1=A1*B1 C1= 6,40,000	C2=A2*B2 C2 = 24,00,000	C3=A3*B3 C3 = 40,00,000	C4=A4*B4 C4 = 48,00,000										
4.	Average package Cost per University for calculating TCO. D= (C1 + C2 + C3 + C4)/4 in Rs.	29,60,000/-													
5.	Additional Data Migration cost per project in Rs. (E)	<table border="1"> <thead> <tr> <th>Period</th> <th>Cost</th> </tr> </thead> <tbody> <tr> <td>From 11 to 30 Years</td> <td>2,00,000</td> </tr> <tr> <td>From 31 to 50 Years</td> <td>50,000</td> </tr> <tr> <td>Above 50 years</td> <td>50,000</td> </tr> <tr> <td>Average cost to be taken for calculating TCO i.e.; E= (E1 + E2 + E3/3)</td> <td>1,00,000</td> </tr> </tbody> </table>				Period	Cost	From 11 to 30 Years	2,00,000	From 31 to 50 Years	50,000	Above 50 years	50,000	Average cost to be taken for calculating TCO i.e.; E= (E1 + E2 + E3/3)	1,00,000
Period	Cost														
From 11 to 30 Years	2,00,000														
From 31 to 50 Years	50,000														
Above 50 years	50,000														
Average cost to be taken for calculating TCO i.e.; E= (E1 + E2 + E3/3)	1,00,000														
6.	Cost of 2 onsite technical manpower for 1 year per project in Rs. (F) (Same rate is applicable if extended further as per the requirement of University)	10,00,000/-													
7.	*Customization Charges for 30 man days in Rs. (for the efforts in Change Request Process- applicable only after go live in case of any additional functionalities requested by University) (G)	75,000/-													
8.	Cost for 10 online demos in Rs. (H)	20,000/-													
9.	Cost for 10 offline demos in Rs. (I)	30,000/-													
10.	TCO in Rs. (Total amount on which L1 bid will be arrived) J = ((D+E+F +G+H+I)	41,85,000/-													

**Note:**

- Bidder has to quote total cost of ownership (TCO) excluding taxes while submitting its commercial bid in Tender Wizard Portal. Further the reverse auction will also be conducted on the total cost of ownership (TCO) and bidder has to quote the same while participating in Tender Wizard Portal. **Bidder need to quote the charges for providing the solution to one**

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**University exclusive of taxes for three years. Although The Bidder has to consider an approximate quantity of 10 units & commercials quoted by L1 bidder will be valid during the rate contract period (31/10/2026).** However, the actual nos. of order may vary.

- Price quoted per module based on the student slab will be considered for issuing Purchase Order on case to case basis.

Through this RFP, commercials will be finalized as per reverse auction on TCO. However, Bank will issue separate order to successful bidders on case to case basis, as and when requirement received from Universities. Requirement of modules and number of students may vary based on project requirements for each project. Purchase order issued for a particular university along with the approved scope of work will be considered as final purchase order and payment will be made accordingly. Bidder has to consider these factor and quote the commercials accordingly.

**PRICE STATEMENT:**

Bank reserves the right to re-negotiate the price for any of the line items furnished above, in case the rates offered are arbitrary and not as per market prices.

Total Cost of Ownership (TCO) for the entire contract period exclusive of all applicable taxes duties, levies, freight, insurance, warranty, etc.), is Rs..... (in figures) Rupees ..... (in words). (Octroi/ Entry Tax if any, will be reimbursed on submission of original receipts.)

We submit that we shall abide by the details given above and the conditions given in your above tender.

For

Office Seal

Place:

Date:

(Authorised Signatory)

Name:

Designation:

Mobile No:

Business Address:

Telephone No:

E-mail ID: